



## Interested Teaming List as of October 8, 2015

### 4k Solutions

**Jim Urbec**

Vice President Business Development

**jim@4ksolutions.com**

(901) 574-7573

[www.4ksolutions.com](http://www.4ksolutions.com)

### A10 Networks

**Keenan Bayol**

Regional Account Manager

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(703) 346-7214

[www.a10networks.com](http://www.a10networks.com)

### Advantech AMT Corp.

**RF OEM; Devices; Applications; Consulting**

Operational Architecture Expertise: A.1 Program management and Governance; A.3 Engineering and Network Operations; A.6 Sales Management; A.8 Stakeholder Management and Marketing

**Mike Fowler**

Director of Government Programs

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(443) 570-8111

[www.advantechwireless.com](http://www.advantechwireless.com)

At Advantech Wireless, we design, manufacture and deploy networking for broadband connectivity, broadcast solutions, video contribution and distribution, mobile backhaul, using satellite and terrestrial wireless technologies. Our technologies include next generation VSAT hubs and terminals, world-leading GaN technology high power amplifiers, SSPAs, block-up converters (SSPB), frequency converters, satellite SCPC modems, fixed and deployable antennas, antenna controllers and terrestrial microwave radios.

### Advisory Engineering and Analytics LLC

**Hal Thomas**

Principal Engineer

(972) 768-3521

[www.aea-innovations.com](http://www.aea-innovations.com)

### AIS Engineering Incorporated

**Patrick Ibrahima**

**ipatrick@aisengineering.com**

(301) 585-1235

**Allot****Charles Lenis**

Director North America Sales

**clenis@allot.com**

(617) 916-3278

www.allot.com

**Alpha Technologies, Ltd****Brian McCrea****brian.mccrea@alpha.ca**

(815) 307-0653

**Altagrove****Andy Beegan****andy.beegan@altagrove.com**

(703) 884-1126

**Amphenol Antenna Solutions****Infrastructure; Other: Antenna designers and manufacturers****Alan Spencer**

Director of Global Sales

**aspencer@amphenol-antennas.com**

44 (771) 852-5603

www.amphenol-antennas.com

Amphenol Corporation is a major producer of electronic and fiber optic connectors, antennas, cable and interconnect systems such as coaxial cables. The division Amphenol Antenna Solutions was founded with the singular focus of designing and manufacturing high performance base station antennas for cellular and public safety networks. Today, the company is a single source for wireless infrastructure offering not only base station antennas, but also transmission line products including RF cable, connectors and jumpers as well as accessories (TMAs, combiners, filters, couplers, repeaters) and RET system components (surge arrestors, Bias-Ts and PDUs). The company provides a comprehensive suite of solutions for virtually all applications and global frequencies, with product available from the top of the tower to the base station.

**AOptix Technologies****Jay Bowker**

Director of Sales

**jbowker@aoptix.com**

(408) 569-6730

www.aoptix.com

**Armcor.com Contractor Capital****John Fedewa****fbo@armcor.com**

(800) 873-4161

**Ashburn Consulting LLC**

**John Demmon**

Senior Business Development Executive

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**ATDI Government Services, LLC**

**Clara Young**

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(703) 752-0462

**Augustine COUNSULTING, Inc**

**Daryl Thies**

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(706) 464-8353

**Aunigma Network Solutions Corp**

IT/Eng/Enterprise services

**Kenneth Garrard**

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(404) 610-2663

[www.aunigma.com](http://www.aunigma.com)

**Aviat Networks**

**Randy Jenkins**

Director Business Development

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**Ballard Power Systems Inc**

**Kevin White**

Director of Sales

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(828) 234-3773

[www.ballard.com](http://www.ballard.com)

**Beartooth Radio**

**Ray Beyl**

Systems Engineer

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## **BEC Technologies, Inc**

### **Devices**

Operational Architecture Expertise: A.7 Product Management

#### **D'Andre Ladson**

Director Product Marketing

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(972) 422-0877 x135

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BEC Technologies is a leading developer and manufacturer of 3G, 4G/LTE wireless broadband networking solutions for mobile operators, residential, enterprise and Industrial markets. BEC's comprehensive product portfolio of solutions incorporate Fixed Data Routers, VoIP/VoLTE Gateways, Rugged Outdoor, Industrial/M2M Connectivity, Public Safety, Fleet/Telematics and Cloud based remote device management. Our solutions are designed for high availability, reliability and secure connectivity all backed up with class-leading technical service and support.

