



Interested Teaming List as of January 28, 2015

21st Century Wireless

Infrastructure; Applications; Devices; Towers/Sites; IT/Eng/Enterprise Services

Stephen McKenna

stephen.mckenna@21stcenturytowers.com

(630) 546-3765

www.21stcenturytowers.com

21ST CENTURY TOWERS IS AVAILABLE TO PROVIDE SERVICES IN ALL 50 STATES. 21ST CENTURY WILL USE STANDARD TOWER AND CARRIER TECHNOLOGY. 21ST CENTURY TOWERS COMBINES: NEXT GENERATION OWNERSHIP MODELS; EXPERTISE IN TOWER MANAGEMENT, MAINTENANCE AND MODIFICATIONS; ADVANCED FINANCIAL, LEASING AND OWNERSHIP MODELS; CUTTING EDGE POWER, COOLING / HEATING AND RELATED SOLUTIONS; OPERATIONAL AND FINANCIAL EXCELLENCE; EXPERIENCED MANAGEMENT; CLIENT-FOCUSED CULTURE; FINANCIAL STRENGTH

4k Solutions

Jim Urbec

Vice President Business Development

jim@4ksolutions.com

(901) 574-7573

www.4ksolutions.com

5 Stems Networks LLC

Infrastrucrture; Consulting; Devices; Applications; Systems Integrator; Towers/Sites; IT/Eng/Enterprise Services

Ron Smith

rsmith@5stemsnetworks.com

(610) 659-6111

www.5stemsnetworks.com

5 Stems Networks, LLC is an established full-service telecommunications engineering firm able to perform Core and RAN design, permitting, and implementation services nationwide. We have a (60) sixty-year track-record providing telecommunications engineering services for carriers in the following areas:

RAN Coverage, Capacity, and Spectrum Planning: Regulatory compliance and new technology deployment.

Core Network Fiber, Cell Site, DAS, & Small Cell Network Design, Permitting, & Construction Management: Extensive FTTx, Anchor Institution, DAS, Small Cell, and LTE networks designed, install and integration over the last five years.



5G Solutions

Consulting; Devices; Applications; Systems Integrator; Towers/Sites; RF OEM; IT/Eng/Enterprise Services

Amit Atri

a.atri@5g-solutions.com

(206) 914-2937

www.5g-solutions.com

5G Solutions is a Certified Minority Women Owned Telecom/IT solutions company that believes in knowledge, dedication and customer service. We offer a diverse blend of Technical, Professional, Management, Service and Solutions for different departments of Telecom/IT Network i.e. RF & System Performance, Switch & Data Transport, Installation, Network Engineering & Design-Configuration, Integration and Implementation, Staff Augmentation and Database updates. We have deep industry experience and our professional, reliable and dedicated team provides engineering, integration and implementation support based on your requirement and goals. The possibility becomes infinite when you have a fully functional and reliable team to support you.

A10 Networks

Keenan Bayol

Regional Account Manager

kbayol@a10networks.com

(703) 346-7214

www.a10networks.com

Aarcher, Inc

Consulting; Towers/Sites

Jason Los

National Wireless Account Manager

jlos@aarcherinc.com

(410) 897-9100 x108

www.aarcherinc.com

Founded in 1997, AARCHER currently has 43 employees in Maryland, Colorado, and Texas. A specialty consulting firm based in Annapolis, MD, AARCHER has provided environmental compliance, conservation & planning, and prevention & sustainability consulting services nationwide and specializes in environmental impact assessment, pollution prevention, and natural and cultural resources management.

Acano

Infrastructure

Dan Schattie

Manager, Southeast US Sales

Dan.Schattie@Acano.com

(561) 329-2455

www.acano.com

Imagine having all of the tools your team needs to work together, available in one place and always accessible. That's Acano. Founded in 2012, we're a fast-growing technology company with a fresh



perspective on audio, web and video conferencing. We make teams work. Now, anyone inside or outside an organization can join meetings using: Microsoft Lync or Skype clients and apps; Any standards-based video systems, clients or apps; Web browsers on desktops or smart phones; Regular telephony

Access Technologies, Inc

Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services

Mark Isle

General Manager

mark.isle@atisw.com

(505) 341-0202

www.atisw.com

ACD Telecom LLC

Infrastructure; Consulting; Systems Integrator; Towers/Sites

Ali Shahnami

ali.shahnami@acdtelecom.com

(407) 333-2300

www.acdtelecom.com

Acumentrics SOFC Corporation

Other: Manufacturer of solid oxide fuel cell (SOFC) remote power generators

Bob Nuner

Project Research and Lead Development

bnuner@acumentrics.com

(802) 223-7227

Michael Gagnon

Vice President, Sales

mgagnon@acumentrics.com

(781) 461-8251 ext 403

www.acumentrics.com/sofc-products-overview.htm

ISO9001 Certified manufacturer of solid oxide fuel cell (SOFC) remote power generators fueled by propane or natural gas (not hydrogen). Solid state construction, save for small fans. Low emissions (only CO₂, H₂O, heat); highly efficient fuel-electrical power conversion. Annual maintenance involves cleaning/changing filters. No fluids involved. SOFC units have remote monitoring capability, and are quiet, small, and unobtrusive.

For power output details, customer set points, fuel consumption data, operating temperature and humidity parameters, etc., please send for data sheets.

Advantage Engineers LLC

Infrastructure; Consulting; Towers/Sites

Marshall Knight

mknight@advantageengineers.com

(443) 367-0003

www.advantageengineers.com



Advantech AMT Corp.

RF OEM; Devices; Applications; Consulting

Mike Fowler

Director of Government Programs

mike.fowler@advantechwireless.com

(443) 570-8111

www.advantechwireless.com

At Advantech Wireless, we design, manufacture and deploy networking for broadband connectivity, broadcast solutions, video contribution and distribution, mobile backhaul, using satellite and terrestrial wireless technologies. Our technologies include next generation VSAT hubs and terminals, world-leading GaN technology high power amplifiers, SSPAs, block-up converters (SSPB), frequency converters, satellite SCPC modems, fixed and deployable antennas, antenna controllers and terrestrial microwave radios.

Advisory Engineering and Analytics LLC

Consulting; Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services

Hal Thomas

Principal Engineer

Hal.Thomas@aea-innovations.com

(972) 768-3521

Luis Garza

Service Delivery and Operations

luis.garza@aea-innovations.com

(972) 658-8513

www.aea-innovations.com

Advisory Engineering & Analytics LLC. (aea) is a results oriented boutique firm helping private and public sector organizations define and implement innovative solutions to intrinsically complex industry practices. aea's members are recognized in the industry with years of practical experience and specialized knowledge gained from work within Global organizations in multi-customer/multi-cultural environments. We help service providers and OEMs in the areas of Engineering, Operations, Project Management, Innovation and Customer Service.

Affirmed Networks

Infrastructure

Victoria Ministri

Director of US Cable, IoT

victoria_ministri@affirmednetworks.com

(917) 301-4481

www.affirmednetworks.com

Affirmed Networks has achieved significant attention as its Network Functions Virtualization (NFV) solution has become the standard for the world's top mobile operators. Currently, the company has been deployed commercially, including in Tier 1 and Tier 2 mobile networks, and is engaged in many trials worldwide



Airosmith Development

Infrastructure; Consulting; Systems Integrator; Towers/Sites; Other

Ann D'Alessandro

Business Development Manager

adalessandro@airosmithdevelopment.com

(518) 350-4060

www.airosmithdevelopment.com

Airosmith Development, Inc., a certified women owned business, established in 2004, provides wireless network support services for wireless and utility service providers, public safety and government agencies. Our core business includes expanding, upgrading, and maintaining wireless networks. We are highly specialized in Site Acquisition and Planning, Lease Agreements and Management, Right of Way Agreements, Zoning and Permitting, Engineering and Network Design, Microwave and 2 Way Radio, PATH Reliability Studies, Systems Integration, Tower Inspection and Mapping, Frequency and Spectrum Analysis, Systems Interoperability, Equipment Installation, Construction Management, Project Management, Site Audits, Database Management, Trouble Shooting and Maintenance.

AIS Engineering Incorporated

Patrick Ibrahima

ipatrick@aisengineering.com

(301) 585-1235

All Clear Fire Systems LLC

Devices; Applications

Jim Mabry

jim@allclearfiresystems.com

(623) 696-5125

www.knoblite.com

All Clear Fire Systems is developing a personal smart device for firefighters/paramedics capable of capturing, storing, and transmitting secure data in real time, providing lighting, thermal imaging, video, atmospheric and biological monitoring, radiation detection, personal locator for personnel on the fire ground and emergency scene.

Alliance Communications

Infrastructure; Towers/Sites; Other

Paul VanDeBerg

Business Relations

paulv@alliance.coop

(605) 594-8250

www.alliancecom.net

Alliance Communications provides Internet, cable TV and telephone services to portions of South Dakota, Minnesota and Iowa. Alliance customers have access to an elite fiber-to-the-home network. With a fiber network, customers receive their services over optical fiber rather than copper telephone wires or coaxial cable. Alliance Communications is customer owned and locally operated cooperative. Alliance Communications is also an iWireless network provider.



Allot

Charles Lenis

Director North America Sales

clenis@allot.com

(617) 916-3278

www.allot.com

Alpha Technologies, Ltd

Brian McCrea

brian.mccrea@alpha.ca

(815) 307-0653

Altagrove

Andy Beegan

andy.beegan@altagrove.com

(703) 884-1126

Aluma Tower Company, Inc

Shane Mullan

Vice President of Global Sales

shane@alumatower.com

(772) 567-3423

www.alumatower.com

Aluma Tower Company is a small business that designs and manufactures both fixed and mobile aluminum light weight/high strength telescoping tower systems. Over the last 40 years of business, Aluma has deployed thousands of systems to the harshest environments across the globe. Applications for use have been in the communications, surveillance, data transfer and many other markets, sold both commercially and to US & foreign Governments. Alumas' trailer tower systems are ideal for supporting Public Safety/First Responder efforts in response to incidents, at events, and in extremely remote locations.

AM Telecom

Devices

Han Jin Lim

VP, Business Development

hanjin.l@amtel.co.kr

82-10-2637-9310

www.amtel.co.kr/english/?home

Makes LTE rugged, public safety phones

American Tower Corporation

Towers/Sites

Tom Gramaglia

Business Development

tom.gramaglia@americantower.com

(781) 926-7829

www.americantower.com



Amphenol Antenna Solutions

Infrastructure; Other: Antenna designers and manufacturers

Alan Spencer

Director of Global Sales

aspencer@amphenol-antennas.com

44 (771)852-5603

www.amphenol-antennas.com

Amphenol Corporation is a major producer of electronic and fiber optic connectors, antennas, cable and interconnect systems such as coaxial cables. The division Amphenol Antenna Solutions was founded with the singular focus of designing and manufacturing high performance base station antennas for cellular and public safety networks. Today, the company is a single source for wireless infrastructure offering not only base station antennas, but also transmission line products including RF cable, connectors and jumpers as well as accessories (TMAs, combiners, filters, couplers, repeaters) and RET system components (surge arrestors, Bias-Ts and PDUs). The company provides a comprehensive suite of solutions for virtually all applications and global frequencies, with product available from the top of the tower to the base station.

Anritsu Company

Orral Sezer

orral.sezer@anritsu.com

(919) 607-8269

www.anritsu.com

Anritsu Corporation (www.anritsu.com) has been a provider of innovative communications solutions for more than 120 years. The company's test and measurement solutions include wireless, optical, microwave/RF and digital instruments, operations support systems and solutions that can be used during R&D, manufacturing, installation, and maintenance. Anritsu also provides precision microwave/RF components, optical devices, and high-speed devices for design into communication products and systems. With the addition of OSS monitoring solutions it has expanded its offering to provide complete solutions for existing and next-generation wireline and wireless communication systems and service providers. Anritsu sells in over 90 countries world-wide with approximately 4,000 employees.

AOptix Technologies

Jay Bowker

Director of Sales

jbowker@aoptix.com

(408) 569-6730

www.aoptix.com

Armcor.com Contractor Capital

John Fedewa

fbo@armcor.com

(800) 873-4161



Ascom Network Testing, Inc

Consulting; Devices; Applications; RF OEM; IT/Eng/Enterprise Services; Other: Tools Vendor

Richard Wilson

Account Director

richard.wilson@ascom.com

(571) 292-4791

www.ascom.com/nt/en/index-nt

Ascom Network Testing, Inc. provides network testing tools and services, offering the TEMS portfolio – a suite of best-in-class solutions for drive testing, analyzing, benchmarking, and monitoring mobile network performance. Ascom is the wireless communications drive-test market leader with nearly 40% market share - 650+ customers in 170 countries, including the top 20 mobile operators and major infrastructure suppliers. TEMS is the world's most trusted technology for deploying, monitoring and assuring quality of service for broadband wireless networks. Ascom is actively involved with telecommunications standards committees world-wide, with a strong portfolio of white papers, research publications, and over 30 patents.

Ashburn Consulting LLC

John Demmon

Senior Business Development Executive

jdemmon@ashburnconsulting.com

(703) 861-5576

www.ashburnconsulting.com

Ashurst LLP

Other: P3 Legal

Matthew Neuringer

Associate, New York

matthew.neuringer@ashurst.com

(212) 205-7042

www.ashurst.com

ATDI Government Services, LLC

Clara Young

cyang@atdi.us.com

(703) 752-0462

Atlanta Cable Sales dba ACS Solutions

Systems Integrator; IT/Eng/Enterprise Services; Other: Interconnection copper and fiber optic cable assemblies

Jim Marzullo

Government Contract Specialist

jmarzullo@acssolutions.com

(770) 682-4014

www.acssolutions.com



Atlantic Telephone Membership Cooperative (ATMC)

Infrastructure; Towers/Sites; Carrier: Brunswick and Columbus counties, NC; provide high capacity services via Ethernet over fiber optic physical plant

Clint J. Berry

VP, Networks

cberry@atmc.coop

(910) 755-1665

www.atmc.net

Augustine Counseling, Inc

Daryl Thies

dthies@aciedge.com

(706) 464-8353

Aunigma Network Solutions Corp

IT/Eng/Enterprise services

Kenneth Garrard

kgarrard@aunigma.net

(404) 610-2663

www.aunigma.com

AuNR Systems LLC

Infrastructure; Consulting; Applications; Systems Integrator; Other: wireless operations efficiency

Sudir Anand

CTO

sudir@aunrs.com

(513) 910-3395

www.aunrs.com

AuNR Systems is a supplier of Mass Notification, Mobile Edge Computing (MEC) and IMS/VoLTE system enhancements to LTE EPCs' for Wireless Carriers and Public Safety Agencies. We are a women owner small business specializing in system integration and operational efficiency in the core and transport networks. We provide procurement and wireless architecture consulting services to LTE Network Operators. Through the IMSWorkX portfolio, we provide VoLTE integration to Voice and E911 systems. Through the Saguna Networks portfolio, we provide MEC innovations and infrastructure that integrates to the EPCs and the Edge locations.

Aviat Networks

Infrastructure

Randy Jenkins

Director of Business Development

randy.jenkins@aviatnet.com

(410) 423-0731

www.aviatnet.com

Aviat Networks provides mission critical MW Radio solutions including network design (RF, IP, mechanical), all supporting components (routers, switches, cabinets, antennas, cabling) and nationwide



monitoring/maintenance of the deployed solution. Aviat Networks' track record of excellence in products and services has been established over 60 years of service to the US public safety community.

AW Solutions, Inc

Infrastructure; Consulting; Systems Integrator; IT/Eng/Enterprise services; Other

Keith W. Hayter

President

keith.hayter@awsolutionsinc.com

(407) 260-0231 ext 105

www.awsolutionsinc.com

AW Solutions has Engineering and GC licenses throughout the US, Canada and Caribbean and provides discreet or full turnkey deployment services for Macro site, iDAS, oDAS, Small Cell, and Fiber ISP/OSP infrastructure. Services include: Project Management; Site Audits & Mappings; Site Acquisition, Zoning & Leasing; Civil/Structural/Electrical Tower Site/OSP/ISP Engineering Design, Structural Analysis, Pole Loadings; Construction Permitting; Fiber Make-Ready; Construction Management & Inspection; Construction & Equipment Installation, Equipment & System Testing; Procurement, Warehousing & Logistics.

B+T Group

Towers/Sites; IT/Eng/Enterprise Services

Leigh Anne Self

Director of Marketing

laself@btgrp.com

(918) 488-3914

www.btgrp.com

Ballard Power Systems Inc

Kevin White

Director of Sales

kevin.white@ballard.com

8282343773

www.ballard.com

Battery Power Systems LLC

Infrastructure; Towers/Sites; IT/Eng/Enterprise Services; Consulting

Rod Jones

President and CEO

rjones@batterypowersystems.com

(253) 931-8222

www.batterypowersystems.com

Battery Power Systems, LLC is a full-service electrical product and services provider specializing in standby power systems for wireless, telecom, public safety, broadband, utility, oil & gas, and industrial applications. Originally founded in 1984 as a Seattle-area DC services company, BPS has expanded into a leader in the critical power market serving the Pacific Northwest and Rocky Mountain regions. Today, product and service capabilities include a full line-card of industrial batteries and critical power equipment with EF&I services in AC/DC power systems infrastructure, preventative maintenance,



emergency service, temporary power, site audits, decommissioning, certified battery recycling, and hazmat transport. BPS is a certified minority-owned business enterprise (MBE).

Bay Communications LLC II

Towers/Sites

James Riley

jriley@baycommunicationsllc.com

(774) 719-2135

www.baycommunicationsllc.com

Beartooth Radio

Ray Beyl

Systems Engineer

ray@beartoothradio.com

(406) 570-5917

BEC Technologies, Inc

Devices

D'Andre Ladson

Director Product Marketing

dladson@bectechnologies.net

(972) 422-0877 x135

www.bectechnologies.net

BEC Technologies is a leading developer and manufacturer of 3G, 4G/LTE wireless broadband networking solutions for mobile operators, residential, enterprise and Industrial markets. BEC's comprehensive product portfolio of solutions incorporate Fixed Data Routers, VoIP/VoLTE Gateways, Rugged Outdoor, Industrial/M2M Connectivity, Public Safety, Fleet/Telematics and Cloud based remote device management. Our solutions are designed for high availability, reliability and secure connectivity all backed up with class-leading technical service and support.

