



## Interested Teaming List as of November 12, 2015

### 4k Solutions

**Jim Urbec**

Vice President Business Development

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### A10 Networks

**Keenan Bayol**

Regional Account Manager

**kbayol@a10networks.com**

(703) 346-7214

**www.a10networks.com**

### Aarcher, Inc

**Consulting; Towers/Sites**

Operational Architecture Expertise: A.1 Program Management and Governance

**Jason Los**

National Wireless Account Manager

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(410) 897-9100 x108

**www.aarcherinc.com**

Founded in 1997, AARCHER currently has 43 employees in Maryland, Colorado, and Texas. A specialty consulting firm based in Annapolis, MD, AARCHER has provided environmental compliance, conservation & planning, and prevention & sustainability consulting services nationwide and specializes in environmental impact assessment, pollution prevention, and natural and cultural resources management.

### Access Technologies, Inc

**Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services**

Operational Architecture Expertise: A.3 Engineering and Network Operations

**Mark Isle**

General Manager

**mark.isle@atisw.com**

(505) 341-0202

**www.atisw.com**

### Advantech AMT Corp.

**RF OEM; Devices; Applications; Consulting**

Operational Architecture Expertise: A.1 Program management and Governance; A.3 Engineering and Network Operations; A.6 Sales Management; A.8 Stakeholder Management and Marketing

**Mike Fowler**

Director of Government Programs

**mike.fowler@advantechwireless.com**

(443) 570-8111

**www.advantechwireless.com**

At Advantech Wireless, we design, manufacture and deploy networking for broadband connectivity, broadcast solutions, video contribution and distribution, mobile backhaul, using satellite and terrestrial wireless technologies. Our technologies include next generation VSAT hubs and terminals, world-leading GaN technology high power amplifiers, SSPAs, block-up converters (SSPB), frequency converters, satellite SCPC modems, fixed and deployable antennas, antenna controllers and terrestrial microwave radios.

#### **Advisory Engineering and Analytics LLC**

##### **Consulting; Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services**

Operational Architecture Expertise: A.1 Program Management and Governance; A.2 Life Cycle Management; A.3 Engineering and Network Operations; and A.8 Stakeholder Management and Marketing

##### **Hal Thomas**

Principal Engineer

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(972) 768-3521

##### **Luis Garza**

Service Delivery and Operations

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**www.aea-innovations.com**

Advisory Engineering & Analytics LLC. (aea) is a results oriented boutique firm helping private and public sector organizations define and implement innovative solutions to intrinsically complex industry practices. aea's members are recognized in the industry with years of practical experience and specialized knowledge gained from work within Global organizations in multi-customer/multi-cultural environments. We help service providers and OEMs in the areas of Engineering, Operations, Project Management, Innovation and Customer Service.

#### **Airosmith Development**

##### **Ann D'Alessandro**

Business Development Manager

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(518) 350-4060

**www.airosmithdevelopment.com**

Airosmith Development, a certified women owned business, established in 2004, provides wireless network support services for wireless and utility service providers. Our core business includes expanding, upgrading and maintaining wireless networks. We are highly specialized in Site Acquisition, Lease Negotiation and Execution, Easements and Right of Way Agreements, Zoning and Permitting, Regulatory Compliance, Construction Management, Project Management, Site Audits and Database Management.

#### **AIS Engineering Incorporated**

##### **Patrick Ibrahima**

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(301) 585-1235

**Allot****Charles Lenis**

Director North America Sales

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(617) 916-3278

**www.allot.com****Alpha Technologies, Ltd****Brian McCrea****brian.mccrea@alpha.ca**

(815) 307-0653

**Altagrove****Andy Beegan****andy.beegan@altagrove.com**

(703) 884-1126

**Amphenol Antenna Solutions****Infrastructure; Other: Antenna designers and manufacturers****Alan Spencer**

Director of Global Sales

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44 (771)852-5603

**www.amphenol-antennas.com**

Amphenol Corporation is a major producer of electronic and fiber optic connectors, antennas, cable and interconnect systems such as coaxial cables. The division Amphenol Antenna Solutions was founded with the singular focus of designing and manufacturing high performance base station antennas for cellular and public safety networks. Today, the company is a single source for wireless infrastructure offering not only base station antennas, but also transmission line products including RF cable, connectors and jumpers as well as accessories (TMAs, combiners, filters, couplers, repeaters) and RET system components (surge arrestors, Bias-Ts and PDUs). The company provides a comprehensive suite of solutions for virtually all applications and global frequencies, with product available from the top of the tower to the base station.

**AOptix Technologies****Jay Bowker**

Director of Sales

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(408) 569-6730

**www.aoptix.com****Armcor.com Contractor Capital****John Fedewa****fbo@armcor.com**

(800) 873-4161

**Ascom Network Testing, Inc**

**Consulting; Devices; Applications; RF OEM; IT/Eng/Enterprise Services; Other: Tools Vendor**

Operational Architecture Expertise: A.3 Engineering and Network Operations

**Richard Wilson**

Account Director

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**www.ascom.com/nt/en/index-nt**

Ascom Network Testing, Inc. provides network testing tools and services, offering the TEMS portfolio – a suite of best-in-class solutions for drive testing, analyzing, benchmarking, and monitoring mobile network performance. Ascom is the wireless communications drive-test market leader with nearly 40% market share - 650+ customers in 170 countries, including the top 20 mobile operators and major infrastructure suppliers. TEMS is the world's most trusted technology for deploying, monitoring and assuring quality of service for broadband wireless networks. Ascom is actively involved with telecommunications standards committees world-wide, with a strong portfolio of white papers, research publications, and over 30 patents.

**Ashburn Consulting LLC**

**John Demmon**

Senior Business Development Executive

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**ATDI Government Services, LLC**

**Clara Young**

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(703) 752-0462

**Augustine Counsulting, Inc**

**Daryl Thies**

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**Aunigma Network Solutions Corp**

**IT/Eng/Enterprise services**

**Kenneth Garrard**

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**www.aunigma.com**

## **Aviat Networks**

### **Infrastructure**

Operational Architecture Expertise: A.2 Life Cycle Management; and A.3 Engineering and Network Operations

#### **Randy Jenkins**

Director of Business Development

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**www.aviatnet.com**

Aviat Networks provides mission critical MW Radio solutions including network design ( RF, IP, mechanical), all supporting components (routers, switches, cabinets, antennas, cabling) and nationwide monitoring/maintenance of the deployed solution. Aviat Networks' track record of excellence in products and services has been established over 60 years of service to the US public safety community.

## **Ballard Power Systems Inc**

#### **Kevin White**

Director of Sales

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**www.ballard.com**

## **Beartooth Radio**

#### **Ray Beyl**

Systems Engineer

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(406) 570-5917

## **BEC Technologies, Inc**

### **Devices**

Operational Architecture Expertise: A.7 Product Management

#### **D'Andre Ladson**

Director Product Marketing

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(972) 422-0877 x135

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BEC Technologies is a leading developer and manufacturer of 3G, 4G/LTE wireless broadband networking solutions for mobile operators, residential, enterprise and Industrial markets. BEC's comprehensive product portfolio of solutions incorporate Fixed Data Routers, VoIP/VoLTE Gateways, Rugged Outdoor, Industrial/M2M Connectivity, Public Safety, Fleet/Telematics and Cloud based remote device management. Our solutions are designed for high availability, reliability and secure connectivity all backed up with class-leading technical service and support.