## **Bird Technologies Group**

#### **Donald Hutson**

Motorola Strategic Account Manager and Technical Trainer

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## **Black & Veatch Corporation**

#### **Paul Scuteiri**

Regional General Manager

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## **Bluebird Network, LLC**

#### **Sue Schaefer**

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(816) 237-2119

## **BlueSky Communications**

#### **Stuart Fong**

Operations Manager

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## **Broadband Antenna Tracking Systems (BATS)**

#### **Rob Bruder**

Business Development Associate

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## **BTECH**

**Larry Baker**

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## **Burns Network Solutions**

**Kimberly Burns**

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## **CA Technologies**

**Kenneth Anderson**

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## **Carter Fiber**

**Infrastructure; Consulting; Devices; Applications; Systems Integrator; Towers/Sites;**

**IT/Eng/Enterprise Services; Carrier: Georgia Fiber and Wireless connectivity**

Operational Architecture Expertise: A.2 Life Cycle Management; A.3 Engineering and Network Operations; A.4 Policies and Procedures; A.5 NPSBN Services Program Management and Contract; and A.7 Product Management

**Gerald Carter**

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(404) 944-0070

[www.carterfiber.com](http://www.carterfiber.com)

Carter Fiber is a minority owned (MBE), SBA 8(A) and DBE eligible small business. We provide full service telecommunications support, including equipment procurement, construction, engineering, consulting, technology integration, development, network monitoring, and infrastructure maintenance and testing.

## **Catalyst Network Services, LLC**

**David Domann**

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## **CEI Inc.**

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**Centerline Solutions****Daniel Mieszala**

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**Certes Networks****James Rapp**

Director BD

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**Choice Communications, LLC****Rohan Ranaraja**

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**Ciena Corp****Philip Moser**

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**CIS Communications****William Jenkins****william@ciscomm.com**

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**CNA Corporation****Erin Mohres**

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**Cobham SATCOM****Steve Hailey**

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**Commnet Wireless, LLC****Rohan Ranaraja**

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**CommScope****Infrastructure****Joe Troiano**

Sales Director - Public Safety

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(703) 597-2097

Through the Andrew Solutions portfolio, CommScope is a global leader for wireless network infrastructure, including all the integral building blocks for base station sites such as air interface access (antennas), RF conditioning (filters, amplifiers and diplexers), backhaul, installation (mounts and towers), design and installation services, inter-connectivity (feeder cabling), energy conservation (thermal management system), power and power backup, and monitoring and control. CommScope offers fully integrated, pretested deployable solutions such as cell on wheels (COWs). It also is a leading global provider of solutions that enhance and extend the coverage and capacity of wireless networks including distributed antenna systems (DAS).

**Communication Construction Services, INC**

**DJ McDyre**

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**Comsearch Government Solutions**

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**ComSites West, LLC**

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**Consulting Gateway Corporation**

**Keith Hill**

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**Conterra**

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**John Lawson**

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**Cradlepoint****Mitch Head**

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**Crown Castle****Todd Bailey**

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**CSC****Greg Poldy**

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**Datapath Tower****Bill Tinsley**

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**Deerfield Construction Group****Jason Bay**

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**Delmarva Communications Inc****Mike Cavazzini****m.cavazzini@delmarvacom.com**

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Radio communications vendor. Motorola authorized radio dealer and service shop with vast experience in public safety communications.