Benchmark Services, Inc

Ralph M. Walden

President

ralphwallem@benchmarkservicesinc.biz

(812) 683-3049

www.benchmarkservicesinc.biz

We have been doing engineering and surveying on cell tower sites in Indiana, Kentucky, Ohio, and Illinois since the 1990's.

We are interested in teaming opportunities for the First Net Project.



BeyondTrust Software

IT/Eng/Enterprise services

Joe Krakowski

Director of Federal Business Development

jkrakowski@beyondtrust.com

(571) 235-7774

www.beyondtrust.com

Cyber Security Software for Privilege Account Management, Password Account management for Shared organizational Accounts including: Unix, Linux, Windows, Mac and Mobile devices.

Bird Technologies Group

Donald Hutson

Motorola Strategic Account Manager and Technical Trainer

dhutson@birdrf.com

(440) 5192228

www.birdrf.com

Black & Veatch Corporation

Paul Scutieri

Regional General Manager

scutieripa@bv.com

(518) 275-2882

www.bv.com

Blue Sky Towers LLC

Infrastructure; Towers/Sites

Tom Remillard

tomr@blueskytower.com

(508) 530-3580

www.blueskytower.com

Blue Sky Tower LLC has over 2,000 rooftops and tower sites available for cell site installation throughout the U.S. with a focus of the on the top metropolitan urban markets. Blue Sky also offers carriers rooftop to suit programs whereby Blue Sky will leverage its extensive proprietary database of qualified rooftop structures to provide turn-key rooftop collocation services dramatically reducing both cycle times and cost to deployment.

Bluebird Network, LLC

Sue Schaefer

Director, Business Development

sue.schaefer@bluebirdnetwork.com

(816) 237-2119



BlueSky Communications

Stuart Fong

Operations Manager

sfong@blueskypacificgroup.com

(684) 699-2759

www.bluesky.as

BlueSky101

IT/Eng/Enterprise Services

Thad Brasfield

National Account Manager

tbrasfield@bluesky101.com

(404) 987-1104

www.bluesky101.com

Brazos Valley Council of Governments

Infrastructure

Susan Lightfoot

Director of Purchasing

susan.lightfoot@bvcog.org

(979) 595-2800

www.bvcog.com

Briskwave Consulting

Consulting; IT/Eng/Enterprise Services

Luc Samson

luc.samson@briaskwave.com

(514) 502-6654

www.briskwave.com

Broadband Antenna Tracking Systems (BATS)

Rob Bruder

Business Development Associate

rbruder@batswireless.com

(888)955-8228x202

BATS' Antenna Aiming and Tracking System (AATS), automatically locates, locks onto, and optimizes terrestrial backhaul links for Rapid Deploy Cell on Wheels (COWs).

For additional information regarding BATS products, please visit:

<http://www.batswireless.com/FirstNet>

BATS offers a full product line of antenna aiming and stabilization platforms for at-the-halt and commo-on-the-move deployments for radio communications ranging from 400 MHz to 80 GHz. Our systems will automatically locate, lock onto, and track within the main lobe of the radio signal. BATS systems are radio, antenna, and frequency agnostic. A full list of radios integrated to work with BATS can be found at <http://www.batswireless.com/radios/>.



BTECH

Infrastructure

Larry Baker

lbaker@email.btechinc.com

(973)983-1120 ext. 248

www.btechinc.com

BTECH provides battery monitoring and management systems for critical backup power systems. BTECH is the exclusive supplier of battery monitoring systems to the Los Angeles Regional Interoperable Communications System (LA-RICS). We assure that the batteries in critical backup power systems will perform during a power outage. Whether it is generator start batteries, a remote radio site, or a large UPS system for a central command and control center, BTECH has a cost effective battery monitoring system to fit the application. All BTECH systems can be remotely monitored at a central location – eliminating the need for expensive manual testing and maintenance.

Burns Network Solutions

Kimberly Burns

kimberly@burnsnetworksolutions.com

(805) 448-8976

www.burnsnetworksolutions.com

C Faulkner Engineering, LP

Infrastructure; Consulting; Systems Integrator; Towers/Sites; IT/Eng/Enterprise Services

Carroll Faulkner

cfaulkner@ccc411.com

(512) 426-9888

www.cfeamerica.com

C&S Companies

Consulting

Bob Duclos

bduclos@cscos.com

(315) 455-2000

www.cscos.com

With C&S's full service capabilities, our team has the ability to self perform all aspects of project development, including site evaluation, survey, permitting, environmental compliance, detailed design, utilities coordination, and construction management. For some projects, C&S has provided site construction and equipment installation services. Whether it's wireless infrastructure, fiber optics, or remote radar sites, clients turn to C&S when timeliness, cost, and quality are paramount.

CA Technologies

Kenneth Anderson

kenneth.anderson@ca.com

(571) 299-9785

CA Technologies helps customers succeed in a future where every organization —from commercial to public sector —is being rewritten by software. From planning to development to management to security, at CA we create software that fuels transformation for companies in the application economy.



With CA software at the center of their IT strategy, organizations can leverage the technology that changes the way we live—from the data center to the mobile device. Our software and solutions help our customers thrive in the new application economy by delivering the means to deploy monitor and secure their applications and infrastructure.

CapeNet LLC

Infrastructure; Carrier

Alan S. Davis

President and CEO

adavis@capenet.com

(508) 983-1475

www.capenet.com

CapeNet LLC designed, built and operates a 470 mile fiber optic network on CapeCod and southeastern, MA, terminating in Providence, RI and Brockton, MA, with leased fiber extending the network to Boston. The network, funded under NTIA's BTOP program, is integrated with an 11 hop emergency overlay microwave system running the length of Cape Cod with connectivity to Martha's Vineyard.

Carter Fiber

Infrastructure; Consulting; Devices; Applications; Systems Integrator; Towers/Sites; IT/Eng/Enterprise Services; Carrier: Georgia Fiber and Wireless connectivity

Gerald Carter

gerald@carterfiber.com

(404) 944-0070

www.carterfiber.com

Carter Fiber is a minority owned (MBE), SBA 8(A) and DBE eligible small business. We provide full service telecommunications support, including equipment procurement, construction, engineering, consulting, technology integration, development, network monitoring, and infrastructure maintenance and testing.

Cat5 Resources LLC

Towers/Sites

Becky Romero

Vice President Customer Relations

bromero@cat5resources.com

(409) 504-9003

www.cat5resources.com

Cat5 Resources, LLC, a certified woman owned and HUB business, provides comprehensive management and support for backup power and transmission systems across the nation in both day-to-day operations and disaster recovery mode. We place businesses' multi-faceted needs under one umbrella, by providing services such as business continuity planning, bulk fueling, logistics/transportation of assets, establishing staging yards and all equipment/personnel needed, deploying and tracking assets, performing generator/HVAC/tower preventative maintenance and on-demand repairs, and any additional equipment rentals as needed by the customer.



Catalyst Network Services, LLC

Consulting; RF OEM; Towers/Sites

David Domann

Vice President

ddomann@catalystns.com

(312) 480-7756

www.catalystns.com

Catalyst Network Services, LLC, provides wireless telecommunication services including New Site Development, Modifications, Lease Renewals, Site Decommissioning, Field Audits, File Audits, Lease Abstraction, Lease Management and Due Diligence. Catalyst has a track record of managing the timeline, budgetary, and quality aspects of diverse projects. Our tracking and reporting tool provides real time data and ad hoc reporting to our clients on each individual site and on the project as a whole.

CCI Systems, Inc

Infrastructure; Consulting; Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services

Thad Mead

thad.mead@ccisystems.com

(630) 841-8423

Julie Wheatley

Inside Sales Representative

julie.wheatley@ccisystems.com

(906) 776-2614

www.ccisystems.com

CEI Inc.

Paul Daniels

CFO

pdaniels@ceicomm.net

(505)349-4228

www.ceicomm.net

Centerline Solutions

Daniel Mieszala

Principal Engineer

dmieszala@centerlinesolutions.com

(303) 906-2900

www.centerlinesolutions.com

Centuria Corporation

Gary Arnett

Vice President

garnett@centuria.com

(571) 313-4021

www.centuria.com



Ceragon Networks

Ivan Holmes

NA Services and Support

ivanh@ceragon.com

(469) 408-8005

Certes Networks

James Rapp

Director BD

james.rapp@certesnetworks.com

4125150535

www.certesnetworks.com

CES Network Services, Inc.

E.H Flores

President

ehflores@cesnetser.com

(972)241-3683 ext. 125

Champion Telecom, Inc

Infrastructure; Towers/Sites

John Althoff

Vice President

sales@championtelecom.com

(510) 226-8525

www.championtelecom.com

CHAT Mobility

Brian Spurgeon

bspurgeon@chatmobility.com

(712) 370-8118

4G carrier covering the 12 counties in SW Iowa We are an LRA Verizon partner. Have 58 towers and 7 retail locations where they sell phones, tablets and accessories.

Choice Broadband Corporation

Devices; Applications

W. Douglas Stewart

Chief Development Officer

wdouglasstewart@gmail.com

(720) 217-5157

Choice Broadband Corporation offers a proprietary and patented, UHF-based wireless broadband, telephony and video distribution system, which incorporates the full DOCSIS protocol into a UHF wireless environment. The UHF broadband distribution system operates in the 700 MHz to 800 MHz bandwidth spectrum. Establishing a new broadband acronym "WiDox" (combining Wireless & DOCSIS), the UHF system achieves a distribution/reception signal radius, exceeding 50 km. The WiDox system delivers >1GBps at each receive location. The UHF WiDox system is proven commercially, and is currently deployed in over 150 locations. The WiDox UHF system is ideally suited for providing



broadband distribution solutions in remote geographic settings, requiring excessively wide areas of broadband access, at a significant cost savings, compared to other traditional broadband distribution technologies.

Choice Communications, LLC

Rohan Ranaraja
Director Regulatory
rranaraja@atni.com
5014481249

Cielo Networks

James Gordon
VP Business Development
jimgordon@cielonetworks.com
7132479913

Ciena Corp

Philip Moser
Director, Business Development
pmoser@cgsi.ciena.com
4102152047

CIS Communications

William Jenkins
Vice President
william@ciscomm.com
3145692275
www.ciscomm.com

CIS Communications, LLC is one of the leading full service network deployment firms in the USA. With over 20 years in business, we have worked for every major carrier and tower company in the industry. CIS provides site acquisition, engineering, regulatory, and construction management services throughout the Country for wireless site deployments. In addition to our service offerings, CIS owns a portfolio of high quality tower assets in the Missouri and Illinois areas.

Cisco Systems

IT/Eng/Enterprise Services
John Robinson
Virtual Sales Account Manager, US Sales
jorobin@cisco.com
(919) 392-4387
www.cisco.com



CityScape Consultants, Inc

Consulting; Towers/Sites; IT/Eng/Enterprise Services

Kay Miles

Vice President and General Manager

kay@cityscapegov.com

(561) 558-2808

Susan Rabold

Business Manager

susan@cityscapegov.com

(336) 210-0843

www.cityscapegov.com

CityScape Consultants, Inc. specializes in serving governmental entities exclusively and is not associated or affiliated with wireless providers or private tower owners. We offer a variety of services including telecommunications master planning. Master planning is a functional representation of the community's physical space using the ESRI platform and demonstrates RF analysis from existing and potential new wireless facility locations. The Master Plan illustrates where future infrastructure is needed for a variety of technologies including emergency services. CityScape advocates maximizing placement of new towers on publicly owned lands to save costs and maximize local government investments.

Clear Advantage Pty Ltd

Consulting

Mary Egan

Director and Principal

megan@clearadvantage.com.au

(805) 666-5131

www.clearadvantage.com.au

Clear Advantage is a boutique strategy and marketing consulting firm with deep expertise in industries such as telecommunications, utilities and emergency services. For public safety or emergency services clients we have:

- developed strategy plans
- conducted sector capability reviews to find 'best in class' capabilities across the emergency services/public safety sector
- reviewed property and asset management processes to identify opportunities for improvement; and
- managed a wide range of stakeholders during transformation programs

We have blue-chip clients, including carriers, utilities, government agencies and public safety organisations. Clear Advantage is a minority-owned small business.



Clearstream Solutions LLC

Consulting

Farhan Khan

GM of Technology and Consulting

khan@clearstreamsolutions.net

(858) 752-9043

www.clearstreamsolutions.net

CNA Corporation

Erin Mohres

Director, Safety and Security

mohrese@cna.org

7038242897

Cobham SATCOM

Steve Hailey

Manager, Business Development

steve.hailey@cobham.com

(407)650-9054x185

www.cobhamn.com/satcom

CODECOM, Inc

Infrastructure; Consulting; Devices; Applications; Towers/Sites; RF OEM; Carrier; IT/Eng/Enterprise Services; Other

Jose Jaime Romero

jjromero@codecom.com

(787) 793-6000

www.codecom.com

Codecom is a distributor, systems integrator, and sales agency of telecommunications and networking products located in Puerto Rico., Products range from DWDM transport networks, Carrier Ethernet and microwave networks, Tactical Command Control Communications and Surveillance Solutions, public safety communications systems, access (GPON and multi-platform) to revenue assurance and service assurance solutions. We have a proven record of success and quality with our principals and customers. Our services include: Equipment Maintenance; Technical Assistance; Microwave Path Survey; Propagation Studies; Network Design; System Installation; Project Management

Comcast Business Services

Mark Boyce

Senior Director, Government Sales

mark_boyce@cable.comcast.com

(215) 286-3759

Commnet Wireless, LLC

Rohan Ranaraja

Director Regulatory

rranaraja@atni.com

5014481249



CommScope

Infrastructure

Joe Troiano

Sales Director - Public Safety

joe.troiano@commscope.com

7035972097

Through the Andrew Solutions portfolio, CommScope is a global leader for wireless network infrastructure, including all the integral building blocks for base station sites such as air interface access (antennas), RF conditioning (filters, amplifiers and diplexers), backhaul, installation (mounts and towers), design and installation services, inter-connectivity (feeder cabling), energy conservation (thermal management system), power and power backup, and monitoring and control. CommScope offers fully integrated, pretested deployable solutions such as cell on wheels (COWs). It also is a leading global provider of solutions that enhance and extend the coverage and capacity of wireless networks including distributed antenna systems (DAS).

Communication Construction Services, INC

DJ McDyre

Senior Account Executive

djmcdyre@corp.warrior.tv

7037280015

Communication Technology Services, LLC (CTS)

IT/Eng/Enterprise services

Kate Sheehy

Business Development

ksheehy@cts1.com

(817) 291-1371

www.cts1.com

Communication Technology Services is a 25 year old nationwide all inclusive IT Professional Services Provider with offices in 21 NFL Cities. CTS helps ensure project success with complete turn-key wireless solutions and managed services capabilities for all major DAS, Small Cell, and WLAN and Public Safety vendors. CTS holds preferred vendor status with Sprint, ATT, Verizon Wireless and has extensive experience with enterprise, stadium, education, healthcare, and municipal wireless projects.

Compunetix

Consulting; Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services; RF OEM; Other

Jeff Lautenschlager

Account Executive

Jlautenschlager@compunetix.com

(412) 858-1728

www.compunetix.com

Compunetix is the leading developer of converged VoIP, voice, video, and data collaboration and conferencing applications for the service provider, government, and corporate enterprise markets. With over one million ports installed in 30 countries, we have one of the largest worldwide deployments of mission-critical collaboration systems. Proudly manufactured from the circuit board on up and



headquartered in Pittsburgh, PA, Compunetix offers the only Lifetime Support Guarantee in the industry.

Comsearch Government Solutions

David Weston

Sr. Manager, Business Development

DWeston@comsearch.com

(703)726-5703

www.comsearch.com

ComSites West, LLC

Charlie Feick

Director, Sales and Marketing

charlie@comsiteswest.com

5304144376

www.comsiteswest.com

Consulting Gateway Corporation

Keith Hill

President

hillk@consultinggatewaycorp.com

4846512366

www.consultinggatewaycorp.com

Conterra

Kelley Boan

Regulator & Special Projects Manger

kboan@conterra.com

7039361789

www.conterra.com

Converge Communications

Marsha Spellman

marsha@convergecomm.com

5039971685

www.convergecomm.com

Convergence Services, Inc

John Lawson

Owner

jlawson@convg.com

7033477070

www.convg.com

Convergence Services works at the intersection of business, technology and policy, particularly as it relates to the television broadcast industry. We believe that utilizing broadcast spectrum to send data and mission-critical video to FirstNet handsets will guard against the congestion of the LTE network, freeing it up for vital two-way communications. We work closely with broadcasters nationwide and want to partner with vendors to provide a broadcast-based failsafe for unintentional denial of service (DoS).



With AWARN (awarn.org) we have provided a broadcast-based, rich-media solution for public alert and warning. We want to expand this to the first responder community too.

Convergint Technologies

Infrastructure; Consulting; Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services

James McLellan

Business Development

james.mclellan@convergint.com

(585) 749-9479

www.convergint.com

Convergint Technologies provides national coverage for any installation and ongoing service needs.

CoreRecon, LLC

Consulting; Devices; Applications; IT/Eng/Enterprise Services

Chris Hegg

chris@corerecon.com

1-800-955-2596 ext 701

www.corerecon.com

CoreRecon's team has over 30 years of IT experience providing technical and business solutions. By leveraging our well-established relationships with major vendors, suppliers and partners, CoreRecon provides customers with custom solutions to meet their unique needs. CoreRecon is committed to providing timely delivery and implementation of all solutions with exceptional customer service and support.

Cradlepoint

Mitch Head

National Account Manager

mhead@cradlepoint.com

(208) 472-6154

Cross Wireless, Inc

Carrier: East central and southeast OK; 3G EVDO Rev A and 4G services

Chris Ruhl

jcruhl@crosstel.net

(918) 463-2921

www.crosstel.net

Cross Wireless is a subsidiary of Cross Telephone Company, which is based in Warner, Oklahoma. Cross Telephone provides over 10,000 access lines and offers a variety of telecommunication services throughout 11 exchanges spanning several counties. The Cross companies together provide access to 1,900 miles of fiber throughout Oklahoma and Arkansas. Using the 700 MHz D block spectrum, Cross Wireless has the capability and capacity to build and operate the sites and RAN equipment in rural Oklahoma. Cross will work with other carriers to provide the wireless and backhaul service including maintenance to support FirstNet.