**Bird Technologies Group****Donald Hutson**

Motorola Strategic Account Manager and Technical Trainer

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**www.birdrf.com****Black & Veatch Corporation****Paul Scutieri**

Regional General Manager

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(518) 275-2882

**www.bv.com****Bluebird Network, LLC****Sue Schaefer**

Director, Business Development

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**BlueSky Communications****Stuart Fong**

Operations Manager

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(684) 699-2759

**www.bluesky.as****Broadband Antenna Tracking Systems (BATS)****Rob Bruder**

Business Development Associate

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(888)955-8228x202

**BTECH****Infrastructure**

Operational Architecture Expertise: A.3 Engineering and Network Operations

**Larry Baker****lbaker@email.btechinc.com**

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**www.btechinc.com**

BTECH provides battery monitoring and management systems for critical backup power systems. BTECH is the exclusive supplier of battery monitoring systems to the Los Angeles Regional Interoperable Communications System (LA-RICS). We assure that the batteries in critical backup power systems will perform during a power outage. Whether it is generator start batteries, a remote radio site, or a large UPS system for a central command and control center, BTECH has a cost effective battery monitoring system to fit the application. All BTECH systems can be remotely monitored at a central location – eliminating the need for expensive manual testing and maintenance.

## **Burns Network Solutions**

**Kimberly Burns**

**kimberly@burnsnetworksolutions.com**

(805) 448-8976

**www.burnsnetworksolutions.com**

## **CA Technologies**

Operational Architecture Expertise: A.1 FirstNet Program Management; A.2 Life Cycle Management; A.3 Engineering and Network Operations; A.5 NPSBN Services Program Management; and A.7 Product Management

**Kenneth Anderson**

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(571) 299-9785

CA Technologies helps customers succeed in a future where every organization —from commercial to public sector —is being rewritten by software. From planning to development to management to security, at CA we create software that fuels transformation for companies in the application economy. With CA software at the center of their IT strategy, organizations can leverage the technology that changes the way we live—from the data center to the mobile device. Our software and solutions help our customers thrive in the new application economy by delivering the means to deploy monitor and secure their applications and infrastructure.

## **CapeNet LLC**

**Infrastructure; Carrier**

Operational Architecture Expertise: A.3 Engineering and Network Operations

**Alan S. Davis**

President and CEO

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**www.capenet.com**

CapeNet LLC designed, built and operates a 470 mile fiber optic network on CapeCod and southeastern, MA, terminating in Providence, RI and Brockton, MA, with leased fiber extending the network to Boston. The network, funded under NTIA's BTOP program, is integrated with an 11 hop emergency overlay microwave system running the length of Cape Cod with connectivity to Martha's Vineyard.

### **Carter Fiber**

**Infrastructure; Consulting; Devices; Applications; Systems Integrator; Towers/Sites;  
IT/Eng/Enterprise Services; Carrier: Georgia Fiber and Wireless connectivity**

Operational Architecture Expertise: A.2 Life Cycle Management; A.3 Engineering and Network Operations; A.4 Policies and Procedures; A.5 NPSBN Services Program Management and Contract; and A.7 Product Management

**Gerald Carter**

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(404) 944-0070

**www.carterfiber.com**

Carter Fiber is a minority owned (MBE), SBA 8(A) and DBE eligible small business. We provide full service telecommunications support, including equipment procurement, construction, engineering, consulting, technology integration, development, network monitoring, and infrastructure maintenance and testing.

### **Catalyst Network Services, LLC**

**Consulting; RF OEM; Towers/Sites**

Operational Architecture Expertise: A.2 Life Cycle Management

**David Domann**

Vice President

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Catalyst Network Services, LLC, provides wireless telecommunication services including New Site Development, Modifications, Lease Renewals, Site Decommissioning, Field Audits, File Audits, Lease Abstraction, Lease Management and Due Diligence. Catalyst has a track record of managing the timeline, budgetary, and quality aspects of diverse projects. Our tracking and reporting tool provides real time data and ad hoc reporting to our clients on each individual site and on the project as a whole.

### **CEI Inc.**

**Paul Daniels**

CFO

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### **Centerline Solutions**

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**Centuria Corporation**

**Gary Arnett**

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**Ceragon Networks**

**Ivan Holmes**

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**Certes Networks**

**James Rapp**

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**CES Network Services, Inc.**

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**Choice Communications, LLC**

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**Cielo Networks**

**James Gordon**

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**Ciena Corp**

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**CIS Communications**

**William Jenkins**

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**CNA Corporation****Erin Mohres**

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**www.cobhamn.com/satcom****Comcast Business Services****Mark Boyce**

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**Commnet Wireless, LLC****Rohan Ranaraja**

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**CommScope****Infrastructure****Joe Troiano**

Sales Director - Public Safety

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Through the Andrew Solutions portfolio, CommScope is a global leader for wireless network infrastructure, including all the integral building blocks for base station sites such as air interface access (antennas), RF conditioning (filters, amplifiers and diplexers), backhaul, installation (mounts and towers), design and installation services, inter-connectivity (feeder cabling), energy conservation (thermal management system), power and power backup, and monitoring and control. CommScope offers fully integrated, pretested deployable solutions such as cell on wheels (COWs). It also is a leading global provider of solutions that enhance and extend the coverage and capacity of wireless networks including distributed antenna systems (DAS).

**Communication Construction Services, INC****DJ McDyre**

Senior Account Executive

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**Comsearch Government Solutions**

**David Weston**

Sr. Manager, Business Development

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**ComSites West, LLC**

**Charlie Feick**

Director, Sales and Marketing

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**Consulting Gateway Corporation**

**Keith Hill**

President

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**Conterra**

**Kelley Boan**

Regulator & Special Projects Manger

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**Converge Communications**

**Marsha Spellman**

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**Convergence Services, Inc**

**John Lawson**

Owner

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## **CoreRecon, LLC**

**Consulting; Devices; Applications; IT/Eng/Enterprise Services**

**Chris Hegg**

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1-800-955-2596 ext 701

**www.corerecon.com**

CoreRecon's team has over 30 years of IT experience providing technical and business solutions. By leveraging our well-established relationships with major vendors, suppliers and partners, CoreRecon provides customers with custom solutions to meet their unique needs. CoreRecon is committed to providing timely delivery and implementation of all solutions with exceptional customer service and support.

## **Cradlepoint**

**Mitch Head**

National Account Manager

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## **Crown Castle**

**Todd Bailey**

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## **CSC**

**Greg Poldy**

FirstNet Capture Manager North American Public Sector

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## **Cyber Clarity Inc**

**Edward Kraemer**

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## **Datapath Tower**

**Bill Tinsley**

CEO

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**Deerfield Construction Group**

**Jason Bay**

Vice President

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**Delmarva Communications Inc**

**Mike Cavazzini**

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Radio communications vendor. Motorola authorized radio dealer and service shop with vast experience in public safety communications.

**DESE**

**Patsy Lindley**

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**Dialogic Corporation**

**Jeff Decker**

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**Dispersive Technologies**

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**DMONetworks**

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## **Dobson Technologies, Inc**

### **Infrastructure**

Operational Architecture Expertise: A.3 Engineering and Network Operations

#### **Jim Horsburgh**

Senior VP or Corporate Development

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(405) 242-0343

**[www.dobsontechnologies.com](http://www.dobsontechnologies.com)**

Dobson Technologies has been a leading provider of information and communications services since 1936. We currently provide state of the art fiber optic transport and other telephony services in rural/underserved areas of Oklahoma and the Texas panhandle with our 2,600 fiber mile network.

## **Draxco**

#### **Andrew Langum**

**[andrewlangum@draxco.com](mailto:andrewlangum@draxco.com)**

6082683468

**[www.draxco.com](http://www.draxco.com)**

## **DTC Communications**

#### **Michael Demos**

Director, Law Enforcement Programs

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## **E-9 Corporation**

#### **Cliff Veale**

Managing Director, Security Solutions

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**[www.e-9corporation.com](http://www.e-9corporation.com)**

## **EBI Consulting**

#### **Alanna Toner**

Account Executive

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7813673350

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## **Eileen Healy**

#### **Eileen Healy**

CEO

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## **Elbit Systems**

**Devices; Applications; Systems Integrator**

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**www.elbitsystems-us.com**

Elbit Systems of America, LLC, is a leading provider of high performance products and system solutions focusing on the homeland security and public safety advanced secure interoperable broadband services for voice, video, data, and LMR/LTE integration, WideBridge™. WideBridge is an interoperable system of interoperable systems that connects smartphones and LMR handsets together to extend radio capabilities and enhance situational awareness and information sharing over existing LTE and radio networks, as well as 700 MHz BC 14 networks to come. WideBridge has been thoroughly and successfully tested by DHS S&T at the Public Safety Communications Research (PSCR) lab in Boulder, CO.