**DESE**

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**Dialogic Corporation**

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**Dispersive Technologies**

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**DMOnetworks**

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**DTC Communications**

**Michael Demos**  
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**E-9 Corporation**

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### **EBI Consulting**

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### **Eileen Healy**

**Eileen Healy**

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### **Elbit Systems**

**Devices; Applications; Systems Integrator**

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Elbit Systems of America, LLC, is a leading provider of high performance products and system solutions focusing on the homeland security and public safety advanced secure interoperable broadband services for voice, video, data, and LMR/LTE integration, WideBridge™. WideBridge is an interoperable system of interoperable systems that connects smartphones and LMR handsets together to extend radio capabilities and enhance situational awareness and information sharing over existing LTE and radio networks, as well as 700 MHz BC 14 networks to come. WideBridge has been thoroughly and successfully tested by DHS S&T at the Public Safety Communications Research (PSCR) lab in Boulder, CO.

### **Electricom**

**Todd Womack**

Sr Director Southwest Operations

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### **Elektrobit**

**Jani Lyrantzis**

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### **Engility**

**William Lee**

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**Engineering Associates, Inc.**

**Frank DeJoy**

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**eX2 Technology**

**Kyle Hildebrand**

Vice President Project Development

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**Fair Point**

**Barry Crommett**

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**FDH Velocitel**

**Ken Czosnowski**

Senior Vice President, Business of Development & Sales

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**Fial Incorporated**

**Kathleen Fial**

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**FireEye**

**Thomas Conway**

Director, Federal Bus Dev

**Thomas.Conway@fireeye.com**

(703)801-0752

[www.fireeye.com](http://www.fireeye.com)

**Florida Telecom Consultants, LLC**

**Infrastructure; Consulting; Systems Integrator; Towers/Sites; RF OEM; Other: Site Acquisition**

**Mike Moody**

Vice President

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**Fort Mojave Telecommunications, Inc**

**Ruben Hernandez**

Operations Manager

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**Fortinet**

**Greg Syle**

Director Federal Channel

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703-628-5539

**Frank Reilly**

**Frank Reilly**

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**Fullerton Engineering Consultants, Inc**

**IT/Eng/Enterprise services**

Operational Architecture Expertise: A.3 Engineering and Network Operations

**Jerry Fisher**

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For over 17 years, Fullerton has provided superior design and engineering solutions for wireless network and infrastructure providers on all generations of wireless technologies. Licensed in all 50 states and the District of Columbia, Fullerton has successfully participated in the engineering and design of over 25,000 sites. Our team of highly-skilled and registered architects, engineers, and designers take pride in consistently providing our clients with industry-leading expertise in their respective disciplines. This effort is reinforced by Fullerton's responsive client service and dedicated commitment to quality as technologies, structures and materials evolve within the industry.

**G3 Technologies Inc**

**Bill Matthews**

Director, Strategic Integration

**bill.matthews@g3ti.net**

240-447-4821

[www.g3ti.net](http://www.g3ti.net)

**Giesecke & Devrient America, Inc**

**Heather Klein**

Director, Marketing Communications

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703-480-2302

[www.gi-de.com](http://www.gi-de.com)

**Giglinx Global Inc**

**Infrastructure; Consulting; Carrier-Global coverage, layer 2 transport and internet services including but not limited to Dedicated Internet Access, MPLS, IPVPN & VPLS services.**

**Offir Schwartz**

Global Account Manager

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512377-6827

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Giglinx would like to participate in the Firstnet RFP as a subcontractor, specifically regarding the sourcing of transport backhaul using terrestrial based layer 2 transport services from the radio area network (RAN) back to the core network data centers. Giglinx is also able to source new Data Center locations for the core area network and source private network services from each of the data centers to other federal, State and Local service agencies & 3rd party networks.