Crown Castle

Todd Bailey

Director, National Sales

todd.bailey@crowncastle.com

6157711549

CSRA

Dave Markiewicz

Principal Bid/Capture Manager

dmarkiewicz@csgov.com

(703) 876-1164

Cyber Clarify Inc

Edward Kraemer

ed@cyberclarity.com

7035895245

www.cyberclarity.com

Cyient

IT/Eng/Enterprise Services; Systems Integrator

Lucretia Williams

Business Development Manager, Communications

lucretia.williams@cyient.com

(601) 317-7374

www.cyient.com

Datapath Tower

Bill Tinsley

CEO

bill@datapathtower.com

(727)260-2811

www.datapathtower.com

Deerfield Construction Group

Jason Bay

Vice President

jason.bay@DCGI1.com

7085147340

www.dcgi1.com

Delmarva Communications Inc

Mike Cavazzini

m.cavazzini@delmarvacom.com

(302) 324-1230

Radio communications vendor. Motorola authorized radio dealer and service shop with vast experience in public safety communications.



Delta Groups Engineering, Inc

Consulting; Towers/Sites

Jennifer Wu

Compliance Manager

jwu@deltagroups.com

(949) 622-0333 ext 118

www.deltagroups.com

Delta Groups Engineering Inc. has served the telecommunications industry for over 25 years and been involved in the development of more than 20000 wireless communications facilities nationwide. Our full-range services, utilizing in-house personnel, in the areas of architecture, engineering, site acquisition, land use planning, and permit expediting give us unique capabilities to assure the highest level of quality and efficiency. Delta serves nearly every major wireless carrier in the United States including Verizon, AT&T, Sprint, T-Mobile and MetroPCS as well as equipment providers including Ericsson and Motorola. As an added benefit to our clients, Delta is a Certified Minority Business Enterprise (MBE) with the California Public Utilities Commission, better enabling our clients to achieve their supplier diversity goals each year. Delta is fully licensed and insured, has an exceptional safety record, and maintains our own office facilities in both northern and southern California. We are ready, willing and able to serve your needs in projects of any type or size.

DESE

Patsy Lindley

plindley@dese.com

2568378004

Dialogic Corporation

Jeff Decker

Director-Business Development

jeff.decker@dialogic.com

9739676162

Dispersive Technologies

Katie Arrington

Operations Coordinator

karrington@dispersivegroup.com

8434429047

www.dispersivetechologies.com

DMOnetworks

Hanan Armoni

hanan@dmonetowrks.com

6464772773

www.dmonetworks.com



Dobson Technologies, Inc

Infrastructure

Jim Horsburgh

Senior VP or Corporate Development

jim.horsburgh@dobsontechnologies.com

(405) 242-0343

www.dobsontechnologies.com

Dobson Technologies has been a leading provider of information and communications services since 1936. We currently provide state of the art fiber optic transport and other telephony services in rural/underserved areas of Oklahoma and the Texas panhandle with our 2,600 fiber mile network.

Douglas Services, Inc dba Douglas Fast Net

Carrier: fiber based CLEC for Douglas County, OR and Land County, OR

Todd Way

tway@dfn.net

(541) 673-4242 x1002

www.dfn.net

Draxco

Andrew Langum

andrewlangum@draxco.com

6082683468

www.draxco.com

DTC Communications

Michael Demos

Director, Law Enforcement Programs

michael.demos@cobham.com

6033203255

DuPage Public Safety Communications

Towers/Sites

John Lozar

System Coordinator

jlozar@ducomm.org

(630) 260-7516

www.ducomm.org

DU-COMM is an intergovernmental agency formed in 1975 to provide public safety communications services to Police, Fire, and EMS agencies. Today, DU-COMM serves forty-one (41) agencies in DuPage County and is one of the largest consolidated 9-1-1 centers in Illinois. In 2014 DU-COMM processed over 1.1 million phone calls and 584,000 police and Fire/EMS incidents.



Durham Tower Development

Consulting; Towers/Sites; Other: site acquisition and project management

John Manning

jmanning@durhamtower.com

(919) 539-1225

Matthew Danielson

Partner

mdanielson@durhamtower.com

(919) 522-9837

www.durhamtower.com

Durham Tower provides cell tower development, construction, operational management and site acquisition services. Additionally, we are cell tower owners/operators. Our turnkey approach includes all phases of development from jurisdictional approval to tower construction. Our site acquisition services include: search ring analysis, site visits, site audits, site candidate identification, private easement acquisition, land lease negotiations, tower co-location lease negotiations, master lease negotiations, jurisdictional and land use hearings, and all permitting. We operate in Florida, Georgia, North and South Carolina, Virginia, Tennessee and Kentucky.

DVBE Technology Group

Infrastructure; Consulting; Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services;

Other: Imaging systems

Richard McKinnon

CEO

rmckinnon@dvbetg.com

(916) 806-1554

www.dvbetg.com

E.M. Enterprises General Contractors, Inc

Towers/Sites

Keith M. Jurado

kmj@emegc.com

(813) 470-7202

www.emegc.com

E.M. Enterprises General Contractors, Inc. is a minority owned (FMSSDC), Florida state certified general and electrical contractor doing business for the past twenty-seven years in the southeastern United States. We have been active in the wireless communications field since 1995, completing over twenty-five hundred projects for wireless carriers and tower investment companies. EMEGC has constructed sites ranging from monopole change-outs, to "raw land" self-support tower sites, to co-location projects in power company facilities, rooftops and privately owned towers. EMEGC is able to offer Turnkey services in Florida and south Georgia.



E-9 Corporation

Cliff Veale

Managing Director, Security Solutions

cveale@e-9corporation.com

6093323485

www.e-9corporation.com

EBI Consulting

Alanna Toner

Account Executive

atoner@ebiconsulting.com

7813673350

www.ebiconsulting.com

Educational Information Corporation dba WCPE FM

Infrastructure; Towers/Sites

Curtis Brothers

Facilities Manager

curtis@theclassicalstation.org

(919) 621-8953

www.theclassicalstation.org/index.shtml

WCPE FM is an independent community supported, not public supported classical music station located in Wake Forest, NC 27587 1928 Chalk Rd. We wish to offer space on our tower at reasonable rates for public safety communications.

Eileen Healy

Eileen Healy

CEO

ehally@healy-co.com

9254874908

www.healy-co.com

Elbit Systems

Devices; Applications; Systems Integrator

Michael Dillon

michael.dillon@elbitsystems-us.com

(703) 261-5854

www.elbitsystems-us.com

Elbit Systems of America, LLC, is a leading provider of high performance products and system solutions focusing on the homeland security and public safety advanced secure interoperable broadband services for voice, video, data, and LMR/LTE integration, WideBridge™. WideBridge is an interoperable system of interoperable systems that connects smartphones and LMR handsets together to extend radio capabilities and enhance situational awareness and information sharing over existing LTE and radio networks, as well as 700 MHz BC 14 networks to come. WideBridge has been thoroughly and successfully tested by DHS S&T at the Public Safety Communications Research (PSCR) lab in Boulder, CO.



Electricom

Todd Womack

Sr Director Southwest Operations
twomack@electricominc.com
2149120523

Elektrobit

Jani Lyrintzis

VP, GM
jani.lyrintzis@elektrobit.com
(425)444-2830
www.elektrobit.com

EMF Telecom

Towers/Sites

Neece Cummings

Project Manager
neecec@emftelecom.com
(615) 934-6537

Dave Cook

Business Development
dave.cook@emftelecom.com
(614) 754-1644
www.emftelecom.com

We are a turn-key tower services company specializing in installations, colocations, L&A, civil, construction, Inspections, lighting and testing. We have offices in Orlando, FL, Nashville, TN and Columbus, OH and cover the Southeast US as well as the Northeast

Enersphere Communications, Inc

Towers/Sites; Infrastructure

Kate Lasier

Marketing Manager
klasier@enersphere.com
(404) 786-1265
www.enersphere.com

Engility

Infrastructure; Consulting; IT/Eng/Enterprise Services; Other: Program Management, Logistics

William Lee

Federal/Civil Capture Manager
william.lee2@engilitycorp.com
5713290637
www.engilitycorp.com



Engineering Associates, Inc.

IT/Eng/Enterprise services

Frank DeJoy

VP, GM

fdejoy@engineeringassociates.com

9496371062

www.engineeringassociates.com

Engineering Associates, LLC is an established full-service telecommunications engineering firm able to perform Core and RAN design, permitting, and implementation services nationwide. We have a (60) sixty-year track-record providing telecommunications engineering services for carriers, enterprises, & government in the following areas:

Public Safety Design: Municipal, carrier, and federal public safety network designs.

RAN Coverage, Capacity, and Spectrum Planning: Regulatory compliance and new technology deployment.

Core Network Fiber, Cell Site, DAS, & Small Cell Network Design, Permitting, & Construction Management: Extensive FTTx, Anchor Institution, DAS, Small Cell, and LTE networks designed over the last five years.

ERC Broadband

Carrier: Western North Carolina

Tanya Riddle

Executive Director and CEO

info@ercwnc.org

(828) 350-2415

www.ercwnc.org

The ERC is a nonprofit middle-mile carrier that serves western North Carolina via its network and data center providing broadband Internet access (and more) to our customers. Based in Asheville, the ERC network spans from Franklin to Boone. The ERC team also serves as technology advocates for the region.

ESIS Health, Safety, and Environmental

Consulting

Daniel Best

Business Development Manager

daniel.beste@esis.com

(510) 833-3752

www.acegroup.com/esis-en

ESIS is a nationwide provider of health, safety and environmental and consulting. We can assist with environmental permitting, reporting, and OSHA worker health and safety compliance and programs.



eX2 Technology

Kyle Hildebrand

Vice President Project Development

khildebrand@ex2technology.com

4023016768

www.ex2technology.com

FairPoint Communications

Carrier: Maine, New Hampshire, and Vermont

Barry Crommett

Government Account Manager

brcommett@fairpoint.com

(207) 924-4965

www.fairpoint.com

Farmers Telephone Cooperative, Inc

Towers/Sites; Carrier: South Carolina, LTE

Skeet Coker

Chief Sales Officer

skeet_coker@ftc.org

(843) 382-1483

www.ftc-i.net

FDH Velocitel

Tower/Sites; RF OEM; IT/Eng/Enterprise Services; Carrier: Nationwide

Ken Czosnowski

Senior Vice President, Business of Development & Sales

Kenneth.czosnowski@fdhvelocitel.com

8477780879

Mendie Lange

Business Development Manager

mendie.lange@fdhvelocitel.com

(678) 637-4923

Since its founding in 1987, FDH Velocitel's experienced staff has designed, constructed, and deployed over 50,000 wireless sites.

We are the telecommunication industry's first choice for services throughout all stages of the wireless and broadcast network lifecycle — from planning and development, through system upgrades, optimization and regulatory due diligence, all the way to eventual decommissioning of equipment as needed. We have assembled the industry expertise required to meet your needs at every step of the network development process, and our talented, multidisciplinary team can provide a seamless transition from stage to stage as your network grows and matures.



Fial Incorporated

Kathleen Fial

President

kathy@fial.com

5036071940

www.fial.com

FiberComm

Infrastructure; Carrier: NW Iowa, fiber optics

Al Aymar

CEO

aaymar@fibercomm.net

(712) 224-2020

www.fibercomm.net

FiberNet Communications L.C.

Infrastructure; Carrier: NW Iowa, fiber

Ryan Boone

Regulatory Manager

rboone@mypremieronline.com

(712) 722-3451

Finley Engineering Company, Inc

IT/Eng/Enterprise Services; Consulting; Other

Mark Mrla

Business Unit Manager

m.mrla@fecinc.com

(507) 777-2222

www.finleyusa.com

For 63 years Finley Engineering has been providing engineering/consulting services related to telecom and electric energy. Finley specializes in telecom/broadband and IT throughout the U.S. and beyond, and currently has offices in Iowa, Minnesota, Wisconsin, North Dakota, Kentucky, Illinois, Missouri, and Nebraska. Specific services include: project management, engineering/design, CAD/GIS, quality assurance, various outside plant services, ROW and easements, permitting, environmental filings, and various inside plant services such as IP and associated power and equipment/electronics expertise. Finley's client-base includes states, cities, counties, federal government, cooperatives, private businesses, large carriers and other investor-owned corporations, and others.

Fiorel Systems, Inc

Consulting

Claudio Lucente

clucente@fiorel.com

(514) 442-2357

FIOREL SYSTEMS offers consulting services in Information and Communications Technologies for commercial, public safety, and defense telecommunications. Our consultants can provide a diverse nature of assistance – from technical studies to business advisory and policy development. The following



areas are key strengths and focus of market activity for FIOREL Systems: Wireless technologies – microwave radio, WiFi, 3G, 4G LTE Systems integration Operations Support Systems Communications and information security

FireEye

Thomas Conway

Director, Federal Bus Dev

Thomas.Conway@fireeye.com

(703)801-0752

www.fireeye.com

FireEye is the industry leader in helping large organizations protect, detect and respond to the most advanced cyber threats across mobile, web and other vectors. Our Mandiant subsidiary is the premier provider of incident response and infrastructure assessment services. Both leverage Dynamic Threat Intelligence to automatically counter threats as they emerge worldwide. Advanced, proven technology, subject matter expertise, and cyber threat intelligence integrated to build & protect FirstNet.

FireSign, Inc Promos+Prints

Infrastructure; Consulting

Jen Lyles

jlyles@firesigninc.com

(678) 574-2461

www.firesigninc2.com

First Element Energy

Steve Quai

VP of Business Development

squai@firstelementenergy.com

(913) 206-1598

www.firstelementenergy.com

Florida Telecom Consultants, LLC

Infrastructure; Consulting; Systems Integrator; Towers/Sites; RF OEM; Other: Site Acquisition

Mike Moody

Vice President

mike@fltelecomconsultants.com

(352) 553-7085

www.fltelecomconsultants.com

Fort Mojave Telecommunications, Inc

Ruben Hernandez

Operations Manager

rhernandez@ftmojave.net

9283462500



Fortinet

Greg Syle

Director Federal Channel
gsyle@fortinet.com
7036285539

Frank Reilly

Frank Reilly

frank@frankvreilly.com
5614000072

FreeWave Technologies

Devices; Applications; RF OEM

Luanne Ashcroft

Manager, North American Channels
lashcroft@freewave.com
(303) 962-7862
www.freewave.com

Fujitsu Network Communications, Inc

David Olberholzer

Director, Wireless Business Development
david.oberholzer@us.fujitsu.com
(972) 479-2415
www.fujitsu.com/us/products/network/

Fujitsu offers comprehensive professional services to implement multi-vendor, multi-technology networks. Fujitsu provided wireless and optical IP backhaul design, deployment and network management services for two FirstNet early-builder networks. Fujitsu is an industry leader in optical networks, SDN/NFV, Microwave and LTE radio access network technologies.

Fullerton Engineering Consultants, Inc

IT/Eng/Enterprise services

Jerry Fisher

Director of Regional Operations
jfisher@fullertonengineering.com
(224) 585-4430 ext 586
www.fullertonengineering.com

For over 17 years, Fullerton has provided superior design and engineering solutions for wireless network and infrastructure providers on all generations of wireless technologies. Licensed in all 50 states and the District of Columbia, Fullerton has successfully participated in the engineering and design of over 25,000 sites. Our team of highly-skilled and registered architects, engineers, and designers take pride in consistently providing our clients with industry-leading expertise in their respective disciplines. This effort is reinforced by Fullerton's responsive client service and dedicated commitment to quality as technologies, structures and materials evolve within the industry.



Further Enterprise Solutions (FES)

IT/Eng/Enterprise Services

Tim Courtney

VP Sales and Strategy

tcourtney@furtherllc.com

(973) 714-5746

www.furtherllc.com

Fuss and O'Neill, Inc

Infrastructure; Consulting

Katherine Nanowski

Senior Marketing and Business Development Manager

knanowski@fando.com

(860) 646-2469 x5283

www.fando.com

Fuss & O'Neill is a full-service engineering firm that provides the same focus and expertise to small, straightforward, single-discipline projects as we do to large, complex, multi-discipline ones. Headquartered in Manchester, CT and founded in 1924, the company has grown to include six regional offices, three LLCs and 260 employees. Our professional staff maintains licenses and certifications across a wide range of engineering, planning, landscape architecture, design build, scientific and manufacturing disciplines.

G3 Technologies Inc

Bill Matthews

Director, Strategic Integration

bill.matthews@g3ti.net

2404474821

www.g3ti.net

Generac Power Systems

Other: OEM for power generators

Mary Ann Knott

Strategic Account Manager

maryann.knott@generac.com

(262) 395-3698

www.generac.com



General Datatech

Infrastructure; Consulting; Towers/Sites; IT/Eng/Enterprise Services; Other: Logistics, Staging, Kitting, Deployments, Cable Manufacturing

Nicholas Errico

Services Sales Manager

nick.errico@gdt.com

(904) 762-8682

Gary May

gary@gdt.com

(972) 523-3851

www.gdt.com

Giesecke & Devrient America, Inc

Heather Klein

Director, Marketing Communications

heather.klein@gi-de.com

7034802302

www.gi-de.com

Giglinx Global Inc

Infrastructure; Consulting; Carrier-Global coverage, layer 2 transport and internet services including but not limited to Dedicated Internet Access, MPLS, IPVPN & VPLS services.

Offir Schwartz

Global Account Manager

offir@giglinx.com

5123776827

www.giglinx.com

Giglinx would like to participate in the Firstnet RFP as a subcontractor, specifically regarding the sourcing of transport backhaul using terrestrial based layer 2 transport services from the radio area network (RAN) back to the core network data centers. Giglinx is also able to source new Data Center locations for the core area network and source private network services from each of the data centers to other federal, State and Local service agencies & 3rd party networks.