## **Electricom**

**Todd Womack**

Sr Director Southwest Operations

**twomack@electricominc.com**

2149120523

## **Elektrobit**

**Jani Lyrintzis**

VP, GM

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(425)444-2830

**www.elektrobit.com**

## **EMF Telecom**

**Towers/Sites**

Operational Architecture Expertise: A.1 Program Management and Governance; A.3 Engineering and Network Operations; and A.6 Sales Management

**Neece Cummings**

Project Manager

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We are a turn-key tower services company specializing in installations, colocations, L&A, civil, construction, Inspections, lighting and testing. We have offices in Orlando, FL, Nashville, TN and Columbus, OH and cover the Southeast US as well as the Northeast

## **Engility**

### **Infrastructure; Consulting; IT/Eng/Enterprise Services; Other: Program Management, Logistics**

Operational Architecture Expertise: A.1 Program Management and Governance; A.2 Life Cycle Management; A.3 Engineering and Network Operations; A.4 Policies and Procedures; A.5 NPSBN Services Program Management & Contract Compliance; A.8 Stakeholder Management and Marketing

#### **William Lee**

Federal/Civil Capture Manager

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5713290637

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## **Engineering Associates, Inc.**

### **IT/Eng/Enterprise services**

Operational Architecture Expertise: A.3 Engineering and Network Operations

#### **Frank DeJoy**

VP, GM

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9496371062

**www.engineeringassociates.com**

Engineering Associates, LLC is an established full-service telecommunications engineering firm able to perform Core and RAN design, permitting, and implementation services nationwide. We have a (60) sixty-year track-record providing telecommunications engineering services for carriers, enterprises, & government in the following areas:

Public Safety Design: Municipal, carrier, and federal public safety network designs.

RAN Coverage, Capacity, and Spectrum Planning: Regulatory compliance and new technology deployment.

Core Network Fiber, Cell Site, DAS, & Small Cell Network Design, Permitting, & Construction Management: Extensive FTTx, Anchor Institution, DAS, Small Cell, and LTE networks designed over the last five years.

## **eX2 Technology**

#### **Kyle Hildebrand**

Vice President Project Development

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## **Fair Point**

#### **Barry Crommett**

Government Account Manager

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8669840626

## **FDH Velocitel**

**Tower/Sites; RF OEM; IT/Eng/Enterprise Services; Carrier: Nationwide**

Operational Architecture Expertise: A.3 Engineering and Network Operations

### **Ken Czosnowski**

Senior Vice President, Business of Development & Sales

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### **Mendie Lange**

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Since its founding in 1987, FDH Velocitel's experienced staff has designed, constructed, and deployed over 50,000 wireless sites.

We are the telecommunication industry's first choice for services throughout all stages of the wireless and broadcast network lifecycle — from planning and development, through system upgrades, optimization and regulatory due diligence, all the way to eventual decommissioning of equipment as needed. We have assembled the industry expertise required to meet your needs at every step of the network development process, and our talented, multidisciplinary team can provide a seamless transition from stage to stage as your network grows and matures.

## **Fial Incorporated**

### **Kathleen Fial**

President

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**www.fial.com**

## **FireEye**

Operational Architecture Expertise: A.3 Engineering and Network Operations

### **Thomas Conway**

Director, Federal Bus Dev

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**www.fireeye.com**

FireEye is the industry leader in helping large organizations protect, detect and respond to the most advanced cyber threats across mobile, web and other vectors. Our Mandiant subsidiary is the premier provider of incident response and infrastructure assessment services. Both leverage Dynamic Threat Intelligence to automatically counter threats as they emerge worldwide. Advanced, proven technology, subject matter expertise, and cyber threat intelligence integrated to build & protect FirstNet.

## **First Element Energy**

### **Steve Quai**

VP of Business Development

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**Florida Telecom Consultants, LLC**

**Infrastructure; Consulting; Systems Integrator; Towers/Sites; RF OEM; Other: Site Acquisition**

**Mike Moody**

Vice President

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**Fort Mojave Telecommunications, Inc**

**Ruben Hernandez**

Operations Manager

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**Fortinet**

**Greg Syle**

Director Federal Channel

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**Frank Reilly**

**Frank Reilly**

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**Fullerton Engineering Consultants, Inc**

**IT/Eng/Enterprise services**

Operational Architecture Expertise: A.3 Engineering and Network Operations

**Jerry Fisher**

Director of Regional Operations

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For over 17 years, Fullerton has provided superior design and engineering solutions for wireless network and infrastructure providers on all generations of wireless technologies. Licensed in all 50 states and the District of Columbia, Fullerton has successfully participated in the engineering and design of over 25,000 sites. Our team of highly-skilled and registered architects, engineers, and designers take pride in consistently providing our clients with industry-leading expertise in their respective disciplines. This effort is reinforced by Fullerton's responsive client service and dedicated commitment to quality as technologies, structures and materials evolve within the industry.

**G3 Technologies Inc**

**Bill Matthews**

Director, Strategic Integration

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**Giesecke & Devrient America, Inc**

**Heather Klein**

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**Giglinx Global Inc**

**Infrastructure; Consulting; Carrier-Global coverage, layer 2 transport and internet services including but not limited to Dedicated Internet Access, MPLS, IPVPN & VPLS services.**

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**www.giglinx.com**

Giglinx would like to participate in the Firstnet RFP as a subcontractor, specifically regarding the sourcing of transport backhaul using terrestrial based layer 2 transport services from the radio area network (RAN) back to the core network data centers. Giglinx is also able to source new Data Center locations for the core area network and source private network services from each of the data centers to other federal, State and Local service agencies & 3rd party networks.

**Gila River Telecommunications, Inc**

**Bruce Holdridge**

General Manager

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(520) 796-8885

Provide dial tone, Ethernet transport, internet access, co-location, local and long distance toll services, T-1/PRI services, telephone numbers in the 520 480 602 and 623 area codes, PBX services, voice/data telecommunications premise equipment, wireless transport services, video surveillance equipment, printer repair/service/maintenance and parts services, low-voltage wiring services and enhanced data services.

**Global Broadband Corporation**

**W. Douglas Stewart**

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**Global Emergency Resources, LLC**

**Erika Bobbitt**

President

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### **Global Near Space Solutions**

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### **Global Technology Associates**

**Infrastructure; Consulting; Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services**

**Paul Ryder**

VP of Business Development

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GTA is a leading independent provider of high-value engineering, technology and business consulting services to the telecommunications industry. We are a Women Owned Small Business and Schedule 70 certified. Our business is assisting clients with maximizing infrastructure potential and evolving networks and services to address market opportunities. Our services include RF Engineering, Network Design, Software Development, iDAS, LTE/CDMA/EvDO Engineering, Core Network Engineering, Backhaul Planning and Deployment, and Rapid Deployable Networks.

### **Global Tower Service, Inc**

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### **Global Wireless Technologies**

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### **Globalstar, Inc**

**Greg Wilkinson**

District Manager, Northeast and DC Government

**Greg.wilkinson@globalstar.com**

(518) 452-3803

**www.globalstar.com**

Globalstar owns and operates a LEO satellite network and ground stations. Globalstar has successfully launched their second-generation satellite constellation enabling advanced features and the fastest MSS data speeds.