**Gila River Telecommunications, Inc****Bruce Holdridge**

General Manager

**bholdridge@gilarivertel.com**

(520) 796-8885

Provide dial tone, Ethernet transport, internet access, co-location, local and long distance toll services, T-1/PRI services, telephone numbers in the 520 480 602 and 623 area codes, PBX services, voice/data telecommunications premise equipment, wireless transport services, video surveillance equipment, printer repair/service/maintenance and parts services, low-voltage wiring services and enhanced data services.

**Global Broadband Corporation****W. Douglas Stewart**

Chief Development Officer

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**Global Emergency Resources, LLC****Erika Bobbitt**

President

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**Global Near Space Solutions****Ben Schafer**

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**Global Technology Associates**

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**Global Wireless Technologies**

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**Goff Communications Incorporated**

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**Golden Wheat Inc**

**Kenneth Johnson**

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**HP Enterprise Services**

**Kevin Wright**

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**HP Enterprise Services**

**Dave McGinn**

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**Hughes Network Systems**

**Tony Bardo**

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**HVHF Sciences LLC**

**Monin Rahman**

Founder/Principal Scientist

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**i3scomm****Syed Shah**

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**IBM****Bob Green**

Capture Manager

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571-344-0141

**iCode Mobile Solutions****Mark Mendenhall**

Chief Innovation Officer

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[www.icode-solutions.us](http://www.icode-solutions.us)**IIF Data Solutions, Inc****Rusty Lingenfelter**

EVP, Strategy and Development

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[www.iifdata.com](http://www.iifdata.com)**Indatel Services, LLC****Infrastructure; Towers/Sites; IT/Eng/Enterprise Services; Carrier****Max Huffman**

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**International Towers Incorporated****Infrastructure; Systems Integrator; IT/Eng/Enterprise Services; Towers/Sites; Carrier****James Hynes**

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ITI is a fully licensed General Contractor and national tower engineering company. ITI designs, builds, installs, integrates and maintains communications infrastructure. ITI performs all structural and electrical engineering, and designs towers to EIA/TIA 222G standards. Site grounding, fencing and shelters are designed to the FAA -019e and R56 standards. ITI employs crews with test equipment and tools to complete the design, build, installation, integration, test, and maintenance of tower sites. ITI staff have completed background investigations, most hold DHS security clearances. Current projects include First Net (LA-RICS), and CBP Block-1 Operation and Maintenance, Integrated Fixed Towers, and Remote Video Surveillance System.

**Intrado, Inc****Scott Newman**

Sr. Program Manager

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**IP Access****Bryan Hill**

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Vice President

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**ISCO International****Jan Starzec****jan.starzec@isointl.com**

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**Katmai Services****Ed Herndon**

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[www.katmaicorp.com](http://www.katmaicorp.com)**Kodiak Microwave System, LLC****Carl Gatter****cgatter@oldharbor.org**

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**Kromtech Consulting Solutions Inc****Siaka Kromah****skromah@ktechcs.com**

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**Lemko Corporation****Infrastructure; Devices, Applications****Michael Sisto****sisto@lemko.com**

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**Level 3 Communications LLC****David Markiewicz**

Federal Account Director

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**Liberty Electric, Inc****James Coles**

Owner/CEO

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Liberty Electric, Inc is a leading wireless communications installation contractor, licensed in Utah and Idaho. Our headquarters in Salt Lake City Utah founded in 2001. Our experience, capabilities and resources make Liberty Electric, Inc. a preferred partner for Wireless Carriers and Tower Owners in our region. With anticipated ongoing growth in wireless traffic Liberty Electric Towers Inc. will continue to lead the way in providing all wireless installation services, SAFELY and, continuous improvements to Carrier and Tower owner infrastructure. Our site development wireless service and installation provides Carrier and Tower Owner assistance in developing their own networks through full site construction and equipment installations.

**Lockheed Martin Corporation****Traviss Green**

Business Development Lead/Capture Manager

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**Lookout Mobile Security****Mike Ligas****mike.ligas@lookout.com**

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**Marvin Heymann & Associates**

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- Direct provider of location calculation engines with expanding capabilities.
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