Gila River Telecommunications, Inc

Bruce Holdridge

General Manager

bholdridge@gilarivertel.com

(520) 796-8885

Provide dial tone, Ethernet transport, internet access, co-location, local and long distance toll services, T-1/PRI services, telephone numbers in the 520 480 602 and 623 area codes, PBX services, voice/data telecommunications premise equipment, wireless transport services, video surveillance equipment, printer repair/service/maintenance and parts services, low-voltage wiring services and enhanced data services.



Global Emergency Resources, LLC

Erika Bobbitt

President

erika.bobbitt@ger911.com

7068696911

www.ger911.com

Global Near Space Solutions

Ben Schafer

bschafer@gloabnearspace.com

8558618080

www.globalnearspace.com

Global Technology Associates

Infrastructure; Consulting; Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services

Paul Ryder

VP of Business Development

paul.ryder@gtechassociates.net

(703) 930-7437

GTA is a leading independent provider of high-value engineering, technology and business consulting services to the telecommunications industry. We are a Women Owned Small Business and Schedule 70 certified. Our business is assisting clients with maximizing infrastructure potential and evolving networks and services to address market opportunities. Our services include RF Engineering, Network Design, Software Development, iDAS, LTE/CDMA/EvDO Engineering, Core Network Engineering, Backhaul Planning and Deployment, and Rapid Deployable Networks.

Global Tower Service, Inc

Matt Halpin

Vice President

matt@globaltowerservice.com

(360) 225-8800

www.globaltowerservice.com

Global Wireless Technologies

David Gross

Director of Marketing

david@globalwirelesstech.com

9739986256



Globalstar, Inc

Greg Wilkinson

District Manager, Northeast and DC Government

greg.wilkinson@globalstar.com

(518) 452-3803

www.globalstar.com

Globalstar owns and operates a LEO satellite network and ground stations. Globalstar has successfully launched their second-generation satellite constellation enabling advanced features and the fastest MSS data speeds.

Globecomm Systems, Inc

Infrastructure; Consulting; Devices; Applications; Towers/Sites; RF OEM; Carrier; IT/Eng/Enterprise Services; Systems Integrator

Larry Spangler

Director of Business Development

larry.spangler@globecomm.com

(240) 553-9410

www.globecomm.com

Globecomm Systems provides network services , professional services and lifecycle support services for the systems and networks it deploys.

Goff Communications Incorporated

Joseph Rogers

joerogers@goffcommunications.com

9414179077

Golden Wheat Inc

Kenneth Johnson

ken@hermanwhiteaker.com

2028270664

Graybar

Infrastructure; Consulting; Towers/Sites; RF OEM; Other: Distribution

Eric Toenjes

Business Development Manager, Mobility

eric.toenjes@graybar.com

(314) 346-2470

Ron Drescher

Director, Federal Government Sales

ronald.drescher@graybar.com

(301) 830-1424

www.graybar.com

Graybar is a leading distributor of electrical, communications and data products; representing the top OEM's in the wireless and tower business. With over 260 warehouse locations in the US and our own fleet of delivery trucks and drivers, Graybar can provide both national and local logistics including



kitting, material staging and just-in-time delivery to job sites. We consult with our partners to lower their total cost by increasing efficiency and on-time performance.

GridMaven, Inc

IT/Eng/Enterprise Services; Applications

A.K. Singh

General Manager

asingh@gridmaven.com

(408) 328-2943

www.gridmaven.com

GRM Networks

Infrastructure; Towers/Sites; Other

Jennifer Neff

Director of Human Resources and Regulatory Affairs

jneff@grm.net

(660) 748-2575

www.grm.net

GRM Networks has facilities and services in northern Missouri and southern Iowa including spectrum, towers, fiber, switching, etc.

HIB Technical Installation Services

Infrastructure; Consulting

Tommie Horton

Director of Business Development

tommie.horton@hibticvet.com

(972) 415-7520

High Elevation Rescue and Maintenance, LLC

Infrastructure; Towers/Sites; RF OEM

Christopher Deckrow

Owner and CEO

deckrowc@aol.com

(989) 448-8808

www.highlevationrescue.com

High Elevation Rescue & Maintenance, LLC is a telecommunications company, specializing in cellular/broadcast/radio/tower construction, installation, maintenance, tiger team, and emergency response. Headquartered in central Northern Michigan. We are a Michigan Public Safety (MPSCS) approved vendor.



Hitachi Communications Technologies America

Infrastructure

Eric Murrell

VP Sales and Strategic Alliances

emurrell@hitachi-cta.com

(469) 461-5467

<http://www.hitachi-cta.com>

Hitachi Communication Technologies America, Inc., headquartered in Richardson, Texas, provides communications products and services for the telecommunications, cable TV, utility, enterprise, industrial and other markets. Areas of focus include: mobile core, smallcell solutions, traffic management systems (TMS), AeroMACS solutions; middleware, management systems and professional services for M2M services and vertical markets such as connected home, energy management, and telemedicine/telehealth applications.

Hixxa Communications, Inc

Consulting; Systems Integrator; IT/Eng/Enterprise Services

Shane Gidcumb

sgidcumb@nixxa.net

(970) 800-3824

www.hixxacomunications.com

Holland Company

Systems Integrator

Paul Lindemulder

Director of Research and Development

plindemulder@hollandco.com

(773) 450-1690

www.hollanco.com

HP Enterprise Services

Kevin Wright

Capture Manager

kevin.wright@hp.com

7034565068

Dave McGinn

Business Development

david.r.mcginn@hp.com

Hughes Network Systems

Tony Bardo

Assistant Vice President

tony.bardo@hughes.com

3014281638



HVHF Sciences LLC

Moin Rahman

Founder/Principal Scientist

moin.rahman@hvfhsciences.com

(954) 868-9163

www.hvfhsciences.com

HVHF Sciences is a boutique human factors science & technology firm specializing in user-centered / user-experience design of hardware & software and human-systems integration. Our value proposition is to enable our teaming partner design their broadband technology to FirstNet to be intuitive, user-friendly, and utilitarian under all types of scenarios (local to large scale emergencies; normal to highly stressful, abnormal situations). Furthermore, we have extensive experience pertaining to human factors and user-centered design of critical infrastructure communication & computing technologies such as LMR/LTE critical communication (PSAP; portable/mobile radios; NOCs; command & control centers), Intelligent Transportation to Smart City Systems.

i3scomm

Syed Shah

Senior VP of Operations

syed.shah@i3scomm.com

(800)348-1635 ext. 302

IBM

Bob Green

Capture Manager

robgreen@us.ibm.com

5713440141

iCode Mobile Solutions

Devices; Applications; Systems Integrator; IT/Eng/Enterprise Services

Mark Mendenhall

Chief Innovation Officer

mark@icodesolutions.us

8444426332

www.icodesolutions.us

iCode builds secure and extensible software solutions for mobile, unmanned and cloud-based computing platforms. We focus on empowering Military and First Responders. Our downloadable FirstNet eXplorer (FNX) application can be deployed on phones / tablets, providing Geospatial Situational Awareness even during periods of extended network communications outages. When operating with small Unmanned Aircraft Systems (sUAS) equipped with our companion Unmanned Mission Manager (UMM), FNX users can securely discover, access and display geospatially-enabled content including Full Motion Video (FMV), Still Imagery, or mission data (e.g., KML-based Fire Boundaries), while securely collaborating with other federated (local & remote) FNX users.



ID Associates

Ian Dickinson

CEO

ian.dickinson@idassociates.net

(571) 303-2066

ID Dataweb, Inc

Infrastructure

David Coxe

CEO

dcoxe@iddataweb.com

(703) 942-5800 ext 315

www.iddataweb.com

The Attribute Exchange Network (AXN) is an Internet-scale, trusted, interoperable, user-centric Identity as a Service. AXN service providers include ISPs, Telcos, Credit Bureaus, enterprises and others. As a claims management and contractual hub for online credential federation and user attribute verification, the AXN can deploy and enforce privacy and security policies. Service providers have contracts to provision services via the AXN, so customers only need one AXN contract to competitively source services, including credential authentication at varying levels of assurance. Identity verification services include real-time, contextual attribute verification, device ID, biometric, and other attribute verification services.

IIF Data Solutions, Inc

Rusty Lingenfelter

EVP, Strategy and Development

rusty.lingenfelter@iifdata.com

5714803836

www.iifdata.com

Illinois Century Network

Carrier: state of Illinois

Robin Woodsome

robin.woodsomes@illinois.gov

(312) 814-9698

www.illinois.net

The Illinois Century Network (ICN), managed by Illinois Department of Central Management Services, a State agency, is a high speed 2000 mile fiber based broadband network serving Illinois K12 and Higher Education, Public Libraries and Museums, State and Local Government, the Healthcare community and commercial service providers. The ICN provides Internet and Intranet connectivity for thousands of sites state wide, ensuring high availability for cloud based content, disaster recovery services, data, video, and audio communications.



IMTAS: Innovative Management and Technology Approaches

Infrastructure; Applications; IT/Eng/Enterprise Services; Consulting

Jerry L. Bowman

Chief Business Development Officer

bowman-jerry@imtas.com

(571) 255-6210

www.imtas.com

IMTAS was founded in 1994 as a Small Disadvantaged Business providing specialized services in enterprise information technology, telecommunications and program management. Because of our results-oriented approach to solutions and our reputation for consistently delivering excellent program support, our organization has grown significantly in the last 20 years. Our attention to detail and commitment to meeting and exceeding all client expectations has propelled us into becoming one of the most trusted IT management and consulting firms in the country.

Indatel Services, LLC

Infrastructure; Towers/Sites; IT/Eng/Enterprise Services; Carrier

Max Huffman

Chief Operations Officer

max.huffman@indatelservices.com

(816) 888-8302

www.indatel.com

Infinigy

Ken Curley

National Account Manager

kcurley@infinigy.com

9495052459

www.infinigy.com

InfiniTel

Zawar Shah

President

zshah@infinitelcorp.com

7037314874

www.infinitelcorp.com

Infradapt, LLC

John Reilly

j.reilly@infradapt.com

4845462000

Inland Cellular LLC

Mike Bly

Director Business Operations

mikeb@inlandcellular.com

(208)798-0245x1222



InSite Wireless Group, LLC

Infrastructure; Towers/Sites

Max Lind

Senior Director of Group Sales

mlind@insitewireless.com

(513) 403-4304

www.insitewireless.com

InSite Wireless Group, LLC develops, owns, operates and manages communications wireless infrastructure facilities primarily for the wireless and broadcast industries. InSite's tower division is one of the largest privately owned U.S. tower companies and develops, manages, owns, and operates more than 1,200 telecommunications towers and sites for wireless carriers across the United States, Puerto Rico, the U.S. Virgin Islands, and Canada.

Integrated Strategic Resources LLC

Brian Dolan

Vice President, Business Development

bdolan@isrllc.us

2122448532

Integrity Applications Incorporated

Systems Integrator; IT/Eng/Enterprise Services

Craig MacAllister

Director, Cyber Dominance Sector

cmacallister@integrity-apps.com

(703) 378-8672 x3450

www.integrity-apps.com

Integrity Consulting LLC

Consulting

Jenifer Nugent

Director, Public Safety Communications Division

jnugent@integritygroup.com

(301) 801-7812

www.integritygroup.com

Interface Cable Assemblies and Services Corporation

Matthew Bonfitto

mbonfitto@icascorp.com

7182781100



International Towers Incorporated

Infrastructure; Systems Integrator; IT/Eng/Enterprise Services; Towers/Sites; Carrier

James Hynes

Director of Sales

james.hynes@itowersinc.com

5046553403

www.itowersinc.com

ITI is a fully licensed General Contractor and national tower engineering company. ITI designs, builds, installs, integrates and maintains communications infrastructure. ITI performs all structural and electrical engineering, and designs towers to EIA/TIA 222G standards. Site grounding, fencing and shelters are designed to the FAA -019e and R56 standards. ITI employs crews with test equipment and tools to complete the design, build, installation, integration, test, and maintenance of tower sites. ITI staff have completed background investigations, most hold DHS security clearances. Current projects include First Net (LA-RICS), and CBP Block-1 Operation and Maintenance, Integrated Fixed Towers, and Remote Video Surveillance System.

Intrado, Inc

Scott Newman

Sr. Program Manager

scott.newman@intrado.com

7208647556

www.intrado.com

Iowa Communications Network (ICN)

Systems Integrator; IT/Eng/Enterprise Services; Carrier: Iowa

Ric Lombard

ric.lombard@iowa.gov

(515) 725-4910

www.icn.iowa.gov

The Iowa Communications Network (ICN) is the country's premier distance learning and state government broadband carrier network, committed to providing Iowa strong broadband solutions for the education, government, and healthcare sectors of Iowa. The ICN makes it possible for Iowans, physically separated by location, to interact in an efficient, creative, and cost-effective manner. ICN provides high-speed flexible broadband Internet, data, video conferencing, and voice (phone) services to authorized users, under Code of Iowa, which includes: K-12 schools, higher education, hospitals and clinics, state and federal government, National Guard armories, and libraries.

Iowa Network Services (INS)

Ray H. Warner

Manager, Market Expansion and Business Development

rhwarn@netins.com

(515) 830-0395

www.iowanetworkservices.com



IP Access

Bryan Hill

CEO

bryan.hill@ipinternational.net

9496551027

www.ipinternational.net

Iridium Satellite LLC

Josh Miner

Director of Product Strategy and Partnerships

josh.miner@iridium.com

(703) 287-7431

Iridium's unique network architecture makes it the only commercial provider of mobile satellite communications offering true global coverage. Our constellation design of 66 in-orbit satellites, in-orbit spares and related ground infrastructure provide communications services worldwide, including remote land areas, open ocean, and the polar regions. With its ubiquity, Iridium can help fill in service gaps, ensuring that FirstNet users retain access to essential communications services even when they enter areas without terrestrial network coverage. Iridium's voice, push-to-talk, high-speed data, broadcast, and geolocation services, among other offerings, are critical building blocks that can and should be leveraged to support FirstNet's mission.

ISCO International

Infrastructure

Jan Starzec

jan.starzec@isointl.com

6302833145

www.isointl.com

ISCO International specializes in protecting wireless networks from harm by dynamically detecting and mitigating interference, removing unwanted noise and intrusive signals and maximizing the amount of spectrum capacity that is clean and available for handling traffic. Our equipment is deployed in Tier 1 wireless carrier networks in macro sites and DAS systems throughout the United States. Other capabilities include precise filtering to prevent jamming and problems from out-of-band emissions, along with tools to remotely analyze spectrum real-time and identify interference characteristics to assist in hunting interference sources.

ISPN

Consulting; Systems Integrator; IT/Eng/Enterprise Services

Lana Gill

Director of Business Development

lana@ispn.net

(913) 307-5097

www.ispn.net

Established in 1994, ISPN provides 24x7 Internet, IPTV & Video Technical Support, Email Services, Spam/Virus Filtering, Hosted Server Solutions, Network Engineering, Network Monitoring, Network Usage Reporting, Targeted Marketing, PC Repair, Cloud Solutions and Hardware Consultation. ISPN



offers transparent and branded solution to Telcos, Municipalities, Cable Operators, the Hospitality Industry, and ISPs nationwide.

J&L Electrical and Communications Group, Inc

Infrastructure

Jeff Hogan

Vice President, Business Development

jhogan@jlecg.com

(973) 257-2600

www.jlecg.com

J&L is a leading regional turn-key contractor working with communications providers, internet service providers, utilities, health systems, real estate developers and government agencies throughout the Mid-Atlantic States. Our union workforce is affiliated with International Brotherhood of Electrical Workers. We are a certified Minority Business Enterprise (MBE), registered with the New York & New Jersey NMSDC.

JMtcl

Justin Mooney

justin.mooney@jmtel.com

(703)981-1112

Juni America, Inc

Daniel Hur

Director, Systems Engineering

daniel.hur@juniglobal.com

4257020848

KanOkla Networks

Consulting; Towers/Sites; IT/Eng/Enterprise Services; Carrier: South Central Kansas, North Central Oklahoma, fiber

Ed Bernard

Plant Manager

edb@kanokla.com

(620) 845-5682

www.kanokla.com

Regional LEC operator with an extensive non-regulated wireless operations also

Kansas Fiber Network

Carrier: Kansas, ethernet fiber services

Zach Cole

zcole@ksfiber.net

(316) 712-6036

www.ksfiber.net



Kathrein USA

Infrastructure

Capriccio Martin

cmartin@kathrein.com

(214) 238-8822

www.kathreinusa.com

Kathrein is recognized as the worldwide leader in professional antenna systems (ABI Research 2014) with global headquarters in Rosenheim, Germany. As a growth strategy, Kathrein is focused on the North American market and recently relocated its U.S. headquarters to Richardson, Texas in the heart of the TelecomCorridor(TM). With U.S. and Canadian spectrum licensing auctions and its implications for additional wireless and broadband growth, Kathrein USA is aimed to deliver innovative solutions for wireless densification.

Katmai Services

Ed Herndon

VP of Commercial Business Development

eherdon@katmaicorp.com

9078304591

www.katmaicorp.com

KCI Technologies, Inc

Other

Brian Skimmons

brian.skimmons@kci.com

(410) 316-7985

www.kci.com

KCI is a multi-discipline engineering, construction, and consulting firm serving public and private sector organizations. We combine the strengths of our Communications Infrastructure, Construction, Site Development, Geospatial, and Environmental areas of expertise to deliver client-focused solutions. KCI has over 1100 employees and is a recognized industry leader providing critical functions and completing challenging infrastructure projects.

KGP Telecommunications

Infrastructure; Devices; Applications; Towers/Sites; RF OEM; Other

Jeff Fitzpatrick

AVP Wireless Sales

jfitzpatrick@kgptel.com

(817) 994-1847

www.kgplogistics.com

KGP is a diversity leader in distribution of wireless communication solutions. KGP partners with the top wireless OEM's such as Commscope, RFS, Corning to name a few. With the addition of our exemplary Logistic and Tower services, we provide our customers a unique alternative to the typical distribution offering. We work closely with our customers. Understand the critical needs and scope of their projects and tailor solutions to complete projects on-time and in budget.