### **Globecomm Systems, Inc**

**Infrastructure; Consulting; Devices; Applications; Towers/Sites; RF OEM; Carrier; IT/Eng/Enterprise Services; Systems Integrator**

**Larry Spangler**

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**[www.globecomm.com](http://www.globecomm.com)**

Globecomm Systems provides network services , professional services and lifecycle support services for the systems and networks it deploys.

### **Goff Communications Incorporated**

**Joseph Rogers**

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### **Golden Wheat Inc**

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### **High Elevation Rescue and Maintenance, LLC**

**Infrastructure; Towers/Sites; RF OEM**

**Christopher Deckrow**

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**[www.higherelevationrescue.com](http://www.higherelevationrescue.com)**

High Elevation Rescue & Maintenance, LLC is a telecommunications company, specializing in cellular/broadcast/radio/tower construction, installation, maintenance, tiger team, and emergency response. Headquartered in central Northern Michigan. We are a Michigan Public Safety (MPSCS) approved vendor.

### **HP Enterprise Services**

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## **i3scomm**

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## **IBM**

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## **iCode Mobile Solutions**

### **Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services**

Operational Architecture Expertise: A.3 Engineering and Network Operations; A.4 Policies and Procedures; and A.7 Product Management

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iCode builds secure and extensible software solutions for mobile, unmanned and cloud-based computing platforms. We focus on empowering Military and First Responders. Our downloadable FirstNet eXplorer (FNX) application can be deployed on phones / tablets, providing Geospatial Situational Awareness even during periods of extended network communications outages. When operating with small Unmanned Aircraft Systems (sUAS) equipped with our companion Unmanned Mission Manager (UMM), FNX users can securely discover, access and display geospatially-enabled content including Full Motion Video (FMV), Still Imagery, or mission data (e.g., KML-based Fire Boundaries), while securely collaborating with other federated (local & remote) FNX users.

## **ID Associates**

### **Ian Dickinson**

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**Indatel Services, LLC**

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**Infinigy**

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**InfiniTel**

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**Inland Cellular LLC**

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**Integrated Strategic Resources LLC**

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## **Interface Cable Assemblies and Services Corporation**

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## **International Towers Incorporated**

**Infrastructure; Systems Integrator; IT/Eng/Enterprise Services; Towers/Sites; Carrier**

**James Hynes**  
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ITI is a fully licensed General Contractor and national tower engineering company. ITI designs, builds, installs, integrates and maintains communications infrastructure. ITI performs all structural and electrical engineering, and designs towers to EIA/TIA 222G standards. Site grounding, fencing and shelters are designed to the FAA -019e and R56 standards. ITI employs crews with test equipment and tools to complete the design, build, installation, integration, test, and maintenance of tower sites. ITI staff have completed background investigations, most hold DHS security clearances. Current projects include First Net (LA-RICS), and CBP Block-1 Operation and Maintenance, Integrated Fixed Towers, and Remote Video Surveillance System.

## **Intrado, Inc**

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## **IP Access**

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## **Iridium Satellite LLC**

**Josh Miner**  
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Iridium's unique network architecture makes it the only commercial provider of mobile satellite communications offering true global coverage. Our constellation design of 66 in-orbit satellites, in-orbit spares and related ground infrastructure provide communications services worldwide, including remote land areas, open ocean, and the polar regions. With its ubiquity, Iridium can help fill in service gaps, ensuring that FirstNet users retain access to essential communications services even when they enter areas without terrestrial network coverage. Iridium's voice, push-to-talk, high-speed data, broadcast, and geolocation services, among other offerings, are critical building blocks that can and should be leveraged to support FirstNet's mission.

## **ISCO International**

### **Infrastructure**

Operational Architecture Expertise: A.3 Engineering and Network Operations

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**www.isointl.com**

ISCO International specializes in protecting wireless networks from harm by dynamically detecting and mitigating interference, removing unwanted noise and intrusive signals and maximizing the amount of spectrum capacity that is clean and available for handling traffic. Our equipment is deployed in Tier 1 wireless carrier networks in macro sites and DAS systems throughout the United States. Other capabilities include precise filtering to prevent jamming and problems from out-of-band emissions, along with tools to remotely analyze spectrum real-time and identify interference characteristics to assist in hunting interference sources.

## **JMtel**

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## **Juni America, Inc**

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## **Kathrein USA**

### **Infrastructure**

Operational Architecture Expertise: A.3 Engineering and Network Operations

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**www.kathreinusa.com**

Kathrein is recognized as the worldwide leader in professional antenna systems (ABI Research 2014) with global headquarters in Rosenheim, Germany. As a growth strategy, Kathrein is focused on the North American market and recently relocated its U.S. headquarters to Richardson, Texas in the heart of the TelecomCorridor(TM). With U.S. and Canadian spectrum licensing auctions and its implications for additional wireless and broadband growth, Kathrein USA is aimed to deliver innovative solutions for wireless densification.

## **Katmai Services**

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**Kodiak Microwave System, LLC**

**Carl Gatter**

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**Kromtech Consulting Solutions Inc**

**Siaka Kromah**

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**Launch 3 Telecom**

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VP Construction USA and Caribbean

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**Lemko Corporation**

**Infrastructure; Devices, Applications**

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**Level 3 Communications LLC**

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**Liberty Electric, Inc**

**James Coles**

Owner/CEO

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(801) 685-9696

**www.libertyelectrictowers.com**

Liberty Electric, Inc is a leading wireless communications installation contractor, licensed in Utah and Idaho. Our headquarters in Salt Lake City Utah founded in 2001. Our experience, capabilities and resources make Liberty Electric, Inc. a preferred partner for Wireless Carriers and Tower Owners in our region. With anticipated ongoing growth in wireless traffic Liberty Electric Towers Inc. will continue to lead the way in providing all wireless installation services, SAFELY and, continuous improvements to Carrier and Tower owner infrastructure. Our site development wireless service and installation provides Carrier and Tower Owner assistance in developing their own networks through full site construction and equipment installations.

## **LOC Construction, Inc**

### **Towers/Sites**

Operational Architecture Expertise: A.3 Engineering and Network Operations

#### **Roger Davis**

Owner and President

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LOC Construction Inc focus is performing safe tower construction while providing our customers with optimum service. We build and maintain all types of cellular sites with services including, but not limited to installation, modification, troubleshooting, test results, emergency response, and decommissioning. Based out of Central Florida headed by leaders with over 30 years experience in the telecommunications industry.

## **Lockheed Martin Corporation**

### **Traviss Green**

Business Development Lead/Capture Manager

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## **Lookout Mobile Security**

### **Devices; Applications; Other: cybersecurity**

Operational Architecture Expertise: A.2 Life Cycle Management; A.3 Engineering and Network Operations; and A.4 Policies and Procedures

#### **Mike Ligas**

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Lookout Mobile Security is a security company focused solely on protecting mobile devices connected to an Enterprise network where security is paramount. Our cloud based service uses predictive analytics to understand the Malware threat to mobile end points. Malware threats to mobile devices include Trojans, Surveillanceware, Ransomware, Viruses, Network Proxy Attacks, Rooting, jailbreaking and advanced operating system compromise.

## **LS Telecom, Inc**

### **Sammy Moncada**

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## **Macquarie Capital**

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**Mellanox Federal Systems**

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**Microsoft**

**Carol Kerins**

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**Microtech**

**Infrastructure; Consulting; Devices; Applications; Systems Integrator; Towers/Sites; RF OEM; IT/Eng/Enterprise Services; Carrier**

Operational Architecture Expertise: A.1 Program Management and Governance; A.2 Life Cycle Management; A.3 Engineering and Network Operations; A.4 Policies and Procedures; A.5 NPSBN Services Program Management & Contract Compliance; A.6 Sales Management; A.7 Product Management; A.8 Stakehold

**Aaron Drabkin**

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**Microwave Networks**

**Vicky Youtz**

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## **Midamerica Towers, Inc**

### **Towers/Sites**

**Jay Panozzo**

President

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(815) 693-1565

**[www.midamericatowers.com](http://www.midamericatowers.com)**

Midamerica Towers, Inc is a owner, manager and developer of radio tower sites. Our site list can be emailed by request. Our sites are also listed on our website.