Kodiak Microwave System, LLC

Carl Gatter

cgatter@oldharbor.org

9072786100

Kromtech Consulting Solutions Inc

Siaka Kromah

skromah@ktechcs.com

9196405141

Last Mile Networks

Infrastructure; Consulting; Devices; Applications; Systems Integrator

Ron Willman

VP Business Development

ron@lastmilenetworks.us.com

(415) 563-3300

www.lastmilenetworks.us.com

Launch 3 Telecom

Joseph Rogers

VP Construction USA and Caribbean

joe.rogers@launch3.net

9414179077

www.launch3telecom.com

Lectronix, Inc

Devices; Applications; IT/Eng/Enterprise Services

Thomas Bayerl

President

bayerl@lectronix.biz

(517) 492-1910

www.lectronixinc.com

Lectronix is a supplier of advanced electronics solutions for automotive, public safety, and communications. Our background includes advanced police vehicle product designs, radio repeater and crosspatch functions, mobile applications for public safety, and carrier-grade voice over IP solutions. Lectronix manufactures circuit boards and system assemblies in our Lansing, MI headquarters and provides engineering design services for complex systems.

Lemko Corporation

Infrastructure; Devices, Applications

Michael Sisto

sisto@lemko.com

(630) 592-8248

www.lemko.com



Level 3 Communications LLC

Meg Coker

Client Executive

meg.coker@level3.com

(703) 639-9727

Liberty Electric, Inc

James Coles

Owner/CEO

jim@libertyelectrictowers.com

(801) 685-9696

www.libertyelectrictowers.com

Liberty Electric, Inc is a leading wireless communications installation contractor, licensed in Utah and Idaho. Our headquarters in Salt Lake City Utah founded in 2001. Our experience, capabilities and resources make Liberty Electric, Inc. a preferred partner for Wireless Carriers and Tower Owners in our region. With anticipated ongoing growth in wireless traffic Liberty Electric Towers Inc. will continue to lead the way in providing all wireless installation services, SAFELY and, continuous improvements to Carrier and Tower owner infrastructure. Our site development wireless service and installation provides Carrier and Tower Owner assistance in developing their own networks through full site construction and equipment installations.

LOC Construction, Inc

Towers/Sites

Roger Davis

Owner and President

rdavis@loc-construction.com

(863) 838-2714

www.loc-construction.com

LOC Construction Inc focus is performing safe tower construction while providing our customers with optimum service. We build and maintain all types of cellular sites with services including, but not limited to installation, modification, troubleshooting, test results, emergency response, and decommissioning. Based out of Central Florida headed by leaders with over 30 years experience in the telecommunications industry.

Lockheed Martin Corporation

Traviss Green

Business Development Lead/Capture Manager

traviss.a.green@lmco.com

2403644591



Lookout Mobile Security

Devices; Applications; Other: cybersecurity

Mike Ligas

mike.ligas@lookout.com

(703)585-2661

Lookout Mobile Security is a security company focused solely on protecting mobile devices connected to an Enterprise network where security is paramount. Our cloud based service uses predictive analytics to understand the Malware threat to mobile end points. Malware threats to mobile devices include Trojans, Surveillanceware, Ransomware, Viruses, Network Proxy Attacks, Rooting, jailbreaking and advanced operating system compromise.

LS Telecom, Inc

Sammy Moncada

CEO

smoncada@lstelecom.com

(301) 266-1195

www.lstelecom.us

Macquarie Capital

Nicholas Hann

Senior Managing Director

nick.hann@macquarie.com

6046051779

www.macquarie.com.com

Madcom

Infrastructure; Consulting; Towers/Sites; IT/Eng/Enterprise Services; Other: OSP Fiber design

Richard Frank

rffrank2468@aol.com

(518) 491-7768

Mann Wireless

Infrastructure; Consulting; Systems Integrator; IT/Eng/Enterprise services

Ernie Mann

erniemann@mannwireless.com

(518) 587-2305

www.mannwireless.com

Mann Wireless partners with all major commercial carriers as well as venue owners to offer solutions that meet each client's unique communications needs. Our expert in-house consultants, engineers and integrators are highly proficient at designing and installing systems in a variety of environments that support 3G/4G(LTE) protocols, as well as WLAN (802.11), private land-mobile radio (LMR) and public safety technologies. We provide services that include Site Survey, Engineering & Design, Installation, Maintenance & Remote Monitoring, and Troubleshooting.



Marvin Heymann & Associates

Aaron Aabon

marvin@feddesignbuild.com

5137068098

MCNC

Infrastructure; Carrier: Terrestrial network provider in North Carolina providing Layer 1, Layer 2, and Layer 3 network service provider

Todd Broucksou

Senior Director, Community Support

tbroucks@mcnc.org

(919) 248-1117

www.mcnc.org

MCNC is a technology non-profit that builds, owns, and operates a leading-edge broadband infrastructure for North Carolina's research, education, non-profit healthcare, public safety, and other community institutions.

Mediacom Communications

Infrastructure; Carrier

Christina Montalvo

Carrier/Wholesale National Account Executive

cmontalvo@mediacomcc.com

(515) 314-6007

www.mediacomcable.com

Mediacom provides Fiber Ethernet services in 21 states with the highest concentration in the Midwest. Mediacom provides layer 2 fiber based Ethernet services in a customized network design to meet and exceed customer SLA requirements. Mediacom will provide all equipment at the end-user locations, network and termination points. Telco, Huawei, Cisco, Nortel and other vendor equipment can be used. Applications supported by Fiber Ethernet services include transport, WANs, enterprise networks and cellular tower backhaul; all supported and monitored by a 24x7x365 NOC. Remote monitoring and automatic dispatch is also provided along with industry leading SLA's.

Mellanox Federal Systems

Elizabeth Burgoyne

Civilian Account Manager

elizabeth@mellanoxfederal.com

5716695997

www.mellanox.com

Mercury Communications, Inc

Jeff Fischer

Chief Operations Officer

jfischer@mercurycom.net

(314) 581-0760



Michael Baker Jr, Inc

Infrastructure; Consulting; Applications; Towers/Sites; IT/Eng/Enterprise Services

William Bates

Director of Client Services

wbates@mbakerintl.com

(717) 221-2065

www.mbakerial.com

Michael Baker Jr., Inc., a subsidiary of Michael Baker International, LLC provides full-service consulting services to support the FirstNet SLIGP planning effort to support all public safety disciplines, jurisdictions and levels of government.

Michael Baker is a global engineering and consulting firm. Our 5,000+ engineers and consultants work with public sector clients around the country from over 92 office locations to provide expertise throughout all stages of technology-based and telecommunications projects. Our unmatched team of experts with SLIGP, public safety, and telecommunications experience can provide the necessary scale to meet team objectives for the upcoming FirstNet build nationwide.

Microsoft

Carol Kerins

Director Partner Strategy

cakerins@microsoft.com

7036737867

Microtech

Infrastructure; Consulting; Devices; Applications; Systems Integrator; Towers/Sites; RF OEM; IT/Eng/Enterprise Services; Carrier

Aaron Drabkin

aaron.drabkin@microtech.net

(703) 674-9184

www.microtech.net

Microwave Networks

Vicky Youtz

Vice President, Strategic Accounts

vicky@microwavenetworks.com

2812636509

www.microwavenetworks.com

Midamerica Towers, Inc

Towers/Sites

Jay Panozzo

President

jaypanozzo@midamericatowers.com

(815) 693-1565

www.midamericatowers.com

Midamerica Towers, Inc is a owner, manager and developer of radio tower sites. Our site list can be emailed by request. Our sites are also listed on our website.



Mindbank Consulting Group

Consulting

Mike Stanley

Program Manager

mstanley@mindbank.com

(434) 525-2733

www.mindbank.com

Our experience includes evaluation, planning, design, and implementation of wireless communication systems for a variety of Federal, state/local, and private organizations, with a documented record of success. Our recent radio systems work includes statewide radio system projects, feasibility studies, rawland radio repeater site construction, narrowbanding projects, analog-to-digital migrations, Project 25 radio system implementation, training, help desk, and maintenance support for national radio programs. We have experience in a wide variety of LMR project task areas including needs analysis, site inspections, feasibility studies, tower co-location and consolidation research, spectrum management, migration logistics planning, installation oversight, and end user training.

Mission Critical Partners

Consulting; Systems Integrator; IT/Eng/Enterprise Services

Judy Treaster

judytreaster@mcp911.com

(888) 862-7911

www.mcp911.com

Mobil Satellite Technologies

Kirk Williams

krirk@mobilsat.com

7573128300

www.mobilsat.com

Monetti & Associates, LLC

IT/Eng/Enterprise services

Gary Monetti

garymonetti@monettiandassociates.com

3015147992

www.monettiandassociates.com

Monetti and Associates provides Professional Consulting and Engineering services for Public Safety, Federal, Commercial and private sectors. Professional Services include Strategic Partnering consulting across Public Safety, Federal, Commercial markets. We help companies interested in FirstNet develop teaming strategies and partnerships. This includes developing their value proposition and messaging in support of the upcoming Comprehensive Network procurement. We are experts in Business and Market Development planning and execution and proposal development support. Engineering design services cover a broad range of technologies to include Network Engineering, Systems Engineering, IT Architecture, Cloud, Cyber Security and Telecommunications (LTE, Microwave, LMR, satellite and Optical switching



Monte R. Lee and Company

Consulting; IT/Eng/Enterprise Services

Lynn Merrill

President

lmerrill@mrleng.com

4058422405

MRL and Company provides Engineering Services for RF design for macro, micro and small cell technology. Other complementary designs include Ethernet network transport systems (wireless, fiber and Copper), tower and site facility layouts for LTE and other communication projects. Detail work by the firm includes initial concepts and designs, zoning, R/W permitting, environmental, tribal and SHPO studies, equipment plans and specifications, contract and project management, performance testing and site acceptance. MRL was established in 1979 and provides services for communication, power, CATV, oil and municipalities.

MoonCom

Artena Moon

President

artena.moon@mooncom.net

9166920189

www.mooncom.net

Morcom International, Inc.

Infrastructure; Systems Integrator

Marty Ragusky

Operations Manager

mragusky@morcom.net

7032639305

www.morcom.com

Morcom International, Inc. provides a complete range of RF engineering and measurements, field surveys and coverage verifications. Morcom designs, integrates and installs Distributed Antenna Systems by using design tools such as IBWave and on-site measurements. Once completed Morcom will optimize and commission the in-building solution, provide training, and monitor the DAS 24x7. Our company also provides Two-Way Radios, Broadband Wireless, Military Standard (MIL-STD) Equipment, and assists the federal or local government with radio spectrum monitoring, signal analysis, or direction finding (DF) systems. We are a distributor of WiNRADiO based receivers and software, and we also supply advanced weather systems.

MP Antenna, LTD

Other: Antenna manufacturer

Adam Duskocil

adoskocil@mpantenna.com

(440) 387-5968

www.mpantenna.com

MP Antenna is an antenna solutions manufacturer that specializes in the design and manufacturing of multi-polarized antennas. This type of antenna features a three-dimensional element design that



improve wireless communications for voice and data applications. Our patented antennas outperform all other NLOS purported antennas in quality, reliability, and price while providing network users with increased data throughput, enhanced voice clarity and multi-path mitigation. MP Antenna Manufacturers antennas from 25 MHz to 6 GHz for applications such as GPS, WiFi, all 802.11, 3G Cellular GSM/CDMA, 4G LTE, LTE-A, XLTE, WiMax, ISM, UHF, and VHF.

MP Nexlevel, LLC

Infrastructure; Towers/Sites; Other: Outside plant construction

Derek Groth

Business Development Director

dgroth@mpnexlevel.com

(612) 269-5032

www.mpnexlevel.com

For more than 4 decades, MP Nexlevel has offered expertise in planning, installation and maintenance of aerial and underground infrastructure work. Our comprehensive construction services, FTTH, directional boring, splicing, plowing, trenching and more cover the entire spectrum of overhead and underground infrastructure installation.

MT2 Telecom, LP

Infrastructure; Consulting; Towers/Sites; Other: Site acquisition services, A&E

Barry DaCruz

bdacruz@mikagroup.net

(209) 992-1134

www.mt2tele.com

MTC Communications, Inc

Bill Buchanan

President

buchanan@mdtc.net

3095753211

Mutualink

Dawn Odams

Sr Director Sales Operations

dodams@mutualink.net

(866)957-5465 x101

www.mutualink.net

mZeal Communications

Kent Bartlett

Business Development

kbartlett@mzeal.com

2022558664

www.mzeal.com



N-Com Inc

Tom Lewis

VP Engineering

tlewis@ncom.com

8068669900

Neo Technology Services, LLC

Minh Tran

President

minh.tran@neotechsvcs.com

7147984324

Neo-Tech Solutions Inc

Mohit Sehgal

msehgal@neo-techs.com

2024878353

www.neo-techs.com

Net- Centric Design Professionals

Mike Sulek

mike.sulek@ndpgroup.com

3035891766

www.ndpgroup.com

NetMotion Wireless

Steve Fallin

Senior Product Manager

steve.falling@netmotionwireless.com

2066915682

www.netmotionwireless.com

NetSecure LLC

Michael Dunn

michael.dunn@netsecurellc.com

(917) 903-1057

Network Building + Consulting (NB+C)

Consulting

Jeff Ebihara

jebihara@nbcllc.com

(616) 218-9444

www.networkbuilding.com

NB+C is a wireless site development firm with more than 30 years of experience. We are comprised of three divisions: Site Development, Engineering (civil & structural) Services and Construction + Technical Services. We have expertise in New Site Build, Overlay/Modification, Small Cell, DAS, In Building, Backhaul and Site Hardening Projects. We've touched tens of thousands of sites and currently work for every major wireless service provider and tower company in the United States.



Neutral Path Communications

Infrastructure; Consulting; IT/Eng/Enterprise Services; Carrier: Minnesota, Iowa, Nebraska, Colorado

Scott Bergs

CEO

sbergs@neutralpath.net

(612) 877-6500

www.neutralpath.net

New-Tech Construction Corp.

Towers/Sites; IT/Eng/Enterprise Services; Systems Integrator; Consulting

Ty Brauch

ty@ntctowers.com

(941) 757-9754

www.ntctowers.com

New-Tech Construction Corp. is a Certified Service-Disabled Veteran Owned licensed General and Electrical Contractor since 1998. New-Tech provides a wide range of services for our customers with a commitment to safety and quality. Our teams specialize in all aspects of construction from raw land builds to site integrations to complete DAS and small cell systems, services include construction, Engineering/Operations, Project Management, Civil and Electrical. Our experienced managers, engineering, tower, civil and electrical crews are capable of working in any market throughout the United States.

Nex-Tech Wireless

Carrier: Western and Central Kansas and along interstate 70 between the Kansas border and Denver in Colorado. Provide both 3G and 4G LTE Services

Darron Jamison

djamison@ntwls.com

(785) 621-3600

Nathan Sutter

Director Of Network Operations and Engineering

nsutter@ntwls.com

www.nex-techwireless.com

Nex-Tech Wireless, LLC. Headquartered in Hays Kansas employs over 120 people serving 60,000 subscribers in rural Kansas with voice, and high speed wireless data services. Nex-Tech wireless has 100 towers and operates 377 wireless cell sites covering in excess of 40,000 Sq. Miles. In central and western Kansas and Eastern Colorado Nex-Tech Wireless is interested in deploying and maintaining network in our territory to support First-Net.

NextGen Global Resources LLC

Consulting; Other: staff augmentation services

Amy Moreno

VP Sales

amy.moreno@nextgengr.com

(619) 341-2597

www.nextgengr.com



Nextivity, Inc

Devices; Applications

Michiel Lotter

CTO & VP Engineering

mlotter@nextivityinc.com

(858) 485-9442 x226

www.nextivityinc.com

Nextivity Inc. is a leading developer of indoor coverage technology which optimizes the experience of wireless subscribers and increases Radio Frequency (RF) network capacity for mobile operators. Our veteran engineering team is leveraging advanced signal processing and intelligent antenna design to create a new market for self-configuring, environmentally-aware indoor coverage systems. In 2015 Nextivity was named one of the 500 fastest growing companies by Deloitte. Our Smart Signal Booster product line is approved for use by more than 170 Mobile Network Operators across the globe and is used in numerous government and public safety LTE applications.

NextNav

Bruce Cox

bcox@nextnav.com

5717653627

www.nextnav.com

Nez Perce Tribe

Christina St Germaine

Project Leader

chriss@nezperce.org

2086213632

NICE Systems

Devices; Applications

Diamond Chaflawee

Director, Public Safety Business Development

diamond@nice.com

(703) 464-1066

www.nice.com

NICE Systems (NASDAQ: NICE) public safety solutions integrate and put into context information from many sources to help emergency communications centers and investigation departments reconstruct and understand the who, what, when, where and why of incidents. NICE Inform, the industry leading digital evidence management (DEM) solution gives emergency communications leaders better insight into how to continuously improve their operations. NICE Investigate is the first open, digital policing solution that automates and expedites the entire digital investigation process, helping to increase case clearance rates. Over 3,000 police departments worldwide rely on NICE solutions for digital policing.



NIKSUN, Inc

IT/Eng/Enterprise services; Other: Cybersecurity

Vijay Menon

vmenon@niksun.com

(972) 762-2991

www.niksun.com

Make security or network decisions based on actionable data and complete information. With 100Gbps lossless packet capture for 100% analytics accuracy, scalability to Terabits/second with cluster and grid solutions, integrated analytics from link to application, specialized security analytics for forensically reconstructing network activity to getting complete situational awareness of your network, NIKSUN is up to it. NIKSUN also monitors the load and performance of network entities - eNodeB, MME, SGW, P-CSCF, S-CSCF and HSS in the EPC and IMS parts of the LTE Network.