## **Mindbank Consulting Group**

### **Consulting**

Operational Architecture Expertise: A.3 Engineering and Network Operations

**Mike Stanley**

Program Manager

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Our experience includes evaluation, planning, design, and implementation of wireless communication systems for a variety of Federal, state/local, and private organizations, with a documented record of success. Our recent radio systems work includes statewide radio system projects, feasibility studies, rawland radio repeater site construction, narrowbanding projects, analog-to-digital migrations, Project 25 radio system implementation, training, help desk, and maintenance support for national radio programs. We have experience in a wide variety of LMR project task areas including needs analysis, site inspections, feasibility studies, tower co-location and consolidation research, spectrum management, migration logistics planning, installation oversight, and end user training.

## **Mobil Satellite Technologies**

**Kirk Williams**

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## **Monetti & Associates, LLC**

### **IT/Eng/Enterprise services**

**Gary Monetti**

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Monetti and Associates provides Professional Consulting and Engineering services for Public Safety, Federal, Commercial and private sectors. Professional Services include Strategic Partnering consulting across Public Safety, Federal, Commercial markets. We help companies interested in FirstNet develop teaming strategies and partnerships. This includes developing their value proposition and messaging in support of the upcoming Comprehensive Network procurement. We are experts in Business and Market Development planning and execution and proposal development support. Engineering design services cover a broad range of technologies to include Network Engineering, Systems Engineering, IT Architecture, Cloud, Cyber Security and Telecommunications (LTE, Microwave, LMR, satellite and Optical switching

### **Monte R. Lee and Company**

**Consulting; IT/Eng/Enterprise Services**

**Lynn Merrill**

President

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MRL and Company provides Engineering Services for RF design for macro, micro and small cell technology. Other complementary designs include Ethernet network transport systems (wireless, fiber and Copper), tower and site facility layouts for LTE and other communication projects. Detail work by the firm includes initial concepts and designs, zoning, R/W permitting, environmental, tribal and SHPO studies, equipment plans and specifications, contract and project management, performance testing and site acceptance. MRL was established in 1979 and provides services for communication, power, CATV, oil and municipalities.

### **MoonCom**

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### **Morcom International, Inc.**

**Infrastructure; Systems Integrator**

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Morcom International, Inc. provides a complete range of RF engineering and measurements, field surveys and coverage verifications. Morcom designs, integrates and installs Distributed Antenna Systems by using design tools such as IBWave and on-site measurements. Once completed Morcom will optimize and commission the in-building solution, provide training, and monitor the DAS 24x7. Our company also provides Two-Way Radios, Broadband Wireless, Military Standard (MIL-STD) Equipment, and assists the federal or local government with radio spectrum monitoring, signal analysis, or direction finding (DF) systems. We are a distributor of WiNRADiO based receivers and software, and we also supply advanced weather systems.

**MP Nexlevel, LLC****Infrastructure; Towers/Sites; Other: Outside plant construction****Derek Groth**

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For more than 4 decades, MP Nexlevel has offered expertise in planning, installation and maintenance of aerial and underground infrastructure work. Our comprehensive construction services, FTTH, directional boring, splicing, plowing, trenching and more cover the entire spectrum of overhead and underground infrastructure installation.

**MTC Communications, Inc****Bill Buchanan**

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**Network Building + Consulting (NB+C)****Consulting**

Operational Architecture Expertise: A.3 Engineering and Network Operations

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NB+C is a wireless site development firm with more than 30 years of experience. We are comprised of three divisions: Site Development, Engineering (civil & structural) Services and Construction + Technical Services. We have expertise in New Site Build, Overlay/Modification, Small Cell, DAS, In Building, Backhaul and Site Hardening Projects. We've touched tens of thousands of sites and currently work for every major wireless service provider and tower company in the United States.

### **New-Tech Construction Corp.**

**Towers/Sites; IT/Eng/Enterprise Services; Systems Integrator; Consulting**

Operational Architecture Expertise: A.3 Engineering and Network Operations

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New-Tech Construction Corp. is a Certified Service-Disabled Veteran Owned licensed General and Electrical Contractor since 1998. New-Tech provides a wide range of services for our customers with a commitment to safety and quality. Our teams specialize in all aspects of construction from raw land builds to site integrations to complete DAS and small cell systems, services include construction, Engineering/Operations, Project Management, Civil and Electrical. Our experienced managers, engineering, tower, civil and electrical crews are capable of working in any market throughout the United States.

### **NextNav**

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### **Nez Perce Tribe**

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### **NICE Systems**

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Operational Architecture Expertise: A.7 Product Management

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NICE Systems (NASDAQ: NICE) public safety solutions integrate and put into context information from many sources to help emergency communications centers and investigation departments reconstruct and understand the who, what, when, where and why of incidents. NICE Inform, the industry leading digital evidence management (DEM) solution gives emergency communications leaders better insight into how to continuously improve their operations. NICE Investigate is the first open, digital policing solution that automates and expedites the entire digital investigation process, helping to increase case clearance rates. Over 3,000 police departments worldwide rely on NICE solutions for digital policing.

### **NoaNet**

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**NowForce****Jason Goldberg**

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**www.nowforce.com****NTCA – The Rural Broadband Association****Trade Association**

Operational Architecture Expertise: A.3 Engineering and Network Operations and A.5 NPSBN Services Program Management & Contract Compliance

**Jesse Ward**

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NTCA–The Rural Broadband Association is the premier association representing nearly 900 independent telecommunications companies that are leading innovation in rural and small-town America. NTCA members deploy robust wired and wireless networks to serve the most sparsely populated and remotely located areas of our country. As such, NTCA’s members have valuable assets in rural areas that may be of particular interest to FirstNet and its mission, including transport connections, copper and fiber infrastructure, high-capacity wireless backhaul, utility poles, wireless networks and towers, rights-of-ways, data centers, and other operational and technical resources.

**NTUA Wireless, LLC****Rohan Ranaraja**

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## **Oracle**

### **Infrastructure; Applications; Devices; Consulting; IT/Eng/Enterprise Services**

Operational Architecture Expertise: A.1 Program Management and Governance; A.2 Life Cycle Management; A.3 Engineering and Network Operations; A.4 Policies and Procedures; A.6 Sales Management; A.7 Product Management; A.8 Stakeholder Management and Marketing

#### **Travis Russell**

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Oracle Communications is the leading provider of Evolved Packet Core and IMS solutions such as Policy and Charging, Diameter Routing, and Session Border Control. Together with our OSS/BSS and Identity Management, Telco Cloud and NFV solutions, Oracle Communications brings the most comprehensive portfolio for building an LTE network.

## **Orbital Data Network, Inc**

### **Greg Heifner**

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Orbital Data Network Inc (ODN Inc) is the industry leader for satellite-based backhaul solutions, custom designed for mission critical public safety networks. Our role will be to provide a backbone network connection, and remote connectivity to Deployables and Fixed Sites for the FirstNet network design.

## **Organizational Communications Inc**

### **Bernie DiTullio**

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## **P3 Communications**

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## **Pantel International**

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Pantel International provides critical emergency information systems to agencies at the forefront of ensuring the safety and security of its customers. By bridging existing radio communications infrastructures with the latest available technologies, Pantel's suite of radio dispatch console and control products provide dispatchers with the tools they need to ensure that help arrives when its needed.

## **Parallel Infrastructure**

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## **Parallel Wireless**

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## **Patrocinium Systems**

### **IT/Eng/Enterprise services**

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Patrocinium Systems utilizes real-time event management, high-fidelity mapping, predictive analytics and leading-edge visualization technologies to enable individual and enterprise level situational awareness and provide a common operating picture.