NoaNet

Raymond Hill

Carrier Account Manager

raymond.hill@noanet.net

5038504310

North Sky Communications LLC

Infrastructure

Rodney Kuenzi

rkuenzi@northskycomm.com

(360) 254-6920

www.northskycomm.com

North Sky Communications, LLC is a specialty telecommunications construction company with over 25 years of experience. Our home base of operations is Vancouver, Washington with several satellite offices located in the Pacific Northwest and across the country, including a strong presence in Texas. North Sky Communications, LLC is one of the largest and most specialized professional service construction firms in the Pacific Northwest. We specialize in full fiber optic turnkey solutions from conception to final in-home installations. Planning, fielding, designing, permitting, and scheduling are only the beginning of our services, as we follow through with construction, splicing, testing, provisioning, installation, and final documentation of our projects.

Novum Concepts Ltd

IT/Eng/Enterprise Services

Mike Kobneck

Founder and President

mike@novumconcepts.com

(303) 482-7763

www.novumconcepts.com

Novum Concepts is an IT based company that offers First Responders a way to send critical data to the ER prior to the patients arrival.



NowForce

Jason Goldberg

Sales Director

jason@nowforce.com

2409492443

www.nowforce.com

NTCA – The Rural Broadband Association

Trade Association

Jesse Ward

Industry & Policy Analysis Manager

jward@ntca.org

7033512007

NTCA–The Rural Broadband Association is the premier association representing nearly 900 independent telecommunications companies that are leading innovation in rural and small-town America. NTCA members deploy robust wired and wireless networks to serve the most sparsely populated and remotely located areas of our country. As such, NTCA’s members have valuable assets in rural areas that may be of particular interest to FirstNet and its mission, including transport connections, copper and fiber infrastructure, high-capacity wireless backhaul, utility poles, wireless networks and towers, rights-of-ways, data centers, and other operational and technical resources.

NTP Wireless

Infrastructure; Towers/Sites; IT/Eng/Enterprise Services

Andrew Herring

Director of Strategic Development

andrew.herring@ntpwireless.com

(773) 275-5712 x 140

www.ntpwireless.com

NTP Wireless is a Site Acquisition and Program Management firm servicing the wireless telecommunications industry. We have offices located in Chicago, IL, Minneapolis, MN, Detroit, MI, Columbus, OH and Pittsburgh, PA. We can service the following types of projects: New Site Development, New Network Development, Upgrades/Modifications to existing networks, Microwave Networks, Backhaul Networks, Emergency Networks, Small Cell Networks, DAS/In-Building Networks.

NTUA Wireless, LLC

Rohan Ranaraja

Director Regulatory

rranaraja@atni.com

5014481249



NU-Telecom

Carrier

Kathy Lund

kathylund@nu-telecom.net

(507) 233-4169

www.nutelecom.net

NU-Telecom is a Carrier/ILEC serving the Aurelia IA and surrounding area. We have many capabilities utilizing a fiber optic network utilizing many technologies and services.

Octasic

Art Ramirez

Director of Sales, Americas

art.ramirez@octasic.com

(514) 282-2864

Tim Morris

Director of Sales, North America

tim.morris@octasic.com

Old Republic National Title Insurance Company

Lori DiTomaso

Commercial Services Manager

ldimaso@oldrepublictitle.com

3304366134

www.oldrepublictitle.com

OpenGov

Mike Dougherty

Strategic Accounts

mdougherty@opengov.com

6502657078

www.opengov.com

Oracle

Infrastructure; Applications; Devices; Consulting; IT/Eng/Enterprise Services

Travis Russell

Director, Cyber Security

travis.russell@oracle.com

9192056857

www.oracle.com

Oracle Communications is the leading provider of Evolved Packet Core and IMS solutions such as Policy and Charging, Diameter Routing, and Session Border Control. Together with our OSS/BSS and Identity Management, Telco Cloud and NFV solutions, Oracle Communications brings the most comprehensive portfolio for building an LTE network.



Orbital Data Network, Inc

Greg Heifner

CEO, Founder

greg.heifner@orbitaldata.net

(573) 445-8101

Orbital Data Network Inc (ODN Inc) is the industry leader for satellite-based backhaul solutions, custom designed for mission critical public safety networks. Our role will be to provide a backbone network connection, and remote connectivity to Deployables and Fixed Sites for the FirstNet network design.

Organizational Communications Inc

Bernie DiTullio

Vice President Business Development

bdiullio@ociwins.com

7032309864

www.ociwins.com

OTZ Telephone Cooperative, Inc

Carrier: NW Alaska

Doug Neal

dteal@otz.org

(907) 442-3114

www.otz.net

P3 Communications

Michael Schwab

Director Network Testing

michael.schwab@p-3group.com

9739448541

www.p3-group.com

Panhandle Telephone Cooperative, Inc

Carrier: OK panhandle, parts of the TX panhandle, and southwestern KS; 3G, EVDO Rev A, UMTS, and 4G services

Travis Clark

travis.clark@ptci.net

(580) 562-2556

www.ptci.net

Panhandle Telephone Cooperative, Inc. (PTCI) is based in Guymon, Oklahoma. PTCI has 1,932 miles of fiber throughout their serving area network, which is interconnected with multiple nationwide carriers. Using the 700 MHz D block spectrum, PTCI can easily employ their 52 towers and emergency portable trailer to provide FirstNet services in their rural serving areas. PTCI is willing to work with other carriers to provide the wireless and backhaul service including maintenance to support FirstNet.



Pantel International

Devices; Applications

Chris Oldham

VP, Operations

coldham@pantelintl.com

(902) 468-5998

www.pantelintl.com

Pantel International provides critical emergency information systems to agencies at the forefront of ensuring the safety and security of its customers. By bridging existing radio communications infrastructures with the latest available technologies, Pantel's suite of radio dispatch console and control products provide dispatchers with the tools they need to ensure that help arrives when its needed.

Parallel Infrastructure

Rick Messinger

Business Development Executive

Rick.messinger@parallelinfrastructure.com

9083996337

www.parallelinfrastructure.com

Parallel Wireless

Steve Kropper

skropper@parallelwireless.com

6173069312

Patrocinium Systems

IT/Eng/Enterprise services

Stephanie Gordon

Business Development/Marketing

sgordon@patrocinium.com

7032727189

www.patrocinium.com

Patrocinium Systems utilizes real-time event management, high-fidelity mapping, predictive analytics and leading-edge visualization technologies to enable individual and enterprise level situational awareness and provide a common operating picture.

PCTel, Inc

Consulting; Devices; Applications; IT/Eng/Enterprise Services

Jeff Miller

Senior Vice President, Global Sales

jeff.miller@pctel.com

(630) 339-2082

www.pctel.com

PCTEL, Inc. (NASDAQ: PCTI), a global provider of RF expertise, delivers Performance Critical Telecom solutions to the wireless industry. RF Solutions develops test equipment, software and engineering services for wireless networks. The industry relies upon PCTEL to benchmark network performance,



analyze trends, and optimize wireless networks. Connected Solutions designs and delivers performance critical antennas and site solutions for wireless networks. Our antennas support evolving wireless standards for cellular, private, and broadband networks. PCTEL antennas and site solutions support networks worldwide, including public safety, SCADA for utilities, fleet management, industrial operations, health care, small cell, network timing, defense, and broadband access.

Pepro LLC

Towers/Sites; Infrastructure

John Potocki

Midwest Regional Sales Manager

jpotocki@peprollc.com

8476684825

Randy Davis

Southeast Regional Sales Manager

randy.davis@secondnaturetechnology.com

(704) 915-5646

www.peprollc.com

At Pepro LLC, we design and manufacture Deployables, Hardened Sites, Site on Wheels and RF Shielded Enclosures custom designed for mission critical, public safety market. We feature patented faraday cage design concept for EMI/RFI and lightning protection, and ease of installation and deployment. Pepro LLC also designs and manufactures hybrid site solutions built to stringent public safety environmental standards, and robust carrier market conditions.

Perfecta Federal

Infrastructure; Systems Integrator; Devices; Applications

Kevin Powell

Chief Operations Officer

kp@pfcta.com

(202) 888-4949 ext 1003

www.perfectafederal.com

Perfecta Federal is an SDVOSB specializing in developing secure unified communications solutions. Our systems and software provide a full range of communications bridging and video and sensor data handling. Our solutions are form-factor agnostic and may be customized to meet specific end user requirements. Argent Bridge is our flagship product providing unified communications capabilities by seamlessly bridging together communications devices of any type. Argent Bridge was designed to be rapidly deployed to handle, distribute, and bridge voice, video, and data in constrained bandwidth environments. Argent Bridge may be scaled to provide enterprise level services for voice, video, and data.



Perolex Infrastructure Services LLC

Infrastructure; Consulting; IT/Eng/Enterprise Services

George Recktenwald

Chief Operating Officer

george.recktenwald@perolex.com

(985) 246-9151

www.perolex.com

Based in Hammond, Louisiana Perolex combines over 50yrs of direct telecom experience across both Wireless and Wireline sectors and across all US Tier 1 Carriers. Additionally, as part of our service capability and strategic alliances, Perolex is a Joint Venture Partner with one of the largest A&E firms in the United States, which enables our team to address the needs of our client on most any scale nationally.

We are an integrity and quality-driven company, focused on delivering the best in performance and services to our clients.

PierCon Solutions LLC

Consulting; Systems Integrator

Richard Conroy

President

rich.conroy@piercon.net

(973)628-9330x270

www.piercon.net

PierCon Solutions is focused on providing radio frequency (RF) and wireless system engineering design and implementation services to both the private and public segments of the telecommunication industry. Our experts have been involved in the design and successful implementation of some of the country's most significant wireless systems. We have grown to become a recognized leader in the design of Public Safety, Cellular, Broadband, Microwave, and in-building coverage designs. PierCon has proven success in the deployment of major wireless systems and we are more than comfortable with challenging, large scale public safety wireless engagements.

Pillar Innovations

Infrastructure; Consulting; Devices; Applications; Systems Integrator; Towers/Sites; RF OEM; IT/Eng Enterprise Services

Rick Wilson

Sales Manager

rickwilson@pillarinnovations.com

(240) 321-0227

www.pillarinnovations.com

Dynamic operations require dynamic support to stay on top of new technology, changing regulations, and 24 hour demands. Pillar Innovations is a recognized leader in 24/7 support, serving customers nationwide out of six sales and service facilities. Throughout the company's history, Pillar has been a pioneer of many new technologies in mining, oil & gas, and heavy industry. Pillar prides itself on being a company that delivers superior systems and superior service long after the sale.



Pine Cellular

Carrier: Southeastern quarter of OK; 3G and 4G LTE services

Lee Brown

leebrown@pine-net.com

(580) 584-3330

www.pinecellular.com

Pine Cellular is a subsidiary of Pine Telephone Company and is located in Broken Bow, Oklahoma. Pine Telephone provides 399 miles of main line fiber to 5,500 potential customers in their serving area. Currently, there are 2,327 active business and resident subscribers with mobile wireless, CATV, and telephone, broadband and long distance services. In a public-private partnership with USDA, Pine Cellular placed 103 new towers to cover the counties of Atoka, Bryan, Choctaw, Coal, Latimer, Leflore, McCurtain, Pittsburgh and Pushmataha. Pine is willing to work with other carriers to provide the wireless and backhaul service including maintenance to support FirstNet.

Ping4, Inc

Devices; Applications

James Bender

CEO

jim.bender@ping4.com

(603) 320-4565

www.ping4.com

Pioneer Telephone Cooperative, Inc

Carrier: Western half of Oklahoma and Southern one quarter of Kansas. Provide both 3G and 4G LTE services

Jerry Kadavy

jjkadavy@ptci.com

(405) 375-4111

ptci.com

Pioneer Telephone Cooperative, Inc. located in Kingfisher, Oklahoma employs over 570 people serving 140,000 subscribers in rural Oklahoma and Kansas with voice, video and wireless services. Pioneer has 167 towers, and operates 407 wireless cell sites with fiber backbone for connection. Pioneer provides Ethernet and TDM transport with interconnections statewide. Pioneer will work with other carriers to provide the wireless and backhaul service including maintenance to support FirstNet.

Plateau

Infrastructure; Carrier: New Mexico and Texas

Brian Cathey

Business Development Manager

bcathey@plateautel.com

(575) 389-4361

www.plateautel.com

Plateau provides telecommunication services in New Mexico and West Texas. Services include Internet (Wired; Fixed Wireless over LTE), Voice, Data, Video, Hosted Services, and Private Line Transport (TDM,



Carrier Ethernet, and Wave Services). Plateau has a robust fiber network and extensive experience with cell site backhaul.

Plenary Group (USA) Ltd

Infrastructure; Consulting; Other: Finance

Alan Linsley

Sevior Vice President

alan.linsley@plenarygroup.com

(604) 638-3913

www.plenarygroup.com

Polaris Wireless

IT/Eng/Enterprise Services

Karl Kessenich

Executive Director of Business Development

kkessenich@polariswireless.com

(703) 863-5331

www.polariswireless.com

Polaris Wireless is the global leader in providing high-accuracy, software-based wireless location solutions to wireless operators, law enforcement, and government agencies. Polaris Wireless solutions are used for FCC E911 Phase II compliance, commercial LBS and the Internet of Things, location surveillance, and real-time Blue Force situational awareness.

Powder River Deveopment Services LLC

Infrastructure; Towers/Sites; IT/Eng/Enterprise Services; Other: Site acquisition, zoning/permitting

Justin Zabel

justin.zabel@powderriverdev.com

(208) 938-8844

www.powderriverdev.com

PowerCare and Service Solutions, Inc

Systems Integrator and Other: Power cells

Del J. Kotowski

Regional Sales Manager

del.kotowski@ibsa.com

(847) 243-3501

www.interstatepowercare.com

Premier Communications, Inc

Infrastructure; Towers/Sites; Carrier: NW Iowa, Fiber

Ryan Boone

Regulatory Manager

rboone@mypremieronline.com

(712) 722-3451

www.mypremieronline.com



prm

Gregory Davis

Principal

gdavis@prmconsulting.com

2027453709

ProComm Telecommunications

Infrastructure; Systems Integrator

Jim Medlock

Director of Network Operations

jmedlock@ptinc.org

(770) 760-8660

Josh Franklin

Senior Sales Manager

jfranklin@ptinc.org

www.ptinc.org

For over 25 years ProComm has a proven track record as a premier provider in the design, engineering, installation, and maintenance of Microwave radio systems. We offer all aspects of design and implementation; from pre-planning to acceptance, for Microwave network systems, as well as multi-phase, multi-media networks with switching and network management. Installation services include; fiber optics, antennas, central office switching systems, DACS, digital data systems, DC power systems, network management systems, MPLS routing devices, and tower erection. Our project management team provides full turn-key solutions to our customers by managing all phases of engineering deployment, implementation and acceptance testing.

Pro-Tel

Bob Greiner

Vice President MSO Services

bob.greiner@pro-tel.com

3154475294

Pygros

Michael Graham

President/CEOG

michael.graham@pyrgoscomm.com

5712324337

Pyramid Network Services, LLC

Infrastructure; Consulting; Systems Integrator; Towers/Sites; IT/Eng/Enterprise Services; Other:
Renewable Energy, Regulatory

John Parker

Director Renewable Energy Services

jparker@pyramidns.com

4803658312

Pyramid Network Services—is a leading nationwide turnkey communications systems contractor delivering cost effective solutions to design, develop and deploy wireless communications networks for



both commercial carriers AND Federal, State, & Local public safety agencies. Pyramid has completed work on over 63,500 sites nationwide including FirstNet's LA-RICS project and maintains excellent working relationships with all carriers and works closely with many governmental agencies. Pyramid has more than 33 years commercial wireless and land development experience, and 18 years direct experience in wireless telecommunications.

Quantum Research International, Inc

Ken Dryden

Program Manager

kdyden@quantum-intl.com

7195971861

Queralt, Inc

John Tolbert

john.tolbert@queraltinc.com

2536705322

Quintel USA, Inc

Infrastructure; Other: Base station antenna design and manufacturer

David Barker

Chief Technology Officer

david.barker@quintelsolutions.com

(617) 418-1884

www.quintelsolutions.com

Quintel designs, develops and delivers advanced high-efficiency, high-performance base station antenna solutions that help mobile operators to increase efficiency, enhance quality-of-service, slash costs and accelerate ROI. Quintel always strives for adding value, capability and innovation. Our products have the highest reliability, lowest wind-loading, engineered radiation patterns for spectral efficiency, and come in preferred US lengths and widths to expedite zoning. Our unique SONWav products designed to maximize 700MHz band allow 4-branch Rx Radios to be exploited to ensure super robust service including resilience to RF interference and jamming.

Radio Frequency Systems

Suzanne Kasai

suzanne.kasai@rfsworld.com

2035372741

Ramker & Associates, Inc

Michael Pinske

Vice President

mpinske@ramaker.com

6086434100

www.ramker.com



Raycap Inc

Jed Evans

Sales Manager

jevans@raycap.com

8008902569

www.raycap.com

Raytheon Corporation

Infrastructure; Devices; Applications; Other: security products

Frank Araby

Director Federal Channels

frank.j.araby@raytheon.com

(703) 667-3421

www.raytheoncyber.com

Raytheon Websense provides a comprehensive solutions portfolio to protect your enterprise across all threat vectors allowing enterprises to Rise Above the Risk. With over 20 years of experience in delivering the highest caliber security solutions, customers trust Raytheon Websense to deliver solutions that are innovative, flexible, and scalable, meeting their security needs today and in the future. Unlike most vendors that offer a singular security approach or solution, our broad portfolio addresses the variety of data protection challenges faced by organizations today including insider threat, secure information sharing, data analysis, threat intelligence, and mobile security. Our products prevent data breaches, and intellectual property theft We enforce security compliance and best practices.

Rebound Solutions

Consulting

Charissa Murphy

Opportunity Development Manager

cmurphy@rebound-solutions.com

(703) 477-2921

www.rebound-solutions.com

Rebound Solutions believes there is opportunity to be discovered and harnessed within people and businesses today. Rebound Solutions' mission focuses on connecting people and organizations to the opportunities they may be missing by helping them realize new potential. Whether the opportunity entails creating new business strategies, navigating through major change, or helping leadership teams optimize their capabilities, the Rebound Solutions' team works cooperatively with your organization to create an open-minded, engaging experience where people want to work together to achieve and exceed the desired outcome.