## **Pepro LLC**

### **Towers/Sites**

Operational Architecture Expertise: A.3 Engineering and Network Operations; and A.7 Product Management

#### **John Potocki**

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**[www.peprollc.com](http://www.peprollc.com)**

At Pepro LLC, we design and manufacture Deployables, Hardened Sites, Site on Wheels and RF Shielded Enclosures custom designed for mission critical, public safety market. We feature patented faraday cage design concept for EMI/RFI and lightning protection, and ease of installation and deployment. Pepro LLC also designs and manufactures hybrid site solutions built to stringent public safety environmental standards, and robust carrier market conditions.

## **PierCon Solutions LLC**

### **Consulting; Systems Integrator**

Operational Architecture Expertise: A.3 Engineering and Network Operations

#### **Richard Conroy**

President

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**[www.piercon.net](http://www.piercon.net)**

PierCon Solutions is focused on providing radio frequency (RF) and wireless system engineering design and implementation services to both the private and public segments of the telecommunication industry. Our experts have been involved in the design and successful implementation of some of the country's most significant wireless systems. We have grown to become a recognized leader in the design of Public Safety, Cellular, Broadband, Microwave, and in-building coverage designs. PierCon has proven success in the deployment of major wireless systems and we are more than comfortable with challenging, large scale public safety wireless engagements.

## **Plateau**

### **Infrastructure; Carrier: New Mexico and Texas**

Operational Architecture Expertise: A.3 Engineering and Network Operations

#### **Brian Cathey**

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Plateau provides telecommunication services in New Mexico and West Texas. Services include Internet (Wired; Fixed Wireless over LTE), Voice, Data, Video, Hosted Services, and Private Line Transport (TDM, Carrier Ethernet, and Wave Services). Plateau has a robust fiber network and extensive experience with cell site backhaul.

**prm****Gregory Davis**

Principal

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**ProComm Telecommunications****Infrastructure; Systems Integrator****Jim Medlock**

Director of Network Operations

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**Josh Franklin**

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For over 25 years ProComm has a proven track record as a premier provider in the design, engineering, installation, and maintenance of Microwave radio systems. We offer all aspects of design and implementation; from pre-planning to acceptance, for Microwave network systems, as well as multi-phase, multi-media networks with switching and network management. Installation services include; fiber optics, antennas, central office switching systems, DACS, digital data systems, DC power systems, network management systems, MPLS routing devices, and tower erection. Our project management team provides full turn-key solutions to our customers by managing all phases of engineering deployment, implementation and acceptance testing.

**Pro-Tel****Bob Greiner**

Vice President MSO Services

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**Pygros****Michael Graham**

President/CEO

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5712324337

**Pyramid Network Services, LLC****Infrastructure; Consulting; Systems Integrator; Towers/Sites; IT/Eng/Enterprise Services; Other:  
Renewable Energy, Regulatory**

Operational Architecture Expertise: A.2 Life Cycle Management and A.3 Engineering and Network Operations

**John Parker**

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Pyramid Network Services—is a leading nationwide turnkey communications systems contractor delivering cost effective solutions to design, develop and deploy wireless communications networks for both commercial carriers AND Federal, State, & Local public safety agencies. Pyramid has completed work on over 63,500 sites nationwide including FirstNet’s LA-RICS project and maintains excellent working relationships with all carriers and works closely with many governmental agencies. Pyramid has more than 33 years commercial wireless and land development experience, and 18 years direct experience in wireless telecommunications.

**Quantum Research International, Inc**

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**Queralt, Inc**

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**Radio Frequency Systems**

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**Raycap Inc**

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8008902569

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**Raytheon Corporation**

**Infrastructure; Devices; Applications; Other: security products**

**Frank Araby**

Director Federal Channels

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**www.raytheoncyber.com**

Raytheon Websense provides a comprehensive solutions portfolio to protect your enterprise across all threat vectors allowing enterprises to Rise Above the Risk. With over 20 years of experience in delivering the highest caliber security solutions, customers trust Raytheon Websense to deliver solutions that are

innovative, flexible, and scalable, meeting their security needs today and in the future. Unlike most vendors that offer a singular security approach or solution, our broad portfolio addresses the variety of data protection challenges faced by organizations today including insider threat, secure information sharing, data analysis, threat intelligence, and mobile security. Our products prevent data breaches, and intellectual property theft We enforce security compliance and best practices.

#### **Red Hat Inc**

**Kynda Kuhn**

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#### **Red River Telecom LLC**

**Consulting and Towers/Sites**

Operational Architecture Expertise: A.3 Engineering and Network Operations

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President

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Red River Telecom is a full service site acquisition company handling everything from leasing, zoning, permitting, program management, audits and site development. We also construct and build our own towers along with some BTS opportunities with other companies and carriers. We have offices in Shreveport, LA, New Orleans, LA, Phoenix, AZ , Houston, TX and Sacramento, CA.

#### **Redcom Labs**

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#### **Redline Innovation Group**

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#### **RESCOM Environmental Corp.**

**Consulting**

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RESCOM Environmental Corp (RESCOM) is a full-service environmental consulting firm specializing in property assessments for the wireless industry. RESCOM is strategically positioned to service the entire USA. RESCOM's primary objective is to provide practical assessments and reports such as NEPA, SHPO & Phase I ESA, which protect our client from environmental liability and ensure our client is in compliance with all applicable Federal regulations

## **Rigil Corp**

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## **Risk Mitigation Consulting, Inc**

**Consulting**

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**www.riskmitigationconsulting.com**

Risk Mitigation Consulting, a SDVOSB, provides specialized skills and experience in assessing and mitigating risks to large infrastructures worldwide. We assist military headquarters and other customers with risk assessments and planning for energy resiliency and sustainability, network and communications reliability, and protection of assets, personnel, supply chain, industrial controls, utilities, and commercial services. We provide comprehensive Threat and Hazard Assessment reports for every facility assessed. Our cybersecurity team assists organizations worldwide in the proper operation and security of industrial controls systems. RMC has developed the tools and processes to effectively and efficiently identify critical functions, vulnerabilities, and risk mitigation plans.

## **RIVA Networks, Inc**

**Infrastructure; Devices; Applications; Systems Integrator; Towers/Sites; RF OEM; Carrier: Small MNO in the Central Region (Sedalia, MO). Currently provide 3G coverage and looking to provide LTE by 2016.**

Operational Architecture Expertise: A.2 Life Cycle Management; A.3 Engineering and Network Operations; A.7 Product Management; and A.8 Stakeholder Management and Marketing

**Keith Dyson**

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**www.riva-networks.com**

RIVA Networks Inc (RIVA), was founded in 1978 and is based in East Brunswick, NJ, provides advanced wireless networks, products and services across the entire wireless and mobile phone spectrum. RIVA's mission is to re-manufacture commercial-off-the-shelf (COTS) wireless technology for use by Financial Services, Energy, Healthcare, Public Safety and Law Enforcement sectors.

RIVA manufactures many "custom" wireless networks and devices under contracts with the Department of Defense (DoD). Specifically, RIVA provides:

- Mobile Network Operator (MNO) Services
- Mobile Virtual Network Operator (MVNO) Services
- Private Wireless Network Services
- Portable Wireless Networks (nanoCELL™)
- Portable LTE Networks (nanoLTE™)

**ROK Brothers****Bill Schoonmaker****bill.schoonmaker@rokbros.com**

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**www.rokbros.com**

Sells mobile Vehicle Antennas as already being used for First Net in New Jersey, Modems and more.

**RSDCGroup LLC****IT/Eng/Enterprise services****Mitzi Mead****mmead@acelaconsulting.com**

7039695909

**www.rsdgroup.com****Sabre Communications Corporation****Doug Henry****dhenry@sabrecom.com**

8505027440

**SAC Wireless**

Operational Architecture Expertise: A.1 Program management and Governance; A.3 Engineering and Network Operations; A.6 Sales Management; A.8 Stakeholder Management and Marketing

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SAC Wireless develops and implements network infrastructure for telecom companies. Specialties include: site development, A&E design, construction services, equipment installation, commissioning and integration, operations/maintenance & advisory consulting services.