Red Hat Inc

Kynda Kuhn

Account Manager

lkuhn@redhat.com

7037955900



Red River Telecom LLC

Consulting and Towers/Sites

Guy Smith

President

gsmith@redrivertelecom.com

3186143368

Red River Telecom is a full service site acquisition company handling everything from leasing, zoning, permitting, program management, audits and site development. We also construct and build our own towers along with some BTS opportunities with other companies and carriers. We have offices in Shreveport, LA, New Orleans, LA, Phoenix, AZ, Houston, TX and Sacramento, CA.

Redcom Labs

Chris Fish

Manager, Government Technology

cfish@redcom.com

5859246500

Redline Innovation Group

Len Esenstein

leisenstein@rdlcom.com

9253891527

RedMobile Consulting, Inc

Consulting

Dawood Khan

dkhan@redmobileco.com

(905) 479-0080 x112

www.redmobileco.com

RedMobile Consulting provides ICT technology and management consulting with expertise in working with both carriers and public safety to plan for and manage LTE broadband and mission critical networks, devices, applications, governance, policy, business models and US-Canada cross border interoperability. We were part of the team that developed the Canadian National PSBN plan for Public Safety Canada. We would welcome partnering with a US Prime to support consulting opportunities for Firstnet.

RELM Wireless

Devices; Applications

Jim Holthaus

jholthaus@relm.com

(402) 896-6406

www.relm.com



RELTCO

Jamie Giorello

National Client Sales Specialist

jgiorello@reltco.com

(904) 294-6079

www.reltco.com

RELTCO is a veteran owned and operated national real estate services company. Our dedicated cell tower division is available to Carriers, Tower Operators, Site Acquisition Agents and Land Owner for complete and accurate national Cell Tower Searches.

RESCOM Environmental Corp.

Consulting

Bill Lee

VP of Market Development

bill.lee@rescom.org

(740) 763-0456

www.rescom.org

RESCOM Environmental Corp (RESCOM) is a full-service environmental consulting firm specializing in property assessments for the wireless industry. RESCOM is strategically positioned to service the entire USA. RESCOM's primary objective is to provide practical assessments and reports such as NEPA, SHPO & Phase I ESA, which protect our client from environmental liability and ensure our client is in compliance with all applicable Federal regulations.

Rigil Corp

Eric Anderson

Director

eric@rigil.com

(202) 747-3720

Risk Mitigation Consulting, Inc

Consulting

Jonathan Page

Director of Technology Operations

jpage@rmcinc.us

(228) 282-4437

www.riskmitigationconsulting.com

Risk Mitigation Consulting, a SDVOSB, provides specialized skills and experience in assessing and mitigating risks to large infrastructures worldwide. We assist military headquarters and other customers with risk assessments and planning for energy resiliency and sustainability, network and communications reliability, and protection of assets, personnel, supply chain, industrial controls, utilities, and commercial services. We provide comprehensive Threat and Hazard Assessment reports for every facility assessed. Our cybersecurity team assists organizations worldwide in the proper operation and security of industrial controls systems. RMC has developed the tools and processes to effectively and efficiently identify critical functions, vulnerabilities, and risk mitigation plans.



RIVA Networks, Inc

Infrastructure; Devices; Applications; Systems Integrator; Towers/Sites; RF OEM; Carrier: Small MNO in the Central Region (Sedalia, MO). Currently provide 3G coverage and looking to provide LTE by 2016.

Keith Dyson

keith@RIVA-Networks.com

(732) 940-5555

www.riva-networks.com

RIVA Networks Inc (RIVA), was founded in 1978 and is based in East Brunswick, NJ, provides advanced wireless networks, products and services across the entire wireless and mobile phone spectrum.

RIVA's mission is to re-manufacture commercial-off-the-shelf (COTS) wireless technology for use by Financial Services, Energy, Healthcare, Public Safety and Law Enforcement sectors.

RIVA manufactures many "custom" wireless networks and devices under contracts with the Department of Defense (DoD). Specifically, RIVA provides:

- Mobile Network Operator (MNO) Services
- Mobile Virtual Network Operator (MVNO) Services
- Private Wireless Network Services
- Portable Wireless Networks (nanoCELL™)
- Portable LTE Networks (nanoLTE™)

ROK Brothers

Bill Schoonmaker

bill.schoonmaker@rokbrothers.com

(800) 914-3334

www.rokbrothers.com

Sells mobile Vehicle Antennas as already being used for First Net in New Jersey, Modems and more.

RSDCGroup LLC

IT/Eng/Enterprise services

Mitzi Mead

mmead@acelaconsulting.com

7039695909

www.rsdcgroup.com

RX3 Communications, Inc

Infrastructure; Consulting; Devices; Applications; Systems Integrator; Towers/Sites; IT/Eng/Enterprise Services; Carrier: Nationwide, fiber optics

Laura Johnson

Federal Business Development Manager

laura@rx3communications.com

(775) 853-1521

www.rx3communications.com

Founded in 2001, RX3 Communications is a telecommunications company that pairs together companies specializing in everything from tower construction, to fiber optics, to network infrastructure. We pride ourselves in being able to put together the right partners to provide a complete package of services for our customers.



Sabre Communications Corporation

Doug Henry
dhenry@sabrecom.com
8505027440

SAC Wireless

Tiffany Brown
Specialist, Account Management
tiffany.brown@sacw.com
3123206961
www.sacw.com

SAC Wireless develops and implements network infrastructure for telecom companies. Specialties include: site development, A&E design, construction services, equipment installation, commissioning and integration, operations/maintenance & advisory consulting services.

SAIC

Systems Integrator
Paul Chang
Principal, Broadband Wireless
paul.h.chang@saic.com
(858) 414-6286
www.saic.com

Samsung Electronics America

Bill Bloomingdale
Director Network Systems
bill2.b@sea.samsung.com
7037963119

Samsung Research America

John Morrison
Senior Director
j1.morrison@samsung.com
(408) 577-7633

SBA Communications Corporation

Towers/Sites; Infrastructure
Peter Cea
Director of Project Development
pcea@sbsite.com
2398779319

SBA Communications Corporation (SBA) is a leading independent owner and operator of wireless communications infrastructure across North America. SBA's two primary businesses are site leasing and site development services. Just recently, SBA crossed the 25,000 towers threshold between their domestic and international portfolios. SBA looks to partner with offerers seeking to provide top quality tower facilities through our in house site development and construction services. We also have the



advantage of supplementing typical tower infrastructure with roof top management and small cell build out.

SCI Consulting

Bill Leslie

Director, Strategic Business Growth

wleslie@sciworld.com

7038917074

Score Technologies, Inc

IT/Eng/Enterprise services

Todd Stone

President and CEO

tstone@scoretechnologies.com

(949) 232-5478

www.scoretechnologies.com

Score Technologies Inc., provides Network related drive test services. We perform compliance and validation tests of Voice and Data networks as well as RF scanner related collection. We can measure all aspects of the network through to the UE/end user experience.

SDN Communications

Carrie Johnson

Manager of Government and External Relations

carrie.johnson@sdncommunications.com

6059787112

Selex-ES Inc

Infrastructure; Devices; Applications; Systems Integrator; RF OEM; IT/Eng/Enterprise Services

William Frederickson

bill.frederickson@selex-es.us

(913) 495-2614

www.us.selex-es.com

Sensor-Tech International

Systems Integrator; Towers/Sites

Mark S. Pride

President

mpride@sensor-techint.com

(603) 775-0220

www.sensor-techint.com



Shaffer Tower Services, Inc

Infrastructure; Towers/Sites; Other

Antonio Poy

President

apoy@shafcomm.com

(713) 504-7667

www.shafcomm.com

Shaffer Tower Services, Inc. (STS) is a SBE/MBE corporation that has been a leader in the wireless telecommunication industry for over 27 years. STS provides turnkey tower construction, equipment shelter installation, antenna and line installation, tower modification or reinforcement and microwave systems. We have extensive experience installing public safety networks.

Sho-Me Technologies

Infrastructure, Towers/Sites, Carrier- Missouri (statewide): Dark Fiber, Point-to-Point Services, Optical Wave Services, DWDM, TDM, Scalable Ethernet, eLAN, Dedicated Internet Access, Video, Cellular Backhaul, and Special Applications.

Cindy Evans

cevans@shometech.com

4178592615

www.shometech.com

Shrader Engineering, Inc

Consulting; IT/Eng/Enterprise Services

Craig Shrader

President and Managing Principal

craig@shrader.net

(713) 467-9961

www.shrader.net

We are a Houston based firm specializing in electrical, communications, and technology systems for critical infrastructure. We have experience in wireless and surveillance system technology deployments for municipal and public safety agencies, including an Automated License Plate Recognition System for the City of Sugar Land and performance specification development for the Harris County 4G LTE BIGNET network. Using an engineering approach, our design and integration strategies include high resolution cameras, intelligent video applications, license plate recognition, and wireless communication. Our team also provides cyber security consulting services such as risk analyses, risk and response management, and cyber security best practices.

Sierra Wireless

Devices; Applications; Carrier: 2G/3G/4G in Europe and North America

Benoit Tournier

Marketing Director, Transportation

btournier@sierrawireless.com

33688993710

www.sierrawireless.com



Signal Source, LLC

Towers/sites

Marion Threatt

mithreatt@sstower.com

(615) 823-0901

www.sstower.com

Signal Source is a certified small business and minority owned tower development firm located in Memphis, Tn. Signal Source develops and owns towers in the southeastern region of the United States.

Our clients include carriers, municipalities, and a wide range of companies that depend on cell towers or small cells to deliver services.

Signal Source can provide a turnkey service to meet all of its clients needs. Signal Source can handle all aspects of tower development from site placement to carrier installation.

Signal Source takes pride in providing excellent customer service, and a project that's on time and on budget.

Silvus Technologies

Jimi Henderson

VP of Sales

jimi@silvustechnologies.com

(760) 525-9662

Sinclair Technologies

Jerry Xu

Product Manager

jxu@sinctech.com

(905)727-0165 x 244

www.sinctech.com

Site Safe Inc

Consulting; Other: RF Regulatory Compliance

Sabrina Newson

Vice President of Sales and Marketing

snewson@sitesafe.com

6026202086

www.sitesafe.com

Site Safe, Inc. provides industry-recognized RF health, safety, and regulatory compliance solutions to wireless telecommunications companies. We offer a comprehensive portfolio of services designed to assist companies that are required to comply with Federal Communications Commission (FCC) and Occupational Safety & Health Administration (OSHA) regulations pertaining to human exposure to RF energy and responsibilities of wireless carriers to protect the patterns of existing AM stations.

Services include

- MPE/EME studies
- Site Mitigation
- AM detuning services



- NIR analysis for towers
- FAA studies/filings
- Interference Analysis
- DAS/In-Building MPE
- Expert Testimony/Zoning support –RF Safety
- Peoplesafe – RF Safety-web-based training

SLS Government Funding Solutions

Phil Dunlap

phil.dunlap@SLsgovernmentfundingsolutions.com

7029383297

SMBH, Inc

Tower/Sites

Tom Callahan

Client Manager

tcallahan@smbhtelecom.com

6144819138

www.smbhtelecom.com

SMBH, Inc. is a structural engineering firm located in Columbus, OH. We are registered in 48 states and Washington D.C. and specialize in the structural analysis, design, and modification of towers, rooftop structures, and outdoor DAS/Small Cell deployments. Other services offered include but are not limited to: foundation design, structural opinion letters, mount analysis, access port design, response to plan checker review comments, feasibility studies, post-modification closeout or inspection services, independent 3rd party review of designs by other engineering firms, failure analysis and investigations, and expert witness testimony.

Smiths Microwave

Infrastructure

Brian Wixon

National Account Manager - Verizon

brian.wixon@smithsmicrowave.com

(443) 735-2183

www.smiths.com

Smiths Microwave designs and manufactures products for Network implementation, validation and optimization with Kaelus PIM/Antenna/Feeder testing equipment, Network Feeder and Antenna Sharing with Kaelus In-Band and Multi-Band Radio Combiners, Network uplink optimization with Kaelus Tower Mounted Amplifiers (TMA's), Network radio backhaul with Radio Waves Point-to-Point and Point-to-Multipoint antennas, RF surge protection with PolyPhaser site protection products, and Transtector AC/DC/Data surge protection/distribution cabinets & products. Smiths Microwave offers integrated functional assemblies to obtain highest possible level of performance in the smallest/lightest possible form factor and allows installation costs to be reduced.



SMJ International

David Brown

Vice President Strategic Development

davidbrown@smj-llc.com

2488949543

Sonim

Robert Escalle

Vice President, Public Safety Market Segment

r.escalle@sonimtech.com

8472848449

www.sonimtech.com

Southern Diversified Technologies, Inc (SDT)

Infrastructure; Consulting; Towers/Sites; Other: OSP turn-key design and construction

James Ezell

President

jezell@sdt-1.com

(601) 320-0443

www.sdt-1.com

Spirent Federal Systems

Victor Fernandez

Director of Federal Systems

vic.fernandez@spirentfederal.com

7037982527

www.spirentfederal.com

Spok Inc.

Louis Bopst

Managing Sales Director

louis.bopst@spok.com

4438239817

SRA International

James Mangum

Director- Business Development, Health & Civil

jamie_mangum@sra.com

2405142945

www.sra.com

Standing Rock Telecommunications Inc

Fred McLaughlin

General Manager

fred@standingrocktelecom.com



Stantec Consulting Services, Inc

Consulting

Paul T. Roos

Wireless Studio Manager

paul.roos@stantec.com

(206) 224-3684

www.stantec.com

Stantec's wireless consultants, engineers, and project managers provide comprehensive project support to the most highly complex wireless system implementations. Services include: radio system planning and design, including P25 Systems; in-building and campus communications system planning and design; distributed antenna system design and project management; radio system governance and lifecycle planning; radio system replacement project management; wireless signal propagation, coverage modeling and microwave network design and path analysis; FCC mandated narrow-banding, FCC licensing, STA's and waiver requests; and wireless facility site design.

Star Solutions

Alex Pourian

Director of Sales

Alex.pourian@starsolutions.com

(604)303-2362 ext. 562

www.starsolutions.com

State of Colorado - Governor's Office of Information Technology

Infrastructure; Towers/Sites; Other: State

Kim Coleman

Broadband Implementation Manager

kim.coleman@state.co.us

(720) 390-8606

www.oit.state.co.us/strategy/broadband

The State of Colorado, Governor's Office of Information Technology, on behalf of the FirstNet Colorado Governing Body is interested in ensuring any potential offerers or FirstNet partners have a complete understanding of the infrastructure, towers, sites, other assets and resources within the state which may be leveraged in the response to the FirstNet RFP and the future network. Additionally, we are open to discussing any requirements, coverage or potential utilization statistics provided as part of the Bidder's Library. Please contact us directly to obtain more information.

Stratsoft

Consulting

Michael Tattersall

mtattersall@stratsoftllc.com

(978) 371-2299

www.stratsoftllc.com

Stratsoft provides geo-spatial telecommunications network project planning, installation optimization assessment, and user reach analysis using integrated maps, databases and economic analysis tools. For over 15 years we have modeled and analyzed wireless and fiber telecommunications networks, for



carriers, infrastructure developers, and equipment-makers in support of Municipal, BTOP, First Responder and commercial networks. Stratsoft develops project-specific data and models to measure and evaluate network User “demand” with infrastructure “supply” for new and existing infrastructure and anticipated expansions. Our industry expertise and software tools support decision-making for network designs, deployment, cost optimization, reliability, and Fit-to-Purpose for wireless, fiber and copper.

STS Global Inc

Bill Raney

bill@stsglobal.com

4439561944

Sun West Engineering, Inc

Dean Dougherty

National Sales Manager

dean.dougherty@sunwesteng.com

6022750662

www.sunwesteng.com

Founded in 1984 and located in Phoenix, Arizona, Sun West Engineering, is dedicated to being the premier provider of communications products by introducing solutions for tomorrow’s challenges today. We are a manufacturer of the COW - Cell On Wheels, COLT – Cell On Light Truck, GOAT – Generator On A Truck, as well as a variety of different UL® Listed equipment cabinets and enclosures. We strive for excellence in quality, operational performance, lasting value through the use of innovative engineering and proven construction techniques, and above all customer service and satisfaction. We design it, manufacture it and support it.

Surveying and Mapping, LLC (SAM)

Consulting; Towers/Sites

Bryan Philips

bphilips@sam.biz

(512) 493-0202

www.sam.biz

Surveying And Mapping, LLC is a leader in providing geospatial data solutions to a variety of infrastructure markets. In addition to traditional topographic surveying and mapping capability, SAM is capable of supporting engineering, design and planning firms with detailed “as-built” tower maps and CAD models.

Sutherland Global Solutions

Peter Warren

VP of Federal Sales

peter.warren@sutherlandglobal.net

(703) 801-7611

www.Sutherlandglobal.com



Symantec Corporation

Robert Myles

National Practice Manager, State and Local Government

robert_myles@symantec.com

8174882630

Synaptek Corporation

Systems Integrator; Infrastructure; IT/Eng/Enterprise Services

Sheila Andahazy

Vice President of Operations

sheila.andahazy@synaptekcorp.com

(703) 624-0385

www.synaptekcorp.com

Synaptek Corporation, an 8(a) certified small disadvantaged business, established in 2008, provides imaginative and innovative IT services and solutions to the Federal Government. Our focus is on providing mission-aligned and cost-effective enterprise solutions and support that enable the Government to leverage advanced technologies to improve services, increase efficiencies, and better perform their missions. Our current work spans IT service solutions, technical support, program management, strategic planning, systems/software engineering, design and development, integration, implementation support, architectural development, case studies and analyses, test and evaluation, data migration, training, enterprise network engineering, cyber security, and operations and maintenance.

TE Connectivity

Mike McGinn

Sr Manager Sales and Marketing

mike.mcginn@te.com

Tectonic Engineering

Edward Martella

Vice President

efmartella@tectonicengineering.com

8042178504

www.tectonicengineering.com

TEK Systems Inc.

Brian Garstang

Director

bgarstan@TEKsystems.com

7034763323



TeleCommunications Systems Inc

Systems Integrator; IT/Eng/Enterprise Services; Consulting

Mark Lanphear

Senior Director, Business Development

mlanphear@telecomsys.com

(802) 745-8366

www.telecomsys.com

TCS provides location, ESInet, satellite, deployables, and cybersecurity solutions.

- TCS' ESInet solution is based on NENA i3 standards and enables Next Generation 9-1-1 compatible interface to the call handling systems and PSAP data.
- Direct provider of location calculation engines with expanding capabilities.
- TCS' deployable solutions provide satellite, baseband, and wireless capabilities for encrypted voice, video, and data transfer. TCS designed and currently supports an LTE Band 14 network to enable real-time streaming video from police vehicles, dismounted officers, and mobile command posts.
- Cybersecurity services provide a complete solution for assessing, protecting, and monitoring critical FirstNet assets against advanced persistent threats.

TeleWorld Solutions, Inc

Consulting; Towers/Sites; IT/Eng/Enterprise services

Robert M. Fuchs

robert.fuchs@teleworldsolutions.com

(703) 856-0674

www.teleworldsolutions.com

TeleWorld Solutions is a strategic wireless RF Engineering firm offering network operators, OEMs and tower companies turnkey design, optimization, network dimensioning & deployment services. With experience of hundreds of thousands of successful implementations, of macro, DAS, Small Cell, and Wi-Fi, in all network environments.

Telnet Inc

Douglas Trolan

Public Sector Manager

douglas.trolan@telnet-inc.com

2406767020

Telos Corporation

Devices; Applications; Systems Integrator; IT/Eng/Enterprise services

Steve Sharp

steve.sharp@telos.com

7037243747

www.telos.com

Telos Corporation offers technology solutions and services that empower and protect the world's most security-conscious enterprises. We empower our customers with secure solutions that leverage mobile communication and real-time collaboration. We protect our customers' vital information assets so they can safely conduct their global missions.



We provide cyber security to defend systems, networks, and information; secure mobility to work with confidence across and beyond the enterprise; and identity management to establish trust in personnel and protect against insider threats. We serve commercial enterprises, the military, civilian and intelligence agencies of the federal government, and allied nations around the world.

Teltech Communications LLC

Infrastructure; Towers/Sites; Other: Logistics

Lisa Hanlon

CEO

lisa@ttcsales.com

(972) 455-0658

www.ttcsales.com

Teltech Communications LLC, established in 1999, is a certified Native American Woman- Owned business enterprise that provides specialized solutions for the telecom industry. Teltech maintains Quality, Environmental, Health and Safety certifications TL 9000/ISO 9001 and R2:RIOS and assists telecom carriers in forward and reverse logistics, asset management, refurbishment, recycling, and network field services.

TESSCO Incorporated

Infrastructure; Devices; Applications; Towers/Sites; RF OEM; Other

Joseph Hicks

hicksj@tessco.com

4102291473

James Rugg

Sales Leader

ruggj@tessco.com

(410) 229-1187

www.tessco.com

TESSCO (NASDAQ: TESS), a market leading distributor of wireless communications solutions have been providing the total solution of products for over 30 years. We work to keep our customers projects on time and on budget by combining expert supply chain management and total product solutions. TESSCO is the Total Source to support the design, build, and maintenance of Fixed Tower Infrastructure, as well as Mobile Tower Site Hardware. TESSCO has a team of highly skilled Solutions Architects and DAS Design Engineers ready to assist those customers deploying Commercial / Private LTE as well as Public Safety Broadband Communications Systems.

TEST Electric LLC

Infrastructure; Consulting; Towers/Sites

Darrin Wagner

CEO and President

dwagner@test-us.net

(985) 788-1553

www.test-us.net



Tetra Tech

Colin Hayes

Wireless Operations Manager

Colin.hayes@tetrattech.com

7208817111

www.tetrattech.com

Thales USA

Brad Foreman

Vice President Business Development

brad.foreman@us.thalesgroup.com

9497902854

The Digital Decision

Robert Le Grande, II

rlegrande@legtss.com

7033441819

www.thedigitaldecision.com

The Goal, Inc

Infrastructure; Consulting; Devices; Applications; IT/Engineering/Enterprise Services

Breanne Dunn

bdunn@thegoalinc.com

7039914492

www.thegoalinc.com

The Goal is a niche IT consulting firm headquartered in Reston, VA and we've been very successful in the IT space over the past 13 years. We dedicate ourselves to 5 areas of IT, in order to have the deepest networks. Those spaces are Applications Development, Cyber Security, Enterprise Applications, Data Management/BI, and High-End Infrastructure. We're a small, disadvantaged, minority owned business with a Top Secret Federal Facilities Clearance. We're continuing to grow quarter over quarter and are projected at around \$27 million this year.

The Mer Group

Steve Lavi

steveL@mer-group.com

(646) 322-6015

www.mer-group.com

The net.America Corporation

Systems Integrator; IT/Eng/Enterprise Services

Clare Hines

President and CEO

clarehines@netamerica.net

(301) 218-4559 ext 227

www.discovernetamerica.com

The net.America corporation is a WOSB providing information technology and professional services to federal agencies. We are an ISO 9001:2008 and ISO 20000:2011 certified firm with core areas in Program



Management Office (PMO), Information Technology, Contact Centers & Help Desk and Grants Management and Peer Review services.

TIBCO Software Federal, Inc

Richard Schrader

rschrade@tibco.com

(703) 774-7024

www.tibco.com/industries/government/us-federal

Backed by decades of innovation in infrastructure technology, and a customer roster of leading communications service providers (CSPs), TIBCO offers a unique, event-driven approach to help CSPs enhance the lifetime value of their subscribers and services

Cyber Security is another issue. Ask me for a copy of our White Paper on: 'Predictive Cyber Defense'

Tilson Technology Management

Infrastructure; Consulting; Applications; Devices; Systems Integrator; Towers/Sites; IT/Eng/Enterprise Services

Joshua Broder

CEO

jbroder@tilsontech.com

(207) 591-6427

www.tilsontech.com

Timitron Corporation

Tim Goodrich

President

tim.goodrich@timitron.com

(877)398-3877 ext 101

www.timitron.com

TLC Solutions, Inc

Infrastructure; Consulting; Devices; Applications; Systems Integrator; RF OEM; IT/Eng/Enterprise Services

Randy Sisto

rsisto@toplevelcom.com

(904) 829-0323 x4206

www.toplevelcom.com

TLC has provided LTE Systems to various government agencies and commercial companies and has strong relationships with leading technology companies in the cellular and radio communication industry. TLC Solutions is the leader in providing secure wireless network solutions designed specifically for portability, ease-of-use and tactical communication applications across a variety of standards including GSM, UMTS, LTE, CDMA, EVDO, Wi-MAX and Radio technologies. As a testament to our excellence in products and services, The Small Cell Forum awarded TLC the "Small Cell Industry Social Impact Award" for 2014.



Tower Cloud, Inc

Infrastructure; Towers/Sites; Carrier: Southeastern U.S. including Alabama, Georgia, South Carolina, and Florida

Michael Lavoie

Account Executive

mlavoie@towercloud.com

(904) 342-7033

www.towercloud.com

Tower Cloud is a leading provider of wholesale telecommunications services, specializing in providing Wide Area Network solutions for enterprise customers. We build, operate and maintain fiber optic and wireless networks using leading edge IP/MPLS Ethernet technologies. Tower Cloud's primary business segment serves wireless carriers to enable the launch and growth of 4G wireless Broadband services. Tower Cloud's success is based on its flexible and creative approach to developing custom solutions to meet specific customer needs. Tower Cloud takes a carrier-focused approach to its network with an eye for increased business performance and network quality while reducing unit costs.

Towersource, Inc

Consulting

Marshall Hazlehurst

mhazlehurst@towersourceinc.com

(404) 518-2064

www.towersourceinc.com

Towersource was founded in 1999 and main office in Atlanta and field offices throughout the Southeast. We have serviced all the major wireless carriers, tower companies and OEMs. Towersource was founded as a Project Management company and has continually expanded to provide in-house AE, Structural Engineering, Site Audits, Surveying and Zoning/Permitting. We also have a team of fiber/OSP design engineers, ArcGIS and Geotechnical Resources.

Town of Cary, NC

Infrastructure; Towers/Sites; Other: P25 radio system

Terry Yates

Telecommunications Manager

terry.yates@townofcary.org

(919) 469-4014

www.townofcary.org

TransHawk Systems LLC

William Pommerening

President

wpommerening@transhawksystems.com

7039891374



Transportation Technology Associates

Infrastructure; Systems Integrator; Towers/Sites; IT/Eng/Enterprise Services

Patrick Geisler

Partner and Senior Systems Engineer

pgeisler@transportationta.com

(832) 289-1098

www.transportationta.com

Trileaf Corporation

Consulting; Towers/Sites; IT/Eng/Enterprise Services; Other

Keith Dukes

Director of A&E Services

k.dukes@trileaf.com

(407) 660-7840

www.trileaf.com

TRILEAF Corporation is a national company specializing in Environmental, Architecture and Engineering services. TRILEAF has been in business for 22 years and has nine strategically placed offices throughout the country. TRILEAF has performed these services for all the major carrier's, OEM's and tower companies across the country. We pride ourselves on our commitment to our clients, quality of work and speed to market.

True Net Communications

Warren Rhinehart

Director

wcrhinehart@truenetcommunications.com

9042242194

www.truenetcommunications.com

True Position

Michael Glaser

Senior Product Manager

michael.glaser@trueposition.com

6106801186

www.trueposition.com

Unite Private Networks

Infrastructure; Carrier

Cindy Malley

Director-Carrier Sales

cindy.malley@upnfiber.com

2623255788

www.uniteprivatenetworks.com

UPN provides high-bandwidth, fiber-based communications networks and services to schools, governments, carriers, data centers, hospitals, and enterprise business customers across a 20 state service area. Service offerings include dark and lit fiber, private line, optical Ethernet, Internet access, data center services, and other customized solutions. Headquartered in Kansas City, MO, UPN has been



providing customer focused communications solutions since 1998. For more information, visit www.uniteprivatenetworks.com.

V5 Systems, Inc

Devices; Applications

Mike Gorsswald

VP, Sales and Partnerships

mike.gorsswald@v5systems.us

(954) 495-1142

Mike Siedler

VP, Business Development

mike.siedler@v5systems.us

(510) 386-2662

www.v5systems.us

V5 Systems, based in Fremont, CA, manufactures self-powered, portable computing systems for outdoor Intelligent Security and Industrial IOT applications

Vantage Point Solutions

Consulting; IT/Eng/Enterprise Services

Doug Eidahl

Vice President

doug.eidahl@vantagepnt.com

(605) 995-1750

www.vantagepnt.com

VPS is an employee owned company founded in July 2002. VPS has a proven record in assisting its client companies in change management, technology migration, financial analysis and forecasting while leading them to enhance individual business models along pathways engineered to succeed. VPS clients can be found in 40 states and Puerto Rico. Today VPS works with over 400 individual clients.

Veniam

Michael Wilson

VP Business Development

mwilson@veniamworks.com

7033466000

www.veniam.com

Veris Group

Christine Spencer

Proposal Manager, Government Projects

cspencer@verisgroup.com

(703) 760-3778



Vertex Acquisition, Inc

Consulting

Marilyn Kleist

Preseident

mkleist@vertexacquisition.com

(317) 910-2131

www.vertexacquisition.com

Vertex Acquisition a WBENC certified consulting firm offering turn-key services to the Telecom Industry Providers. Services include Site Acquisition, ROW leasing, BTS, Project Management of A&E and Construction. Our diverse team of contractors and employees offer 20+ years of expertise and knowledge contributing to the success of each project. We believe a consulting firm should be more than an adviser. We're passionate about making a measurable impact in all we do and care about the business of our clients, as we do our business.

Vertical Bridge Holdings

Infrastructure; Towers/Sites; IT/Eng/Enterprise Services; Carrier: US, Territories, and Mexico and Canada

Johnny Crawford

VP of Development

jcrawford@verticalbridge.com

(843) 324-9732

www.digitalbridgellc.com/our-companies

Vertical Bridge is the largest private owner and manager of U.S. wireless telecommunication infrastructure. Our customers lead their industries and include top carriers, agencies, broadcasters, paging companies, back-haul providers, and LMR-SMR operators.

Representing 4,600 sites nationwide, including 700 broadcast towers, Vertical Bridge has completed 50 acquisitions representing 2,500 tower sites. With its network, partnership approach and experienced management team, Vertical Bridge is a sought-after alternative to publicly traded tower companies. Vertical Bridge's parent company, Digital Bridge, focuses on: Tower and rooftop antenna site ownership, development and management; Data centers; Fiber and back-haul; Cloud storage; and, Small cell, DAS, and WiFi.

Viavi Solutions

Consulting

Camille Magno

Sales Engineer

camille.magno@viavisolutions.com

4084043602

www.viavisolutions.com



Virtual Network Communications

Infrastructure; RF OEM; IT/Eng/Enterprise Services

Mohan Tammisetti

CTO and Founder

mtammisetti@virtualnetcom.com

(571) 436-2321

www.virtualnetcom.com

Company Description: VNC developed the worlds smallest, lightweight affordable 4G LTE EnodeB and Micro EPC. Both EnodeB and EPC are fully functional and complaint with the 3GPP standard. The EnodeB is 5"x5"x3" and weighs less than 5 pounds. The LMICRO EPC is integrated onto a IP67 Waterproof, ruggedized Credit card sized powerful computing platform, optimized for small, instant LTE deployments. VNC has also provides State of the Art, Airborne LTE Network Solutions are specially designed to provide Instant LTE network coverage in Emergency, hard to reach locations, capacity augmentation at special events and with lots of other use cases. Tethered Multi-rotor based LTE Network System (Base Station + Core) provides continuous coverage over large areas.

Vmware Inc

Mark Slafka

Capture Manager

slafkam@vmware.com

7034831416

Walker and Associates, Inc

Mike Falletti

mike.falletti@walkerfirst.com

9132139883

www.walkerfirst.com

Washburn Consulting Inc

George Washburn

President

g.washburn@washburnconsultinginc.com

3526157906

Waterford Consultants LLC

Other

Marc J. Geddio

Strategic Sales Manager - Northern US Regions

mgeddio@waterfordconsultants.com

(610) 587-7273

www.waterfordconsultants.com

West Central Wireless

Kenneth Johnson

ken@hermanwhiteaker.com

(202) 827-0664



Westchester Services, LLC

Infrastructure; Consulting; Towers/Sites; Other

Jack Auriema, Jr.

National Director of Real Estate

jrauriema@westchesterservices.com

(224) 655-2732

www.westchesterservices.com

Westchester Services, LLC has provided a variety of services to major wireless carriers, tower companies, radio manufacturers, satellite communication companies and local, state, and federal government customers within the wireless industry. The company was founded in 1996 and we have built our reputation on quality, services, and delivering a quality product to our clients, which include some of the largest telecommunication operators in the world. Some of our services include: site acquisition, architecture and engineering and construction services. Westchester also maintains a portfolio of tower sites available for colocation and provides build to suit services for towers.

Widepoint

Clive King

Director, Federal Sales

cking@widepoint.com

(571) 241-5825

www.widepoint.com

WidePoint and its subsidiary companies provide ITMS (Intelligent Telecommunications Management System) as well as IA (Information Assurance) where we provide a full life cycle of Wireline, asset and mobile telecom expense management for all mobile devices (smart devices/tablets, etc.). In addition, our IA solution provides the ability to provide derived credentials (DC) from PIV, PIV-I, CAC cards, etc., to ensure that the privileges assigned to the user and the device being used are matched and derived from the originating authority. WidePoint can assist FirstNet with management of devices that need to be managed, authenticated and validated for access to FirstNet. WidePoint would be willing to team with contractors/vendors that FirstNet deems critical in establishing requirements for its success.

Willin Consultants Inc

Consulting

Kathy Elliot

Senior Director

kathyelliott@willinconsultants.com

4046303013

Willin Consultants (certified Women's Business Enterprise) is a national real estate services firm that provides site acquisition, leasing, new site development, title research, zoning, permitting (including expediting), regulatory compliance and project management. In addition, we provide all architectural and engineering services for exceptional site design. Willin Consultants applies its broad telecommunications industry expertise to assist clients in meeting their project deadlines and milestones in a timely manner.



Wireless Applications Corp. (WAC)

Infrastructure; Consulting; Towers/Sites; IT/Eng/Enterprise Services

Jennifer Patterson

Sales and Product Support Manager

jennifer.patterson@wacorp.net

(425) 643-5000

www.wirelessapplications.com

Wireless Legacy Corp

John Crooks

President

jcrooks@wirelesslegacy.com

6085770160

WiValley, Inc

Infrastructure; Towers/Sites; IT/Eng/Enterprise Services; Carrier: NH, MA, VT, fiber and fixed wireless deployments

Brian Foucher

brian@wivalley.net

(603) 546-7201

www.wivalley.com

World View Enterprises, Inc

Infrastructure; Towers/Sites

Bill Gibson

bill@worldviewexperience.com

(210) 885-3425

www.worldviewexperience.com

World View Enterprises, aka World View (WV), is a provider of balloon flight services to the commercial, defense, and research communities. Using an altitude control system developed by WV, balloon direction of flight can be controlled and can hence serve as a low cost communications relay platforms over many rural locations.

WYCO Field Services, LLC

Infrastructure; Consulting; Towers/Sites; RF OEM; Carrier

Barry Martin

VP of Network Solutions

bmartin@wycofs.com

(720) 219-9322

www.wycofs.com

WYCO Field Services is a turnkey contractor providing A&E Engineering Services, Wireless Installation, Fiber Construction, Splicing and Testing. We work with clients such as Crown Castle, American Tower, SBA, Extenet, Verizon Wireless, Sprint, Motorola, and many more.



Xceleratesolutions.com

Stan Larmee

Program Manager

slarmee@xceleratesolutions.com

2022565535

www.xceleratesolutions.com

YRCI

Kurt Wilkinson

Sr Business Developer

kwilkinsons@yrci.com

7039959671

www.yrci.com

Zetron

Randy Richmond

Standards & Regulatory Specialist

rrichmond@zetron.com

(425)820-6363 x253

www.zetron.com