**Samsung Electronics America****Bill Bloomingdale**

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**Samsung Research America****John Morrison**

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## **SBA Communications Corporation**

### **Towers/Sites; Infrastructure**

Operational Architecture Expertise: A.3 Engineering and Network Operations

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SBA Communications Corporation (SBA) is a leading independent owner and operator of wireless communications infrastructure across North America. SBA's two primary businesses are site leasing and site development services. Just recently, SBA crossed the 25,000 towers threshold between their domestic and international portfolios. SBA looks to partner with offerers seeking to provide top quality tower facilities through our in house site development and construction services. We also have the advantage of supplementing typical tower infrastructure with roof top management and small cell build out.

## **SCI Consulting**

#### **Bill Leslie**

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## **Score Technologies, Inc**

### **IT/Eng/Enterprise services**

Operational Architecture Expertise: A.3 Engineering and Network Operations

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President and CEO

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**www.scoretechnologies.com**

Score Technologies Inc., provides Network related drive test services. We perform compliance and validation tests of Voice and Data networks as well as RF scanner related collection. We can measure all aspects of the network through to the UE/end user experience.

## **SDN Communications**

#### **Carrie Johnson**

Manager of Government and External Relations

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6059787112

## **Sho-Me Technologies**

**Infrastructure, Towers/Sites, Carrier- Missouri (statewide): Dark Fiber, Point-to-Point Services, Optical Wave Services, DWDM, TDM, Scalable Ethernet, eLAN, Dedicated Internet Access, Video, Cellular Backhaul, and Special Applications.**

#### **Cindy Evans**

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## **Signal Source, LLC**

### **Towers/sites**

#### **Marion Threatt**

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(615) 823-0901

**www.sstower.com**

Signal Source is a certified small business and minority owned tower development firm located in Memphis, Tn. Signal Source develops and owns towers in the southeastern region of the United States.

Our clients include carriers, municipalities, and a wide range of companies that depend on cell towers or small cells to deliver services.

Signal Source can provide a turnkey service to meet all of its clients needs. Signal Source can handle all aspects of tower development from site placement to carrier installation.

Signal Source takes pride in providing excellent customer service, and a project that's on time and on budget.

## **Silvus Technologies**

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## **Sinclair Technologies**

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## **Site Safe Inc**

### **Consulting; Other: RF Regulatory Compliance**

Operational Architecture Expertise: A.3 Engineering and Network Operations and A.5 NPSBN Services Program Management & Contract Compliance

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Site Safe, Inc. provides industry-recognized RF health, safety, and regulatory compliance solutions to wireless telecommunications companies. We offer a comprehensive portfolio of services designed to assist companies that are required to comply with Federal Communications Commission (FCC) and Occupational Safety & Health Administration (OSHA) regulations pertaining to human exposure to RF energy and responsibilities of wireless carriers to protect the patterns of existing AM stations.

### **SLS Government Funding Solutions**

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### **SMBH, Inc**

**Tower/Sites**

Operational Architecture Expertise: A.3 Engineering and Network Operations

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SMBH, Inc. is a structural engineering firm located in Columbus, OH. We are registered in 48 states and Washington D.C. and specialize in the structural analysis, design, and modification of towers, rooftop structures, and outdoor DAS/Small Cell deployments. Other services offered include but are not limited to: foundation design, structural opinion letters, mount analysis, access port design, response to plan checker review comments, feasibility studies, post-modification closeout or inspection services, independent 3rd party review of designs by other engineering firms, failure analysis and investigations, and expert witness testimony.

### **SMJ International**

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### **Sonim**

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### **Spirent Federal Systems**

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### **Spok Inc.**

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### **SRA International**

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### **Standing Rock Telecommunications Inc**

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### **Star Solutions**

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### **Stratsoft**

#### **Consulting**

Operational Architecture Expertise: A.1 Program Management and Governance; A.4 Policies and Procedures; A.5 NPSBN Services Program Management & Contract Compliance; A.6 Sales Management; A.8 Stakeholder Management and Marketing

**Michael Tattersall**

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Stratsoft provides geo-spatial telecommunications network project planning, installation optimization assessment, and user reach analysis using integrated maps, databases and economic analysis tools. For over 15 years we have modeled and analyzed wireless and fiber telecommunications networks, for carriers, infrastructure developers, and equipment-makers in support of Municipal, BTOP, First Responder and commercial networks. Stratsoft develops project-specific data and models to measure and evaluate network User "demand" with infrastructure "supply" for new and existing infrastructure and anticipated expansions. Our industry expertise and software tools support decision-making for network designs, deployment, cost optimization, reliability, and Fit-to-Purpose for wireless, fiber and copper.

### **STS Global Inc**

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### **Sun West Engineering, Inc**

Operational Architecture Expertise: A.3 Engineering and Network Operations

#### **Dean Dougherty**

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Founded in 1984 and located in Phoenix, Arizona, Sun West Engineering, is dedicated to being the premier provider of communications products by introducing solutions for tomorrow's challenges today. We are a manufacturer of the COW - Cell On Wheels, COLT – Cell On Light Truck, GOAT – Generator On A Truck, as well as a variety of different UL® Listed equipment cabinets and enclosures. We strive for excellence in quality, operational performance, lasting value through the use of innovative engineering and proven construction techniques, and above all customer service and satisfaction. We design it, manufacture it and support it.

### **Surveying and Mapping, LLC (SAM)**

#### **Consulting; Towers/Sites**

Operational Architecture Expertise: A.3 Engineering and Network Operations and A.8 Stakeholder Management and Marketing

#### **Bryan Philips**

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Surveying And Mapping, LLC is a leader in providing geospatial data solutions to a variety of infrastructure markets. In addition to traditional topographic surveying and mapping capability, SAM is capable of supporting engineering, design and planning firms with detailed "as-built" tower maps and CAD models.

### **Sutherland Global Solutions**

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### **Symantec Corporation**

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### **Synaptek Corporation**

#### **Systems Integrator**

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Synaptex Corporation, an 8(a) certified small disadvantaged business, established in 2008, provides imaginative and innovative IT services and solutions to the Federal Government. Our focus is on providing mission-aligned and cost-effective enterprise solutions and support that enable the Government to leverage advanced technologies to improve services, increase efficiencies, and better perform their missions. Our current work spans IT service solutions, technical support, program management, strategic planning, systems/software engineering, design and development, integration, implementation support, architectural development, case studies and analyses, test and evaluation, data migration, training, enterprise network engineering, cyber security, and operations and maintenance.

#### **TE Connectivity**

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#### **Tectonic Engineering**

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#### **TEK Systems Inc.**

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#### **TeleCommunications Systems Inc**

**Systems Intergrator; IT/Eng/Enterprise Services; Consulting**

Operational Architecture Expertise: A.3 Engineering and Network Operations

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TCS provides location, ESInet, satellite, deployables, and cybersecurity solutions.

- TCS' ESInet solution is based on NENA i3 standards and enables Next Generation 9-1-1 compatible interface to the call handling systems and PSAP data.
- Direct provider of location calculation engines with expanding capabilities.
- TCS' deployable solutions provide satellite, baseband, and wireless capabilities for encrypted voice, video, and data transfer. TCS designed and currently supports an LTE Band 14 network to enable real-time streaming video from police vehicles, dismounted officers, and mobile command posts.

- Cybersecurity services provide a complete solution for assessing, protecting, and monitoring critical FirstNet assets against advanced persistent threats.

#### **Telnet Inc**

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#### **Telos Corporation**

**Devices; Applications; Systems Integrator; IT/Eng/Enterprise services**

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Telos Corporation offers technology solutions and services that empower and protect the world's most security-conscious enterprises. We empower our customers with secure solutions that leverage mobile communication and real-time collaboration. We protect our customers' vital information assets so they can safely conduct their global missions.

We provide cyber security to defend systems, networks, and information; secure mobility to work with confidence across and beyond the enterprise; and identity management to establish trust in personnel and protect against insider threats. We serve commercial enterprises, the military, civilian and intelligence agencies of the federal government, and allied nations around the world.

#### **TESSCO Incorporated**

**Infrastructure; Devices; Applications; Towers/Sites; RF OEM; Other**

Operational Architecture Expertise: A.6 Sales Management; A.7 Product Management; and A.8 Stakeholder Management and Marketing

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**James Rugg**  
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**www.tessco.com**

TESSCO (NASDAQ: TESS), a market leading distributor of wireless communications solutions have been providing the total solution of products for over 30 years. We work to keep our customers projects on time and on budget by combining expert supply chain management and total product solutions.

TESSCO is the Total Source to support the design, build, and maintenance of Fixed Tower Infrastructure, as well as Mobile Tower Site Hardware. TESSCO has a team of highly skilled Solutions Architects and DAS Design Engineers ready to assist those customers deploying Commercial / Private LTE as well as Public Safety Broadband Communications Systems.

### **Tetra Tech**

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### **Thales USA**

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### **The Digital Decision**

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### **The Goal, Inc**

**Infrastructure; Consulting; Devices; Applications; IT/Engineering/Enterprise Services**

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The Goal is a niche IT consulting firm headquartered in Reston, VA and we've been very successful in the IT space over the past 13 years. We dedicate ourselves to 5 areas of IT, in order to have the deepest networks. Those spaces are Applications Development, Cyber Security, Enterprise Applications, Data Management/BI, and High-End Infrastructure. We're a small, disadvantaged, minority owned business with a Top Secret Federal Facilities Clearance. We're continuing to grow quarter over quarter and are projected at around \$27 million this year.

### **The Mer Group**

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**www.mer-group.com**

### **The net.America Corporation**

**Systems Integrator; IT/Eng/Enterprise Services**

**Clare Hines**

President and CEO

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**www.discovernetamerica.com**

The net.America corporation is a WOSB providing information technology and professional services to federal agencies. We are an ISO 9001:2008 and ISO 20000:2011 certified firm with core areas in Program Management Office (PMO), Information Technology, Contact Centers & Help Desk and Grants Management and Peer Review services.

### **TIBCO Software Federal, Inc**

**Richard Schrader**

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(703) 774-7024

**www.tibco.com/industries/government/us-federal**

Backed by decades of innovation in infrastructure technology, and a customer roster of leading communications service providers (CSPs), TIBCO offers a unique, event-driven approach to help CSPs enhance the lifetime value of their subscribers and services

Cyber Security is another issue. Ask me for a copy of our White Paper on: 'Predictive Cyber Defense'

### **Timitron Corporation**

**Tim Goodrich**

President

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### **Tower Cloud, Inc**

**Infrastructure; Towers/Sites; Carrier: Southeastern U.S. including Alabama, Georgia, South Carolina, and Florida**

**Michael Lavoie**

Account Executive

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Tower Cloud is a leading provider of wholesale telecommunications services, specializing in providing Wide Area Network solutions for enterprise customers. We build, operate and maintain fiber optic and wireless networks using leading edge IP/MPLS Ethernet technologies. Tower Cloud's primary business segment serves wireless carriers to enable the launch and growth of 4G wireless Broadband services. Tower Cloud's success is based on its flexible and creative approach to developing custom solutions to meet specific customer needs. Tower Cloud takes a carrier-focused approach to its network with an eye for increased business performance and network quality while reducing unit costs.

### **TransHawk Systems LLC**

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President

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### **True Net Communications**

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### **True Position**

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### **Unite Private Networks**

#### **Infrastructure; Carrier**

Operational Architecture Expertise: A.2 Life Cycle Management and A.3 Engineering and Network Operations

**Cindy Malley**

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UPN provides high-bandwidth, fiber-based communications networks and services to schools, governments, carriers, data centers, hospitals, and enterprise business customers across a 20 state service area. Service offerings include dark and lit fiber, private line, optical Ethernet, Internet access, data center services, and other customized solutions. Headquartered in Kansas City, MO, UPN has been providing customer focused communications solutions since 1998. For more information, visit [www.uniteprivatenetworks.com](http://www.uniteprivatenetworks.com).

## **V5 Systems, Inc**

### **Devices; Applications**

Operational Architecture Expertise: A.2 Life Cycle Management; and A.7 Product Management

#### **Mike Gorsswald**

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#### **Mike Siedler**

VP, Business Development

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(510) 386-2662

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V5 Systems, based in Fremont, CA, manufactures self-powered, portable computing systems for outdoor Intelligent Security and Industrial IOT applications

## **Veniam**

#### **Michael Wilson**

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## **Veris Group**

#### **Christine Spencer**

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## **Vertex Acquisition, Inc**

### **Consulting**

Operational Architecture Expertise: A.3 Engineering and Network Operations

#### **Marilyn Kleist**

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Vertex Acquisition is a WBENC Certified Womens Business Enterprise consulting firm, helping Carriers and tower companies find the best location for the placement of their telecommunications or utility facilities.

## **Viavi Solutions**

### **Consulting**

#### **Camille Magno**

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7034831416

**Walker and Associates, Inc****Mike Falletti****mike.falletti@walkerfirst.com**

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**www.walkerfirst.com****Washburn Consulting Inc****George Washburn**

President

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**West Central Wireless****Kenneth Johnson****ken@hermanwhiteaker.com**

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**Widepoint****Clive King**

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(571) 241-5825

**www.widepoint.com**

WidePoint and its subsidiary companies provide ITMS (Intelligent Telecommunications Management System) as well as IA (Information Assurance) where we provide a full life cycle of Wireline, asset and mobile telecom expense management for all mobile devices (smart devices/tablets, etc.). In addition, our IA solution provides the ability to provide derived credentials (DC) from PIV, PIV-I, CAC cards, etc., to ensure that the privileges assigned to the user and the device being used are matched and derived from the originating authority. WidePoint can assist FirstNet with management of devices that need to be managed, authenticated and validated for access to FirstNet. WidePoint would be willing to team with contractors/vendors that FirstNet deems critical in establishing requirements for its success.

## **Willin Consultants Inc**

### **Consulting**

Operational Architecture Expertise: A.3 Engineering and Network Operations

#### **Kathy Elliot**

Senior Director

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Willin Consultants (certified Women's Business Enterprise) is a national real estate services firm that provides site acquisition, leasing, new site development, title research, zoning, permitting (including expediting), regulatory compliance and project management. In addition, we provide all architectural and engineering services for exceptional site design. Willin Consultants applies its broad telecommunications industry expertise to assist clients in meeting their project deadlines and milestones in a timely manner.

## **Wireless Legacy Corp**

#### **John Crooks**

President

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## **World View Enterprises, Inc**

### **Infrastructure; Towers/Sites**

#### **Bill Gibson**

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(210) 885-3425

**www.worldviewexperience.com**

World View Enterprises, aka World View (WV), is a provider of balloon flight services to the commercial, defense, and research communities. Using an altitude control system developed by WV, balloon direction of flight can be controlled and can hence serve as a low cost communications relay platforms over many rural locations.

## **WYCO Field Services, LLC**

### **Infrastructure; Consulting; Towers/Sites; RF OEM; Carrier**

Operational Architecture Expertise: A.3 Engineering and Network Operations

#### **Barry Martin**

VP of Network Solutions

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(720) 219-9322

**www.wycofs.com**

WYCO Field Services is a turnkey contractor providing A&E Engineering Services, Wireless Installation, Fiber Construction, Splicing and Testing. We work with clients such as Crown Castle, American Tower, SBA, Extenet, Verizon Wireless, Sprint, Motorola, and many more.

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